

United States  
Department of  
Agriculture



Federal Crop  
Insurance  
Corporation



FCIC-18160 (11-2018)  
FCIC-18160-1 (07-2019)

# WHOLE-FARM REVENUE PROTECTION PILOT HANDBOOK

**2019 and Succeeding Policy  
Years**

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**RISK MANAGEMENT AGENCY  
KANSAS CITY, MO 64133**

<b>TITLE: WHOLE-FARM REVENUE PROTECTION PILOT HANDBOOK</b>	<b>NUMBER: FCIC-18160 FCIC-18160-1</b>
<b>EFFECTIVE DATE: 2019 Succeeding Policy Years</b>	<b>ISSUE DATE: July 16, 2019</b>
<b>SUBJECT:</b>  <b>Provides the procedures and instructions for the Whole-Farm Revenue Protection program.</b>	<b>OPI: Product Administration and Standards Division</b>
	<b>APPROVED:</b>  <i>/s/ John W. Underwood</i>  <b>Deputy Administrator for Product Management</b>

**REASONS FOR AMENDMENT**

Changes: See changes or additions in text which have been highlighted. Three stars (\*\*\*) identify where information has been removed.

1. Exhibit 9 – Revises procedures in item 21 to account for actual costs of commodities purchased within the insurance period and previous year(s)
2. Exhibit 9 – Revise the Market Animal and Nursery Inventory Report livestock example to provide example entries for revised procedures stated above.
3. Exhibit 10 – Revised Farm Operation Report livestock example to provide example entries related to the revised entries on Market Animal and Nursery Inventory Report.

## WHOLE-FARM REVENUE PROTECTION PILOT HANDBOOK

### CONTROL CHART

Whole-Farm Revenue Protection Pilot Handbook							
	TP Page(s)	TC Page(s)	Text Page(s)	Exhibit Number	Exhibit Page(s)	Date	Directive Number
Remove	1-6			9	131-132	11-2018	FCIC-18160
				9	135	11-2018	FCIC-18160
				10	136	11-2018	FCIC-18160
				10	143-144	11-2018	FCIC-18160
Insert	1-2			9	131-132	07-2019	FCIC-18160-1
				9	135	07-2019	FCIC-18160-1
				10	136	07-2019	FCIC-18160-1
				10	143-144	07-2019	FCIC-18160-1
Current Index	1-2	1-4	1-91	1-9	92-130	11-2018	FCIC-18160
				9	131-132	07-2019	FCIC-18160-1
				9	134	07-2019	FCIC-18160-1
				9	135	11-2018	FCIC-18160
				10	136	07-2019	FCIC-18160-1
				10	137-142	11-2018	FCIC-18160
				10	143-144	07-2019	FCIC-18160-1
				11-20	145-185	11-2018	FCIC-18160

### FILING INSTRUCTIONS:

The handbook pages listed in the Control Chart above under the “Insert” heading replace such pages in the 2019 Whole-Farm Revenue Protection Pilot Handbook, FCIC-18160 (11-2018). These revisions are effective for the 2019 and succeeding policy years and is not retroactive to any 2018 or prior policy year determinations.

**Market Animal and Nursery Inventory Report (Continued)****A. Required Elements Description (continued)**

Item	Required Element	Description
14.	Actual Cost (Claims Only)	<b>For Claim Purposes Only:</b> Enter the actual cost, when purchased, for those commodities that were purchased in a previous year(s). If commodities listed on the line were not purchased, make no entry.
15.	Net Value (Claims Only)	Enter the result of subtracting item 14 from item 13. If no entry in item 14, enter the value from item 13.
<b>Section B - Ending Inventory - Last Day Of The Insurance Period</b>		
16.	Number	<p><b>Animals or Animal Products:</b> The number of animals on hand at the end of the insurance period, including those animals that died due to insured causes or the cost/basis was greater than sold price during the insurance period. If animals in beginning inventory will be carried over to the subsequent insurance period, enter the number to be carried over. If all animals in the beginning inventory on the line were disposed of, enter "0." For animals purchased or produced during the insurance period that will be carried over, enter number purchased and the number produced on separate lines.</p> <p><b>Nursery or Greenhouse:</b> The number of plants on hand at the end of the insurance period, including those commodities that died due to insured causes or the cost/basis was greater than sold price during the insurance period. If plants in beginning inventory will be carried over to the subsequent insurance period, enter the number to be carried over. If all plants in the beginning inventory on the line were disposed of, enter "0." For plants purchased or produced during the insurance period that will be carried over, enter number purchased and the number produced on separate lines.</p>
17.	Average Weight, Container Size, etc.	<p><b>Animals or Animal Products:</b> Enter:</p> <ol style="list-style-type: none"> <li>(1) For animals marketed in pounds, enter the average weight at the end of the insurance period for the type/category reported.</li> <li>(2) For animals sold individually, being depreciated, or the cost/basis is greater than the sold price, a dash (-).</li> <li>(3) For animals that died due to insured causes during the insurance period, transfer the entry from column 10 of the same type/category.</li> </ol> <p><b>Nursery or Greenhouse:</b> Enter:</p> <ol style="list-style-type: none"> <li>(1) For plants sold individually or the cost/basis is greater than the sold price, a dash (-).</li> <li>(2) For plants that died due to insured causes during the insurance period, the entry from column 10 of the same type/category.</li> </ol>

**Market Animal and Nursery Inventory Report (Continued)**

**A. Required Elements Description (continued)**

Item	Required Element	Description
18.	Average Value	<p><b>Animals or Animal Products:</b> Enter:</p> <ul style="list-style-type: none"> <li>(1) For animals marketed in pounds at the end of the insurance period, the average value per pound;</li> <li>(2) For animals sold individually, the average value per animal at the end of the tax year; or</li> <li>(3) For animals that died due to insured causes during the insurance period, the entry from column 11 of the same type/category.</li> <li>(4) For animals that have a cost/basis greater than the sold price, the result of subtracting the sold price from the cost/basis.</li> </ul> <p><b>Nursery or Greenhouse:</b> Enter:</p> <ul style="list-style-type: none"> <li>(1) For plants sold individually, enter the average value per plant at the end of the insurance period; or</li> <li>(2) For plants that died due to insured causes during the insurance period, the entry from column 11 of the same type/category.</li> <li>(3) For plants that have a cost/basis greater than the sold price, the result of subtracting the sold price from the cost/basis.</li> </ul>
19.	Average Value/Unit	<p>The average value per animal, animal products, nursery, or greenhouse commodities entered on the line.</p> <ul style="list-style-type: none"> <li>(1) For animals marketed in pounds, multiply the average weight (column 17) x the average value (column 18).</li> <li>(2) For animals sold individually, and nursery and greenhouse commodities, and commodities that have a cost/basis greater than the sold price, enter the same value as column 18.</li> </ul>
20.	Total \$ Value	<p>Enter the result of multiplying the number of commodities (column 16) x the average value (column 19).</p>
21.	Cost or Basis	<p>Enter the actual cost, when purchased, for commodities that were purchased in the insurance period and previous year(s), if applicable. If commodities listed on the line were not purchased, make no entry. ***</p>

**Market Animal and Nursery Inventory Report (Continued)**

**B. Example Market Animal and Nursery Inventory Report Form (continued)**

The following is provided as Livestock example only. Refer to the second Farm Operation Report in exhibit 10 for livestock example.

MARKET ANIMAL AND NURSERY INVENTORY REPORT															
<b>Part 1 - Producer Information</b>															
1. NAME						2. POLICY NUMBER			3. POLICY YEAR			4. AGENCY INFORMATION			
I.M. INSURED						XXXXXXXXXX			YYYY			I.R. AGENT XXXXX			
<b>Part 2 – Breeding Livestock Only</b>															
Type of Animals or Commodity		Section A - Beginning Inventory First Day of the Insurance Period						Section B - Ending Inventory Last Day of the Insurance Period							
Type/Category	Number							Number							
5	6							7							
Bulls	3							3							
Bred Cows	67							67							
Bred Heifers	8							8							
Replacement	8							8							
<b>Part 3 – Market Animals or Nursery</b>															
Type of Animals or Commodities		Section A - Beginning Inventory First Day of the Insurance Period						Section B - Ending Inventory Last Day of the Insurance Period							
Type/Category	Number	Average Weight or Container Size	Average Value	Average Value/Unit	Total \$ Value	Actual Cost (Claims Only)	Net Value (Claims Only)	Number	Average Weight or Container Size	Average Value	Average Value/Unit	Total \$ Value	Cost or Basis	Net \$ Value	
8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	
Feeders	-	-	-	-				34	588	\$1.35	\$794/hd.	\$26,996	-	\$26,996	
Feeders	62	590	1.30	\$767/hd.	\$47,554		\$47,554	0	-	-	-	-	-	0	
Bulls (Calves)	-	-	-	-				2	-	\$2,250	\$2,250/hd.	\$4,500	-	\$4,500	
Bulls (yearlings)	2	-	\$2,250/hd.	\$2,250/hd.	\$4,500		\$4,500	1	-	\$5,250	\$5,250/hd.	\$5,250	-	\$5,250	
Bulls (2 Year)	1	-	\$5,250/hd.	\$5,250/hd.	\$5,250		\$5,250	0	-	-	-	-	-	0	
Bull (yearling) Deceased								1		\$2,250	\$2,250/hd.	\$2,250		\$2,250	
Cow (basis higher than sold price)	1							1	-	\$200	\$200	\$200		\$200	
Feeders (2018 Purchase)	10	560	\$1.30	\$728/hd.	\$7,280	\$1,500	\$5,780	10	800	\$1.19	\$952/hd.	\$9,520	\$1,500	\$8,020	
Feeders (2019 Purchase)								10	580	\$1.25	\$725/hd.	\$7,250	\$1,650	\$5,600	
<b>23 Total Beginning Value</b>							<b>\$63,084</b>	<b>24 Total Ending Value</b>						<b>\$52,816</b>	
<b>Part 4 - Inventory Adjustment (to be completed ONLY if a claim is filed)</b>															
25. Adjustment:															
Amount in item 24	\$52,816	Amount in item 23	\$63,084	=	\$-10,268	Inventory Adjustment. Enter result, (+) or (-), in item 28 on the Claim for Indemnity Form.									

## Farm Operation Report

### A. Required Elements Description

The following table provides descriptions of the Farm Operation Report form required elements.

Item	Required Element	Description
1.	Policy Year:	The current policy year. Indicate whether the applicant is a fiscal year filer and, if they are, include the beginning month and year of the fiscal year and the ending month and year of the fiscal year.
2.	Producer Information:	Name, address, telephone number, and tax ID, such as social security number or employer identification number for the applicant/insured. Also includes the person type the applicant/insured used to file their Federal income taxes.  The applicant/insured must be the same person and person type as the person designated on the United States Federal Income Tax form(s).
3.	Agency Information:	Name, address, telephone number, code number of the agent and policy number.
4.	State/County:	State and county where the majority of the total expected revenue for the policy year will be derived. If the answer to item 4a is "Yes," enter the new county.
4a.	Did the county where the majority of revenue is expected to be earned change within the policy year? Yes No	Check Yes if the county in which the majority of the expected revenue is expected to be earned within the policy year changed. Otherwise, check No.  If answer is yes, update county in item 4.
5.	Other Insurance:	Commodities and corresponding policy numbers by state and county on which other Federally reinsured insurance is in force for commodities to be insured under WFRP.
<b>Intended</b>		
6.	Commodity Name	<b>Intended:</b> Name of each intended commodity that is or will be purchased for resale or produced for revenue during the insurance period. Refer to paragraph 48(2)(e) and (f).  <b>Revised:</b> List any additional commodities purchased for resale or produced for revenue. Refer to paragraph 49.
7.	Commodity Code	Enter the commodity code for the intended commodity listed in the AD.
8.	Rate Code	Enter the rate code for the intended commodity listed in AD.
9.	Method of Establishment	Method of how the intended commodity is produced, such as acres, head, or square feet. For intended commodities that are certified organic, use the organic code associated with the method.
10.	Yield	Expected yields used will be in accordance with the section 18 of the policy and Exhibit 18 of this handbook.



**Farm Operation Report (Continued)**

**B. Farm Operation Report Form Example**

The following is provided as an example only. AIPs must develop a Farm Operations Report using the required elements and statements.

**FARM OPERATION REPORT**

1. Policy Year: 2019	2. Producer Information: I.M. Insured Person Type: Individual Anytown, USA, 11111 Phone: 999.999.9999 SSN: xxx.xx.xxxx	3. Agency Information: Agent Code: XX I.M. Agent Policy: xxxx Anytown, USA 11111 Phone: 111.111.1111	4. State/County: Michigan/Vanburen 4a. Did the county where the majority of the revenue is expected to be earned change within the policy year? <input type="checkbox"/> Yes <input type="checkbox"/> No	5. Other Insurance: Corn Policy xxxx
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Intended												Revised				Final		
6. Commodity Name	7. Commodity Code	8. Rate Code	9. Method of Establishment	10. Yield	11. Expected Value	12. Expected Revenue (10x11)	13A. Intended Quantity	13B. Cost/Basis and/or Value	13C. Share	13D. Percent Produced to Sell	13E. Total Expected Revenue [(12x13A) - 13B) x 13C] x 13D.	14A. Actual Quantity	14B. Actual Cost/Basis and/or Value	14C. Share	14D. Actual Percent Produced to Sell	14E. Total Expected Revenue	15A. Final Total Production	15B. Final Revenue
Corn NIRR	004100	1002	Acres	150 bu.	\$5.00/bu.	\$750.00/ac.	250 ac.		1.0000	0.5000	\$93,750	250 ac.		1.0000	0.5000	\$88,750	11,250 bu.	\$56,250
Mums	007300	0073	Plants	1 Plant	\$10.00/plant	\$10.00/plant	1000 plants	\$2,000	1.0000		\$8,000	1000 plants	\$2,000	1.0000		\$8,000	200 plants	\$1,800
Geraniums	007300	0073	Plants	1 Plant	\$10.00/plant	\$10.00/plant	1000 plants	\$1,000	1.0000		\$9,000	1000 plants	\$1,000	1.0000		\$9,000	1000 plants	\$8,000
Hogs – Farrow/Finish	081500	0804	Head	225 lbs.	\$1.00/lbs.	\$225.00/head	250 head	\$6,250	1.0000		\$50,000	250 head	\$6,250	1.0000		\$50,000	125 head	\$21,875
Soybeans NIRR	008100	1009	Acres	50 bu.	\$10.00/bu.							10 ac.		1.0000		\$5,000	500 bu.	\$5,000
16. Total At SCD													\$160,750					
17. Total																\$160,750		\$92,925
18. Total Expected Revenue @ SCD (Total of Item 16 and 17 @ SCD)													\$160,750					
19. Whole-Farm Historic Average Revenue (Item 15 of WFHR)													\$184,200					
20. Total Expected Revenue @ Revised Reporting Date (Item 17)																\$160,750		
21. Approved Revenue (Lesser of item 18 and 19 @ SCD or item 19 and 20 @ RRD)										21a.	\$160,750			21b.	\$160,750			
22. Approved Expenses										22a.	\$107,120			22b.	\$107,120			

23. Narrative, Expected Values, and Report of Changes:  
 Mums - Item 15A and 15B 800 plants lost due to uninsured cause of loss. \$6,400 adjustment must be made to Claim for Indemnity Form (all other adjustments) if completed.  
 Hogs - Item 15A and 15B 125 head lost to insured cause of loss (facilities destroyed by adverse weather).  
 Corn - 250 acres intended. 200 ac. planted, and 50 ac prevented from being planted. 10 ac of the prevented acres were planted to soybeans. Calculated: \$93,750 (corn) - \$5,000 (soybeans) = \$88,750 (corn)  
 Soybeans – 10 ac planted to replace corn that was prevented from planting.

24. Integrated/Post-production Operations: ( ) YES or (x) NO Refer to Special Circumstances in Section 6.

**Farm Operation Report (Continued)**

**B. Farm Operation Report Form Example (continued)**

The following is provided as Livestock example only.

FARM OPERATION REPORT																		
1. Policy Year: 2019		2. Producer Information: I.M. Insured Person Type: Individual Anytown, USA, 11111 Phone: 999.999.9999 SSN: xxx.xx.xxxx						3. Agency Information: Agent Code: XX I.M. Agent Policy: xxxx Anytown, USA 11111 Phone: 111.111.1111				4. State/County: Michigan/Vanburen 4a. Did the county where the majority of the revenue is expected to be earned change within the policy year? <input type="checkbox"/> Yes <input type="checkbox"/> No				5. Other Insurance: Corn Policy xxxx		
Intended												Revised				Final		
6. Commodity Name	7. Commodity Code	8. Rate Code	9. Method of Establishment	10. Yield	11. Expected Value	12. Expected Revenue (10x11)	13A. Intended Quantity	13B. Cost/Basis and/or Value	13C. Share	13D. Percent Produced to Sell	13E. Total Expected Revenue [(12x13A) - 13B] x 13C] x 13D.	14A. Actual Quantity	14B. Actual Cost/Basis and/or Value	14C. Share	14D. Actual Percent Produced to Sell	14E. Total Expected Revenue	15A. Final Total Production	15B. Final Revenue
Cow	082300	0823	Head	1,200 lbs.	\$1.00/lbs.	\$1,200/hd.	1 head	\$1,000	1.0000		\$200	1 head	\$1,000	1.0000		\$200	1,000 lbs.	\$0
Bull (2 yr. old)	082300	0823	Head	1 head	\$6,000/hd.	\$6,000/hd.	21 head	\$5,250	1.0000		\$750	1 head	\$5,250	1.0000		\$750	1 head	\$750
Bull (yearling)	082300	0823	Head	1 head	\$5,250/hd.	\$5,250/hd.	2 head	\$4,500	1.0000		\$6,000	2 head	\$4,500	1.0000		\$6,000	1 head	\$6,000
Bull (calves)	082300	0823	Head	2 head	\$2,250/hd.	\$2,250/hd.	2 head		1.0000		\$4,500	2 head	-	1.0000		\$4,500	2 head	\$4,500
Feeders	080000	0801	Head	650 lbs.	\$1.35	\$878	62 head	\$47,554	1.0000		\$6,882	62 head	\$47,554	1.0000		\$6,882	62 head	\$6,882
Feeders	080000	0801	Head	550 lbs.	\$1.25	\$678	66 head		1.0000		\$45,408	66 head	-	1.0000		\$45,408	66 head	\$45,408
Feeders (2018)	080000	0801	Head	800 lbs.	\$1.20	\$960	10 head	\$7,280	1.0000		\$2,320	10 head	\$7,280	1.0000		\$2,320	10 head	\$2,320
Feeders (2019)	080000	0801	Head	580 lbs.	\$1.25	\$725	10 head	\$1,650	1.0000		\$5,600	10 head	\$1,650	1.0000		\$5,600	10 head	\$5,600
16. Total At SCD																		
17. Total																		
18. Total Expected Revenue @ SCD (Total of Item 16 and 17 @ SCD)																		
19. Whole-Farm Historic Average Revenue (Item 15 of WFHR)																		
20. Total Expected Revenue @ Revised Reporting Date (Item 17)																		
21. Approved Revenue (Lesser of item 18 and 19 @ SCD or item 19 and 20 @ RRD)										21a.				21b.				
22. Approved Expenses										22a.				22b.				
23. Narrative, Expected Values, and Report of Changes: EXAMPLE LIVESTOCK FARM OPERATION: Producer has 67 Bred Cows, 8 Bred Heifers, 8 Replacement Heifers, and 3 Bulls (refer to exhibit 9). Producer is expecting 68 calves (34 heifers, 32 steers, and 2 pure bred bulls). The 66 calves will be sold as feeders the following year and the 2 pure bred bulls will be sold as 2-year olds for \$6000 (valued at \$250/ month growth). One pure bred died as a yearling. Producer also purchased one cow for \$1,000 expecting to sell for \$1,200. Later sold it for \$800 (cost basis more than sold price). For SLIPSHEET additions the producer purchased 10 feeders in 2018 and carries them over into 2019. The producer also intends to purchase 10 feeders in 2019 to carry over into 2020.																		
24. Integrated/Post-production Operations: ( ) YES or (x) NO Refer to Special Circumstances in Section 6.																		