



United States
Department of
Agriculture

January 19, 2024

INFORMATIONAL MEMORANDUM

Farm Production and
Conservation

TO: All Approved Insurance Providers Writing in the Topeka Region

Risk
Management
Agency

FROM: Collin Olsen, Topeka Regional Office Director -- *Collin Olsen*

Topeka Regional
Office

SUBJECT: Following Another Crop Blanket Written Agreement (Standardized
Written Agreement) Details for the Topeka Region

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I. BACKGROUND

In further support the [President Biden's and Secretary Vilsack's 2022 commitments to increase domestic food production](#), the Topeka Regional Office (TRO) simplified the availability of insurance options for Following Another Crop (FAC) soybeans and grain sorghum in 2024.

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Blanket Written Agreement, Standardized Written Agreement, and BL Offer are different terms for the same option. Throughout this memo, we will use term BL Offer.

BL Offers are now available for both irrigated and non-irrigated FAC in eastern Kansas and Missouri. Please see maps (dated December 15, 2023) on the [TRO Underwriting Guidelines](#) webpage for the county availability and options for insurance FAC soybeans and grain sorghum.

This memo provides details on the options available to producers for the 2024 crop year including BL offers. BL Offers are an innovative approach for offering the FAC insurance option that was first made available in 2023 for irrigated soybean and grain sorghum FAC in western Kansas. BL Offers were a tremendous success, allowing producers to easily obtain FAC crop insurance without the paperwork and time needed with traditional written agreements.

For the 2024 crop year, TRO expanded the availability of BL Offers for both irrigated and non-irrigated soybeans and grain sorghum for eastern Kansas and all of Missouri, in counties where the FAC practices are not on the actuarial documents. See Section III for a list of counties that BL Offers are available and, in the maps, noted above.

II. FAC Written Agreement Options and Requirements

In each of the selected counties, separate BL Offers are available for soybeans and

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grain sorghum. A BL Offer is a standardized written agreement offer prebuilt by RMA into the Regional Office Exceptions (ROE) System which allows a producer to insure their FAC soybeans and/or grain sorghum. Since the written agreement offer is prebuilt by RMA, a producer does not have to go through an extensive underwriting process and can simply choose to insure their FAC crop by submitting the request with an actuarial change request (ACR) form through their agent and Approved Insurance Provider (AIP).

A few key notable points in requesting FAC insurance in the selected counties for 2024:

- ❖ Irrigated and non-irrigated FAC is only insurable by BL Offer or by TP Written Agreement.
- ❖ BL Offers are only available for the traditional irrigated and non-irrigated FAC practices for both crops. Both practices are included on the BL offer for the specific crop:
 - Soybeans - irrigated (095) and non-irrigated (043)
 - Grain Sorghum - irrigated (095) and non-irrigated (014)
 - FAC requests for organic and specialty types will need a traditional written agreement request, following procedures in the 2024 Written Agreement Handbook
- ❖ Soybean FAC Final Plant dates are 10 days later than traditional irrigated and non-irrigated final plant dates.

Each county has a unique written agreement number for both soybeans and grain sorghum that AIPs can access. The BL in each county provides the terms and conditions of insurance available in Kansas and Missouri for the 2024 crop year. The Rates and T-yields for the FAC practice may vary by county just as they do for other insurable crops.

For all FAC [crop] insured under BL, the definition for FAC applies:

FAC (Following Another Crop): A planted crop following:

- 1. A perennial hay crop that was harvested in the same calendar year; and*
- 2. A crop (other than a cover crop) that has reached the headed or budded stage prior to termination, regardless of the percentage of plants that reached the headed or budded stage;*

Termination means growth has ended. A crop that follows a cover crop that meets the criteria outlined in the Insurance Availability section of the Special Provisions is considered NFAC.

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III. BL Offer Numbers

BL Offers were used previously with breached levees, which is where the BL designator originated. See Exhibit A for BL Offer numbers for each county and each crop where they are offered.

IV. Action

Insured's can select a BL Offer by submitting a signed and dated ACR form for soybeans and/or grain sorghum to their crop insurance agent by the Sales Closing Date. The request type code is "BL" and should include applicable crop types and practices (See Section II of this memo for available practices by crop). AIP's process the BL Offers as they would a pre-approved and accepted written agreement, attaching the BL number to the insured's policy, and transmitting to RMA within 30 days of the Sales Closing Date.

For new producers that did not submit the Request for Actuarial Change form for a BL Offer by the Sales Closing Date deadline or are requesting organic soybeans/grain sorghum or requesting specialty type soybeans, a new type/practice (T/P) written agreement request may be submitted until the Acreage Reporting Date for the crop. A crop inspection may be required if the producer applies after the sales closing date. For renewals, the deadline is the Sales Closing Date for all TP Requests. All other requirements for a T/P written agreement request apply in accordance with the 2024 [Written Agreement Handbook](#).

General guidance, frequently asked questions, maps, and other material related to the double cropping expansion can be found at rma.usda.gov/Topics/Double-Cropping-Initiative.

DISPOSAL: Effective for the 2024 Reinsurance Year.

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Exhibit A
BL Offer Numbers by County and Crop

State	County	Soybean BL Offer Number	Grain Sorghum BL Offer Number
Kansas	Allen	N/A	240121911
Kansas	Anderson	N/A	240122411
Kansas	Atchison	240122111	240122711
Kansas	Bourbon	N/A	240123411
Kansas	Brown	240122611	240123911
Kansas	Butler	N/A	240123311
Kansas	Chase	N/A	240124211
Kansas	Chautauqua	N/A	240124711
Kansas	Cherokee	N/A	240124911
Kansas	Clay	240121511	240121611
Kansas	Coffey	N/A	240125011
Kansas	Cowley	N/A	240125111
Kansas	Crawford	N/A	240125311
Kansas	Dickinson	N/A	240122011
Kansas	Doniphan	240126011	240125411
Kansas	Douglas	N/A	240126211
Kansas	Elk	N/A	240126311
Kansas	Franklin	N/A	240126511
Kansas	Geary	N/A	240127611
Kansas	Greenwood	N/A	240126711
Kansas	Harvey	N/A	240122811
Kansas	Jackson	240126811	240127011
Kansas	Jefferson	240127411	240129411
Kansas	Johnson	N/A	240127511
Kansas	Labette	N/A	240127811
Kansas	Leavenworth	240129011	240130611
Kansas	Linn	N/A	240128411
Kansas	Lyon	N/A	240130111
Kansas	Marion	N/A	240123011
Kansas	Marshall	240128911	240130311

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Exhibit A (Continued)
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State	County	Soybean BL Offer Number	Grain Sorghum BL Offer Number
Kansas	Mcpherson	N/A	240122311
Kansas	Miami	N/A	240129611
Kansas	Montgomery	N/A	240129811
Kansas	Morris	N/A	240129911
Kansas	Nemaha	240130511	240131311
Kansas	Neosho	N/A	240128811
Kansas	Osage	N/A	240129211
Kansas	Pottawatomie	240130711	240130211
Kansas	Riley	240131711	240133411
Kansas	Saline	N/A	240125611
Kansas	Sedgwick	N/A	240125811
Kansas	Shawnee	N/A	240126911
Kansas	Sumner	N/A	240125911
Kansas	Wabaunsee	N/A	240127311
Kansas	Washington	240131511	240122911
Kansas	Wilson	N/A	240128011
Kansas	Woodson	N/A	240128311
Kansas	Wyandotte	240131811	240132111
Missouri	Adair	240122511	240123211
Missouri	Andrew	240122211	240123111
Missouri	Atchison	240123811	240124111
Missouri	Audrain	240123511	240123611
Missouri	Barry	N/A	240130811
Missouri	Barton	N/A	240131111
Missouri	Bates	N/A	240131611
Missouri	Benton	240124311	240124611
Missouri	Bollinger	N/A	240123711
Missouri	Boone	240124011	240124411
Missouri	Buchanan	240125211	240125511
Missouri	Caldwell	240125711	240126111
Missouri	Callaway	240142311	240143011

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Exhibit A (Continued)
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Missouri	Camden	240126411	N/A
Missouri	Cape Girardeau	N/A	240124511
Missouri	Carroll	240126611	240127111
Missouri	Cass	240127211	240127711
Missouri	Cedar	N/A	240132011
Missouri	Chariton	240128111	240128511
Missouri	Clark	240129111	240129711
Missouri	Clay	240127911	240128211
Missouri	Clinton	240128611	240129311
Missouri	Cole	240129511	240130011
Missouri	Cooper	240130911	240131411
Missouri	Crawford	240134111	240133211
Missouri	Dade	N/A	240132411
Missouri	Dallas	240131911	N/A
Missouri	Daviess	240132211	240132611
Missouri	De Kalb	240133111	240133811
Missouri	Dent	N/A	240130411
Missouri	Douglas	N/A	240132511
Missouri	Franklin	240133311	240133611
Missouri	Gasconade	240134611	240135111
Missouri	Gentry	240133911	240137911
Missouri	Grundy	240134211	240134411
Missouri	Harrison	240134511	240134911
Missouri	Henry	N/A	240132711
Missouri	Hickory	240134711	240135011
Missouri	Holt	240135211	240135711
Missouri	Howard	240135611	240136711
Missouri	Jackson	240135311	240135911
Missouri	Jasper	N/A	240132811
Missouri	Jefferson	240137611	240137111
Missouri	Johnson	240136011	240136211
Missouri	Knox	240138611	240139111

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Missouri	Laclede	240136811	240137011
Missouri	Lafayette	240136911	240137311
Missouri	Lawrence	N/A	240132911
Missouri	Lewis	240139411	240139711
Missouri	Lincoln	240137411	240138011
Missouri	Linn	240137511	240138211
Missouri	Livingston	240138111	240138711
Missouri	Macon	240140111	240140711
Missouri	Madison	240140911	240141511
Missouri	Maries	240138511	240142511
Missouri	Marion	240141811	240142611
Missouri	Mercer	240138811	240138911
Missouri	Miller	240139011	240139211
Missouri	Moniteau	240139311	240140311
Missouri	Monroe	240143211	240142811
Missouri	Montgomery	240143511	240144011
Missouri	Morgan	240139511	240139611
Missouri	Newton	N/A	240133011
Missouri	Nodaway	240139811	240140211
Missouri	Osage	240134311	240140011
Missouri	Perry	N/A	240133511
Missouri	Pettis	240140511	240141211
Missouri	Phelps	240140811	N/A
Missouri	Pike	240134811	240140411
Missouri	Platte	240141311	240142111
Missouri	Polk	240142211	N/A
Missouri	Pulaski	240141711	N/A
Missouri	Putnam	240142411	240142711
Missouri	Ralls	240135511	240140611
Missouri	Randolph	240136311	240141011

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Missouri	Ray	240142911	240143311
Missouri	Ripley	N/A	240133711
Missouri	Saline	240144711	240142011
Missouri	Schuylar	240143411	240143911
Missouri	Scotland	240144211	240144411
Missouri	Shelby	240144111	240144311
Missouri	St Charles	240137211	240141411
Missouri	St Clair	N/A	240131211
Missouri	St Francois	240137711	240144611
Missouri	St Genevieve	N/A	240134011
Missouri	St Louis	240138311	N/A
Missouri	Sullivan	240141611	240141111
Missouri	Texas	240139911	N/A
Missouri	Vernon	N/A	240128711
Missouri	Warren	240143711	240144511
Missouri	Washington	240143111	N/A
Missouri	Wayne	240143611	240143811
Missouri	Webster	240138411	N/A
Missouri	Worth	240135411	240137811
Missouri	Wright	240132311	N/A