



August 10, 2023

**United States  
Department of  
Agriculture**

Risk  
Management  
Agency

Topeka  
Regional Office

2641 SW  
Wanamaker Rd,  
Suite 201  
Topeka, KS 66614-  
4263

Telephone:  
(785) 228-5512

Fax:  
(785) 228-1456

TO: All Approved Insurance Providers Writing in the States of Colorado,  
Kansas, Missouri, or Nebraska

FROM: Collin Olsen *Collin Olsen*  
Director, Topeka RO

Subject: Salvage Markets

### **BACKGROUND**

In accordance with Paragraph 1102 (H) of The Loss Adjustment Manual Standards Handbook (FCIC-25010), the Topeka Regional Office is providing the following list of buyers of damaged grain that service Colorado, Kansas, Missouri, or Nebraska.

### **ACTION**

Approved Insurance Provider's (AIP) have requested a list of potential salvage markets for damaged grain. Below is a list of damaged grain buyers. This list is not complete and is provided as a guide to assist the AIP in locating salvage markets.

DeBruce will **look at on an individual basis, please call first.**  
Wichita, KS Attn: Alex Gerard  
800-733-8752 – case-by-case

Pruess Elevator  
Lowden, Iowa Attn: Justin  
[www.pruesselevator.com/?NL=SWFP-01&Issue=SWFP-01\\_20171101\\_SWFP-01\\_628&sfvc4enews=42&cl=article\\_4\\_1](http://www.pruesselevator.com/?NL=SWFP-01&Issue=SWFP-01_20171101_SWFP-01_628&sfvc4enews=42&cl=article_4_1)  
800-828-6642  
Cell 563-357-2884

The Scoular Company  
Various locations in  
Colorado, Kansas, Missouri, and Nebraska  
785-823-6301 – Scoular Salina (Kevin)

Maksbak Grain Salvaging  
Various locations in  
Colorado, Kansas, Nebraska, and Missouri  
316-640-3203



The Risk Management Agency Administers  
And Oversees All Programs Authorized Under  
The Federal Crop Insurance Corporation

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Lackawanna Products Corporation  
Attention: Nathan Smith  
Various locations in  
Colorado, Kansas, Nebraska, and Missouri  
[www.lpctrade.com/about-us/](http://www.lpctrade.com/about-us/)  
716-633-1940 ext. 306 (Nathan Smith)  
716-912-9815 – mobile number

Newsom, Inc (Offices throughout the US)  
Newsom Grain  
Attn: Drew Newsom  
[www.newsominc.com](http://www.newsominc.com)  
813-789-4219

AltEn. LLC  
Attention: Alan Smith  
Mead, Nebraska  
[ASmith@mrgkc.com](mailto:ASmith@mrgkc.com)  
734-735-6802

Koster Grain, Inc.  
17995 Iris Ave  
Carroll, IA 51401  
1-800-798-5421 - yes  
Attn: Jeff Koster or Matt Ahrenholtz  
[Jeff@kostergrain.com](mailto:Jeff@kostergrain.com)  
[Matt@kostergrain.com](mailto:Matt@kostergrain.com)  
[www.kostergrain.com](http://www.kostergrain.com)

Additional information concerning Mycotoxin and other grain fungal diseases may be found at:  
[www.ams.usda.gov/publications/content/containers-mycotoxins](http://www.ams.usda.gov/publications/content/containers-mycotoxins)