

## Livestock Gross Margin for Cattle Insurance Policy

### Step by Step Instructions to Calculate Premium

The premium is calculated by a determinant Monte Carlo simulation procedure. The procedure is determinant because the same random “draws” are used for every insured. Inputs into this simulation are projected monthly gross margin levels, 5,000 monthly gross margin draws, a marketing plan that shows the number of cattle marketed in each of ten months, and a deductible level.

Let  $p(m)$  be per-head expected gross margin for month  $m$ ,  $m = 2, 3, \dots, 11$ . Let  $h(m)$  be the number of cattle marketed in each month under the producer’s marketing plan,  $m = 2, 3, \dots, 11$ . Let  $gm(i,m)$  denote simulated gross margin  $i$ , for month  $m$ ;  $i = 1, 2, \dots, 5,000$ ;  $m = 2, 3, \dots, 11$ . Let  $DL$  equal the deductible level. Let  $EMG$  equal the Expected Total Gross Margin. Let  $GMG$  equal the Gross Margin Guarantee for the insurance period. Let  $SGM$  equal the Simulated Total Gross Margin.

#### Step 1. Calculate Expected Total Gross Margin (EGM) and Gross Margin Guarantee (GMG)

$$EGM = \sum_{m=2}^{11} p(m) * h(m) \text{ (round to dollars and cents)}$$

$$GMG = EGM - DL * \sum_{m=2}^{11} h(m) \text{ (round to dollars and cents)}$$

#### Step 2. Calculate ten month Simulated Total Gross Margins (SGM)

$$SGM(i) = \sum_{m=2}^{11} gm(i,m) * h(m) \text{ (round to dollars and cents)}$$

#### Step 3. Calculate simulated losses

$$loss(i) = \max(GMG - SGM(i), 0) \text{ (round to dollars and cents)}$$

#### Step 4. Calculate premium

$$premium = \frac{1}{5,000} \sum_{i=1}^{5,000} loss(i) \text{ (round to dollars and cents)}$$

#### Step 5. Calculate total premium

$$total\ premium = 1.03 * premium \text{ (round to whole dollar amount)}$$

#### Step 6. Look up premium subsidy

*Premium subsidy* is given in the table below under step six, based on the deductible chosen and the numbers of months with insured marketings. Pooled coverage is when two or more months of an insurance period have insured marketings. Unpooled coverage is when only one month of an insurance period has insured marketings.

**Step 7. Calculate producer premium**

*Producer premium = Total premium\*(1-Premium subsidy)*  
(round to whole dollar amount)

### Worked Example of Premium Calculation

Here are the data for the worked example for a February to December insurance period for yearlings.  
The deductible level used is \$0.00.

#### Expected Gross Margins (\$/head)

March	April	May	June	July	August	September	October	November	December
p(2)	p(3)	p(4)	p(5)	p(6)	p(7)	p(8)	p(9)	p(10)	p(11)
223.45	240.92	211.39	191.38	160.89	163.84	144.31	165.78	207.88	239.65

#### Marketing Plan: Number of Insured Cattle

March	April	May	June	July	August	September	October	November	December
h(2)	h(3)	h(4)	h(5)	h(6)	h(7)	h(8)	h(9)	h(10)	h(11)
100	100	0	0	200	200	0	0	100	100

#### First 10 rows of Simulated Gross Margins (\$/head)

March	April	May	June	July	August	September	October	November	December
205.37	195.27	142.79	97.53	114.66	166.39	167.11	191.83	206.49	205.08
321.92	392.24	302.19	226.54	183.38	177.96	160.96	203.15	244.06	279.25
263.05	333.50	254.45	183.00	123.76	105.15	149.90	231.11	366.45	502.48
210.06	233.27	190.16	155.14	172.88	240.44	262.79	302.11	362.70	410.95
196.37	225.38	195.71	167.13	125.11	127.18	101.19	125.10	166.66	190.04
331.21	348.83	389.50	432.60	401.84	409.69	399.11	418.66	502.10	577.80
212.36	194.63	119.39	53.76	68.24	117.30	89.74	121.30	90.05	44.64
271.75	365.53	318.38	275.75	145.88	62.66	33.34	88.89	215.26	336.78
190.92	154.99	177.38	211.29	202.91	222.23	195.45	187.58	152.99	103.48
189.70	169.43	160.98	161.36	213.89	303.59	325.81	314.48	313.11	309.09

**Step 1. Calculate Expected Total Gross Margin and Gross Margin Guarantee**

$$\begin{aligned}
 EGM &= 223.45 * 100 + 240.92 * 100 + 211.39 * 0 + 191.38 * 0 + 160.89 * 200 + 163.84 * 200 + 144.31 * 0 + 165.78 * 0 + \\
 & 207.88 * 100 + 239.65 * 100 \\
 &= \$156,136.00
 \end{aligned}$$

$$GMG = 156,136.00 - 0.00 * (100 + 100 + 0 + 0 + 200 + 200 + 0 + 0 + 100 + 100) = \$156,136.00$$

**Step 2. Calculate ten month Simulated Total Gross Margins**

As an example, for the first row of simulations:

$$\begin{aligned}
 SGM &= 205.37 * 100 + 195.27 * 100 + 142.79 * 0 + 97.53 * 0 + 114.66 * 200 + 166.39 * 200 + 167.11 * 0 + 191.83 * 0 + \\
 & 206.49 * 100 + 205.08 * 100 \\
 &= \$137,431.00
 \end{aligned}$$

Here the results for the first 10 rows are shown.

March	April	May	June	July	August	September	October	November	December	SGM
205.37	195.27	142.79	97.53	114.66	166.39	167.11	191.83	206.49	205.08	137,431.00
321.92	392.24	302.19	226.54	183.38	177.96	160.96	203.15	244.06	279.25	196,015.00
263.05	333.50	254.45	183.00	123.76	105.15	149.90	231.11	366.45	502.48	192,330.00
210.06	233.27	190.16	155.14	172.88	240.44	262.79	302.11	362.70	410.95	204,362.00
196.37	225.38	195.71	167.13	125.11	127.18	101.19	125.10	166.66	190.04	128,303.00
331.21	348.83	389.50	432.60	401.84	409.69	399.11	418.66	502.10	577.80	338,300.00
212.36	194.63	119.39	53.76	68.24	117.30	89.74	121.30	90.05	44.64	91,276.00
271.75	365.53	318.38	275.75	145.88	62.66	33.34	88.89	215.26	336.78	160,640.00
190.92	154.99	177.38	211.29	202.91	222.23	195.45	187.58	152.99	103.48	145,266.00
189.70	169.43	160.98	161.36	213.89	303.59	325.81	314.48	313.11	309.09	201,629.00

### Step 3. Calculate simulated losses

Again the first 10 rows of calculations are shown.

SGM	Simulated Loss
137,431.00	18,705.00
196,015.00	0.00
192,330.00	0.00
204,362.00	0.00
128,303.00	27,833.00
338,300.00	0.00
91,276.00	64,860.00
160,640.00	0.00
145,266.00	10,870.00
201,629.00	0.00

### Step 4. Calculate premium

The average of all simulated losses equals \$23,415.01

### Step 5. Calculate total premium

*Total premium* = 1.03 \* \$23,415.01 = \$24,117.46

### Step 6. Look up premium subsidy

Deductible	Subsidy for Pooled Coverage	Subsidy for Unpooled Coverage
\$0.00	0.18	0.00
\$10.00	0.20	0.00
\$20.00	0.23	0.00
\$30.00	0.27	0.00
\$40.00	0.31	0.00
\$50.00	0.36	0.00
\$60.00	0.43	0.00
\$70.00	0.50	0.00
\$80.00	0.50	0.00
\$90.00	0.50	0.00
\$100.00	0.50	0.00
\$110.00	0.50	0.00
\$120.00	0.50	0.00
\$130.00	0.50	0.00
\$140.00	0.50	0.00
\$150.00	0.50	0.00

In this example, since the producer chose a \$0.00 deductible and had pooled coverage, the premium subsidy is 0.18 or 18%.

**Step 7. Calculate producer premium**

*Producer premium* =  $\$24,117.46 \times (1 - 0.18) = \$19,776.32$ , which is rounded to \$19,776