United States Department of Agriculture



Federal Crop Insurance Corporation



Risk Management Agency



Product Administration and Standards Division

FCIC-25310 (10-2012)

# PEACH LOSS ADJUSTMENT STANDARDS HANDBOOK

**2013 and Succeeding Crop Years** 

# RISK MANAGEMENT AGENCY KANSAS CITY, MO

TITLE: PEACH LOSS ADJUSTMENT STANDARDS HANDBOOK	NUMBER: 25310 (10-2012)
EFFECTIVE DATE: October 11, 2012	ISSUE DATE: October 10, 2012
SUBJECT:	OPI: Product Administration and Standards Division
Provides the procedures and instructions for administering the peach crop insurance	APPROVED:
program	/s/ Tim B. Witt October 10, 2012
	<b>Deputy Administrator for Product Management</b>

#### REASON FOR AMENDMENT

Major Changes: See changes or additions in text which have been highlighted. Three stars (\*\*\*) identify where information has been removed.

- 1. Revised handbook format and syntax to track with new RMA External Handbook Standards (RMA-14050).
- 2. Revised handbook procedures to track with new Peach Crop Provisions (13-0034) effective for the 2013 and succeeding crop years.
- 3. Page 2, subsection 6 B (3): Deleted references to "types" and to California peaches. Revised text tracks with new policy provisions.
- 4. Page 2, subsection 6 B (6): Inserted references to fresh and processing peaches.
- 5. Page 10, subsection 12 C: Inserted instructions to subtract the post production cost per bushel from the value of damaged fresh/processing peaches to calculate the quality adjustment factor. Also inserted instructions to use the applicable "Established Price" in the actuarial documents as the price election to calculate the quality adjustment factor.
- 6. Pages 11 12, subsection 13 B: Revised average fruit diameter appraisal instructions to count all of the fruit on the sample tree instead of counting fruit on one branch and multiplying by the number of tree branches. Also, inserted instructions to round the results of bushels calculations to hundredths.
- 7. Pages 13 14, subsection 13 C: Revised average fruit weight appraisal instructions to calculate the average weight of 10 mature fruit per sample tree. Also, inserted instructions to round the results of weight calculations to hundredths.
- 8. Page 13, subsection 13 D: Revised undersize fruit appraisal instructions to round results of weight calculations to hundredths.

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- 9. Page 19, subsection 21 C: Inserted reference to the crop provisions for information on determining production to count when the appraisal is exceeded by the amount of harvested production.
- 10. Exhibit 2: Inserted terms and definitions for "Post Production Costs" and "Survival Factor."
- 11. Exhibit 3, page 2, part A Appraisal Worksheet, items 12 thru 15: Inserted instructions to round bushel calculation results to hundredths.
- 12. Exhibit 3, pages 8 9, part B Production Worksheet: Inserting instructions in items 23, 24, and 25 for documenting "Class," "Sub-class," and "Intended Use," respectively.
- 13. Exhibit 3, page 10, part B Production Worksheet: Inserted instructions in items 29 and 30 for documenting "cherry pricked" fruit and incomplete harvest, respectively.
- 14. Exhibit 3, page 11, part B Production Worksheet: Item 32 (a), revised instructions to subtract the applicable "fresh/processing post production cost" from the value of damaged fresh/processing peach production. Item 32 (b), revised instructions to use the applicable fresh/processing price election as the value of undamaged production. Also inserted instructions to use the "Established Price" in the actuarial documents as the price election for buy up and CAT insureds.
- 15. Exhibit 3, page 17, part B Production Worksheet: Item 56, revised instructions for documenting harvested fresh/processing peach production.
- 16. Exhibit 3, page 18, part B Production Worksheet: Item 64 (a), revised instructions to subtract the applicable "fresh/processing post production cost" from the value of damaged fresh/processing peach production. Item 64 (b), revised instructions to use the applicable fresh/processing price election as the value of undamaged production. Also inserted instructions to use the "Established Price" in the actuarial documents as the price election for buy up and CAT insureds.
- 17. Exhibit 4: Updated the number of peaches per pound and number of peaches per bushel by fruit diameter. Updated information obtained from current market data.
- 18. Exhibit 8: Revised example appraisal worksheets to show calculations for item 12 entries.

# PEACH LOSS ADJUSTMENT STANDARDS HANDBOOK

	Control Chart For: Peach Loss Adjustment Standards Handbook						
	TP Page(s)	TC Page(s)	Text Page(s)	Exhibit Number	Exhibit Page(s)	Date	Directive Number
Current	1-4	1-2	1-19	1	1	10-2012	RMA-25310
Index				2	1	10-2012	RMA-25310
				3	1-24	10-2012	RMA-25310
				4	1	10-2012	RMA-25310
				5	1	10-2012	RMA-25310
				6	1	10-2012	RMA-25310
				7	1	10-2012	RMA-25310
				8	2	10-2012	RMA-25310
				9	1	10-2012	RMA-25310
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(Reserved)

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#### PART 1 GENERAL INFORMATION AND RESPONSIBILITIES

#### 1. General Information

# A. Purpose

- (1) This handbook:
  - (a) provides peach loss adjustment standards, including crop appraisal methods, claims completion instructions, and form standards;
  - (b) shall be used in conjunction with the LAM;
  - (c) remains in effect until superseded by re-issuance of either a handbook or selected portions through slipsheets(s) or bulletin that supersedes the original handbook or slipsheet pages;
  - (d) when amended through slipsheets, shall constitute the handbook.
- (2) This handbook provides the official standards for adjusting losses in a timely and uniform manner and such handbook is available on the internet at www.rma.usda.gov.

#### **B.** Acronyms and Definitions

Acronyms and definitions:

- (1) not specific to peach loss adjustment, are identified in the LAM;
- (2) specific to peach loss adjustment, are in exhibits 1 and 2, herein.

#### C. CAT Coverage

Refer to the CIH and LAM for provisions and procedures not applicable to CAT.

#### 2. AIP Responsibilities

AIPs shall:

- (1) utilize the standards in this handbook for loss adjustment and loss training for the applicable crop year;
- (2) maintain original insurance documents relative to policyholder servicing as designated in their approved plan of operations;
- (3) ensure, at a minimum, a legible copy of loss adjustment inspection forms completed by an adjuster and signed by the insured, or insured's authorized representative, is provided to the insured, and all other copies distributed as instructed by the AIP.

#### **3-5** (Reserved)

#### PART 2 POLICY INFORMATION

#### **Insurability** 6.

#### **General Information** A.

This section provides most of the requirements to insure peaches. Refer to the BP, CP, and SP for all insurability requirements. AIPs shall determine if the insured complies with all of the policy provisions of the insurance contract.

#### В. **Insured Crop**

The crop insured will be all the peaches in the county for which a premium rate is provided by the actuarial documents:

- (1) in which the insured has a share;
- (2) that are grown on tree varieties that:
  - were commercially available when the trees were set out,
  - are a variety having a chilling hour requirement that is appropriate for the area, (b) and
  - are grown on a rootstock that is adapted to the area; (c)

\*\*\* (3) that the crop insured will be any varieties of peaches that are grown for the production of fresh or processing peaches;

- (4) that are grown in an orchard, that if inspected, is considered acceptable by the AIP;
- (5) that has reached at least the fourth (4th) growing season after being set out; however, the AIP may agree in writing to insure acreage that has not reached this age if it has produced at least 100 bushels of peaches per acre; and

#### (6)that are grown for;

- (a) fresh peach production, or
- processing peach production.

#### C. **Interplanted Crop**

Peaches interplanted with another perennial crop are insurable unless the AIP inspects the acreage and determines it does not meet the insurability requirements contained in the policy.

#### **Insurable Causes of Loss** D.

Refer to the policy for all applicable insured causes of loss.

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#### E. Uninsurable Causes of Loss

Insurance coverage is **not** provided against damage or loss of production due to:

- (1) split pits, regardless of cause; or
- (2) inability to market the peaches for any reason other than physical damage from an insurable cause specified in the CP.

**Example:** The AIP will not pay any indemnity if the insured is unable to market due to quarantine, boycott, or refusal of any person to accept production.

#### F. Unit Division

Refer to the insurance contract for unit provisions. Unless limited by the CP or SP, a basic unit (basic units by type if applicable), as defined in the BP may be divided into optional units if, for each optional unit, all conditions stated in the applicable provisions are met.

**7-10** (Reserved)

#### PART 3 APPRAISALS

#### 11. Peach Appraisals

#### A. General Information

- (1) Potential production will be appraised in accordance with procedures contained in this handbook and in the LAM.
- (2) As applicable, make separate appraisals for:
  - (a) each peach variety grown in the orchard, and
  - (b) fresh and processing peach acreage.
- (3) The adjuster shall arrange to inspect the trees when the peaches have reached harvestable maturity.
- (4) For seriously damaged (unmarketable) peaches, especially fresh-market peaches that are not marketable through regular channels and there is a possibility that the peaches will be harvested (you-pick or roadside market), do not complete the claim until all peaches have been harvested in order to obtain all of the production information.
- (5) Neither the type of peach producing operation (hand basket, packing, and so forth) nor economic considerations (cost of picking and/or packing) are to be considered when establishing appraised production to count.
- (6) AIP can use the RPAM at their discretion to appraise peach crop production. Use this method in lieu of appraisal methods contained in subsection 13.

#### **B.** Notice of Damage or Loss

Within the policy provisions is a requirement that insureds file a "notice of damage or loss" unless the insurance period has ended prior to each of the following events.

- (1) Within 3 days of the date that harvest of the damaged variety should have started if the crop will not be harvested.
- (2) At least 15 days before any production from any unit will be sold by direct marketing, unless the insured has records verifying that the direct market peaches were "weighed and graded" through a packing shed. The insured's failure to give timely notice that production will be sold by direct marketing will result in an appraised amount of production to count of not less than the production guarantee per acre if such failure results in the inability of the AIP to make the required appraisal.
- (3) If the insured gave notice previously, in accordance with section 14 of the BP, and intends to claim an indemnity on any unit, the insured must give notice at least 15 days prior to the beginning of harvest of the damaged variety so that the AIP may inspect the damaged production.

**Important:** If the insured fails to meet the requirements listed above and such failure results in the AIP's inability to inspect the damaged production, all such production is to be considered undamaged and included as production to count.

#### C. Appraisal Dates

- (1) AIP representatives will set appraisal dates.
- (2) Whenever possible, appraise peaches after the fruit drop period and before the fruit is removed from the trees.

#### D. Selecting Representative Sample Trees for Appraisals

#### (1) Number of Sample Trees

Refer to exhibit 5 for the applicable number of representative sample trees.

#### (2) Sample Tree Criteria

Determine the number and general location of trees to be used in the representative sample based on:

- (a) total acreage and number of trees;
- (b) extent of variation in the amount of production or damage within the acreage and location of the fruit on the tree:
- (c) when variable damage causes the crop potential to be significantly different within the same orchard or when the insured wishes to destroy a portion of the orchard, split the orchard into suborchards and appraise each one separately;
- (d) percent of each variety in the acreage;
- (e) tree age, size, density, and vigor;
- (f) trees that have been picked and the extent of variation in the amount of unpicked fruit on the trees; and
- (g) any acreage in the unit that has been color (partially) picked.

#### E. Determining Appraised Production to Count

Total production to count in bushels from all insurable acreage on the unit will include:

- (1) All appraised production as follows:
  - (a) not less than the production guarantee per acre for acreage:
    - (i) that is abandoned,
    - (ii) from which production is sold by direct marketing if the insured fails to meet requirements in the CP,
    - (iii) that is damaged solely by uninsured causes, or
    - (iv) which the insured fails to provide production records that are acceptable to the AIP.

# **E. Determining Appraised Production to Count** (continued)

- (b) production lost due to uninsured causes;
- (c) unharvested peach production that would be marketed if harvested;
- (d) potential production on insured acreage that the insured intends to abandon or no longer care for if the insured and the AIP agree on the appraised amount of production:
  - (i) upon such agreement, the insurance period will for that acreage will end;
  - (ii) if the insured does not agree with the AIP's appraisal, the AIP may defer the claim only if the insured agrees to continue to care for the crop;
  - (iii) the AIP will make another appraisal when the insured notifies the AIP of further damage or that harvest in general in the area unless the insured harvests the crop, in which case the AIP will use the harvested production;
  - (iv) if the insured does not continue to adequately care for the crop, the AIP's appraisal made prior to deferring the claim will be used to determine the production to count; and
- (e) any appraised production on insured acreage will be considered production to count unless such production is exceeded by the actual harvested production.
- (2) all harvested marketable peach production from insured acreage.

#### F. Acreage Reduction

- (1) As stated in the SP, determine if the original plant stand has been reduced in excess of 10 percent prior to the acreage reporting date for the current crop year.
- (2) If necessary, visually inspect such insured acreage and compare inspection results with the most recently completed PAW and sketch map of insured acreage to confirm such acreage reduction.

# F. Acreage Reduction (continued)

IF the original plant stand was	THEN
reduced and such plant stand reduction is in excess of 10 percent	the adjuster shall:
reduction is in excess of 10 percent	(a) notify the AIP that a revised acreage report may be needed to reduce the number of insured acres;
	(b) not finalize any such claims and do not obtain the insured's signature on claims documents until the AIP determines whether the acreage report needs to be revised for reduced acreage;
	(c) if a revised acreage report is required, finalize the claim when the revised acreage report is completed.
not reduced; or, if the plant stand reduction is 10 percent or less	(a) the AIP shall not revise the acreage report for reduced acreage;
	(b) the adjuster shall complete the claim in accordance with the loss adjustment procedures in this handbook.

**Reminder:** Refer to the LAM par. 80 G for additional information on determining perennial crop acreage.

# G. Handling Pre-harvest Appraisal Discrepancies

Follow the steps below to handle appraisal discrepancies.

WHEN	THEN
the insured disagrees with the	the adjuster shall:
pre-harvest appraisal	(1) make arrangements for leaving representative trees unharvested and for inspecting those trees when the peaches are ready to harvest (harvest-appraisal);
	(2) jointly with the insured, determine the trees to be selected for such representative sample;
	(3) make a sketch map of the orchard and mark the sample trees by row number and tree count within the chosen row; and
	(4) shall be present when representative trees are harvested.
	<b>Important:</b> If an insured refuses to sign appraisal worksheet(s) refer to the LAM for information on unusual/controversial cases.

#### A. General Information

- (1) The CP provide for quality adjustment to reduce the amount of appraised and harvested mature marketable peach production due to insured cause(s) of loss.
- (2) Use the information in this section to:
  - (a) select sample fruit for quality determination, and
  - (b) calculate quality adjustment factors for fresh and processing peaches.

# B. Selecting Sample Fruit and Obtaining Damaged Fruit Price for Quality Adjustment

Follow the steps below to select sample fruit for quality adjustment.

Step	Action	
1	Select representative sample trees.	
	<b>Reminder:</b> Refer to subsection 11 D for information on representative sample trees.	
2	(a) On each sample tree select a 100-fruit representative sample of all the marketable peaches that can be used as a food source for humans.	
	(b) If an individual sample tree selected does not contain at least 100 sample fruit:	
	(1) select sample fruit from adjacent tree(s) in the orchard being appraised that are comparable (in tree age, tree/fruit size, productivity, fruit variety) to the original sample tree selected, explain in the Remarks section of the appraisal worksheet, or	
	(2) when fruit is damaged by insured causes to the extent that all of the trees have less than 100 fruit per tree, use	
	(i) a sufficient number of sample fruit per tree to determine the percent damage,	
	(ii) the same number of sample fruit from each sample tree in the orchard to ensure consistent quality adjustment determinations.	
	<b>Example:</b> 70 fruit per tree, 60 fruit per tree, 50 fruit per tree, and so forth. Explain in the Remarks.	
3	(a) Select a representative sample of fruit from the 100-fruit sample.	
	(b) Take such representative sample to a processor/packer for a price quote in dollars and cents per bushel for such peaches. Identify such processor/packer in the Narrative of the Production Worksheet.	

#### B. Selecting Sample Fruit for Quality Adjustment (continued)

- 3 (c) For appraisal and "price bid" purposes, do not include any peaches that are unmarketable because of uninsured damage (these must be calculated and added to the production to count).
  - (1) **Fresh peaches**: Sort out the peaches in the sample that are marketable as fresh peaches under local market conditions. Calculate the total fresh-market quality production in the orchard by multiplying the average number of bushels of such fruit per tree times the number of trees in the orchard.
  - (2) **Processing peaches**: Use appraisal information and the harvested random sample fruit to determine the number of bushels of fruit per acre.
  - (d) If the market is open (buyer bids are available), obtain the best available bid based on the random peach sample as follows.
    - (1) If the random sample is unmarketable because it contains damaged peaches, remove only the peaches that are causing the "no bid" situation.
    - (2) Use a Special Report form to document the efforts made to obtain buyer bids and the number of damaged peaches removed from the sample.
    - (3) If the insured harvests the crop later, the per bushel price received for marketable peaches will supersede this appraisal bid for quality adjustment purposes.
  - (e) If the market is not open (buyer bids are not available), sort out the peaches from each sample tree that would be marketable as fresh or processing peaches under local market conditions as follows.
    - (1) Use the fruit size information in exhibit 4 to calculate the number of bushels per tree and the total number of bushels per acre.
    - (2) If the insured harvests the crop later, compare this production to the appraisal. Do not include any peaches that are damaged by uninsured causes. The value per bushel of harvested peaches will be used for quality adjustment purposes.
  - (f) Compare the appraisals with the harvested production records when the peaches are harvested.

**Reminder:** These procedures are used for completing the claim form when peaches are not harvested, when peaches are harvested, or when peaches are harvested but the amount is less than the appraisal (possibly incomplete record of disposition, and so forth).

# C. Fresh Peach Quality Adjustment

Follow the steps below to calculate the quality adjustment factor for fresh peaches.

Step	Action
1	Obtain a dollar and cents price per bushel for the representative sample of damaged fresh peach production.
2	Result of step 1 minus the post production cost per bushel for fresh peaches from the SP.
3	Divide result of step 2 by the dollars and cents price election per bushel for the variety of fresh peaches, results not to exceed 1.000.
	<b>Important:</b> Use the "Established Price" from the actuarial documents as the price election for buy up and CAT insureds.
4	Multiply the result of step 3 by the number of bushels of the eligible damaged fresh peaches.

#### D. Processing Peach Quality Adjustment

Follow the steps below to calculate the quality adjustment factor for processing peaches.

Step	Action
1	Obtain a dollar and cents price per bushel for the representative sample of damaged processing peach production.
2	Result of step 1 minus the post production cost per bushel for processing peaches from the SP.
3	Divide the result of step 2 by the dollars and cents price election per bushel for the variety of processing peaches, results not to exceed 1.000.
	<b>Important:</b> Use the "Established Price" from the actuarial documents as the price election for buy up and CAT insureds.
4	Multiply the result of step 3 by the number of bushels of the eligible damaged processing peaches.

**Reminder:** For fresh and processing peach production that is eligible for quality adjustment, enter the price of damaged peaches, price of undamaged peaches, and quality adjustment factors in the applicable entries on the Production Worksheet. Refer to the worksheet item entry instructions in exhibit 3.

#### A. General Information

(1) Adjusters shall use the following methods for appraising peach production on insured acreage that will not be harvested.

APPRAISAL method	USE
Unharvested Appraisals	after the fruit drop period and before general maturity of the crop.
Representative Tree Appraisals	the production harvested from the representative trees to determine the yield per acre.
Harvested Acreage Appraisal	the average yield per acre from harvested acreage as the appraisal per acre for comparable unharvested acreage.

- (2) Calculate the amount of appraised fresh or processing production to count in bushels rounded to tenths on the Peach Appraisal Worksheet, hereafter referred to as the appraisal worksheet.
- (3) Use only one method (average fruit diameter, average fruit weight, or undersize fruit) to determine the potential peach production on appraised acreage.
- (4) Refer to exhibit 5 for the required number of representative sample trees.

#### B. Unharvested Appraisal Method 1 - Average Fruit Diameter

Calculate the per-acre appraisal as follows.

Step	Action		
1	On each sample tree, count all of the fruit that can be expected to mature.		
	<b>Important:</b> Do not count fruit on a single branch then multiply by the number of branches.		
2	(a) On each sample tree, select a minimum of 10 mature representative sample fruit.		
	(b) Use a caliper device to measure the diameter in inches of each fruit:		
	(i) total all such measurements;		
	(ii) divide by 10 to calculate the average fruit diameter for such sample; and		
	(iii) use the fruit diameter information in exhibit 4 to determine the number of fruit per bushel based on average fruit diameter.		
3	(a) Step 1 divide by step 2 (b) (iii) to calculate the bushels of fruit per sample tree rounded to hundredths.		
	<b>Reminder:</b> Show all such calculations in the Remarks section of the appraisal worksheet or on a Special Report form.		

# B. Unharvested Appraisal Method 1 - Average Fruit Diameter (continued)

3	Example:
	Counted 125 fruit on sample tree, 10 representative sample fruit average measured diameter is 2½ inches which equals 176 fruit per bu.
	125 fruit ÷ 176 fruit per bu. = 0.71 bu. of fruit per tree (enter this amount in item 12, "Bushels Remaining on Trees" on the appraisal worksheet).
	(b) Repeat steps 1 through 3 (a) for each sample tree.
4	Tally the number of bushels of fruit from all sample trees.
5	Step 4 results divided by the number of sample trees to calculate average bushels, rounded to hundredths, of fruit per tree.
6	Determine the number of bearing trees per acre.
7	Step 5 results multiplied by step 6 to calculate the per-acre appraisal in bushels rounded to tenths (enter this amount in item 17, "Appraised Bushels per Acre" on the appraisal worksheet).

# C. Unharvested Appraisal Method 2 - Average Fruit Weight

Calculate the per-acre appraisal as follows.

Step	Action	
1	On each sample tree, count all fruit that can be expected to mature.	
	<b>Important:</b> Do not count fruit on a single branch then multiply by the number of branches.	
2	(a) Select and weigh 10 mature representative sample peaches, in pounds rounded to hundredths, from each sample tree.	
	(b) Total weight of all ten peaches and divide by 10 to calculate the average peach weight in pounds rounded to hundredths.	
3	Step 1 multiplied by step 2 (b) to calculate average pounds of mature peaches per tree rounded to hundredths.	
4	(a) Step 3 results divided by 50.0 lbs./bu. of fruit per tree rounded to hundredths.	
	Example:	
	Counted 125 fruit on the sample tree. 10 representative sample fruit weigh 2.70 lbs.	
	<ul> <li>Average weight per fruit is 0.27 lbs. (2.70 lbs. ÷ 10 fruit).</li> <li>► 125 fruit x 0.27 lbs. per fruit = 33.75 lbs.</li> <li>► 33.75 lbs. ÷ 50.0 lbs./bu. = 0.68 bu. of fruit on sample tree (enter this amount in item 12, "Bushels Remaining on Trees" on the appraisal worksheet).</li> </ul>	
	(b) Repeat steps 1 through 4 (a) for each sample tree.	

# C. Unharvested Appraisal Method 2 - Average Fruit Weight (continued)

5	Tally the number of bushels of fruit from all sample trees.
6	Step 5 divided by the number of sample trees to calculate average number of bushels, rounded to hundredths, of fruit per tree.
7	Determine the number of bearing trees per acre.
8	Step 6 multiplied by step 7 to calculate the per-acre appraisal in bushels round to tenths (enter this amount in item 17, "Appraised Bushels per Acre" on the appraisal worksheet).

# D. Unharvested Appraisal Method 3 - Undersize Fruit

Calculate the per-acre appraisal as follows.

Step	Action	
1	On each sample tree, harvest and weigh all fruit in pounds rounded to hundredths.	
2	(a) Step 1 divided by 50.0 lbs./bu. to calculate bushels of fruit per sample tree rounded to hundredths.	
	<b>Example:</b> Harvested 18.00 lbs. of undersize peaches $\div$ 50.0 lbs./bu. = $0.36$ bu. (enter in item 12, "Bushels Remaining on Trees" on the appraisal worksheet).	
	(b) Repeat steps 1 through 2 (a) for each sample tree.	
3	Tally the number of bushels of fruit from all sample trees.	
4	Step 3 divided by number of sample trees to calculate the average bushels of fruit per tree.	
5	Determine the number of bearing trees per acre.	
6	Step 4 multiplied by step 5 to calculate the per-acre appraisal in bushels rounded to tenths (enter this amount in item 17, "Appraised Bushels per Acre" on the appraisal worksheet).	

# E. Harvested Appraisal Method - Representative Tree Appraisals

Calculate the per-acre appraisal as follows.

Step	Action	
1	The adjuster and insured will jointly select representative sample trees that reflect the type and severity of insured crop damage in the unit/orchard.	
2	The adjuster shall make arrangements to be present when the insured harvests the representative sample trees.	
3	During the field inspection the adjuster shall:  (a) select sample peaches for grading/quality adjustment from the harvested samples as described in subsection 12 C;  (b) determine the amount of appraised potential production on each sample tree as described in subsection 13 B, C, or D;  (c) document the amount of potential appraised production on the appraisal worksheet.  Important: Document any applicable quality adjustment information on the Production Worksheet or Special Report, as applicable.	

#### F. Harvested Appraisal Method – Harvested Acreage Appraisals

Calculate the per-acre appraisal as follows.

Step	Action
1	Prior to harvest, estimate the gross amount of potential production on unharvested acreage.
2	After harvest, compare the estimated gross potential production for unharvested acreage to the actual gross production from harvested acreage.
3	If the unharvested potential production is comparable to the harvested production, use the average yield per acre from harvested acreage as the appraisal per acre for unharvested acreage.
4	Use this method only when the harvested acreage can be verified as being representative of the unharvested acreage and there is no quality adjustment.
	<b>Exception:</b> When such appraised acreage is eligible for quality adjustment, do not use the harvested acreage appraisal method, use representative tree appraisal method above.

#### 14. Appraisal Deviations and Modifications

#### A. Immature Peach Appraisal Deviation

#### (1) Authorization

As stated in the LAM, AIPs must request written authorization from PASD and/or RMSD for using an immature appraisal deviation (refer to the LAM).

#### (2) **Deviation Requirements**

- (a) Use this deviation to appraise peach acreage when insureds:
  - (i) do not wish to maintain freeze-damage fruit on the trees;
  - (ii) pick or drop damaged fruit to the ground to control disease and insects;
  - (iii) remove freeze-damaged trees; and
  - (iv) want the acreage released.
- (b) Use this appraisal deviation until the peach crop reaches general maturity.

**Important:** For appraisals conducted after general maturity, use the approved appraisal procedures in section 13.

#### (3) Worksheet Factors

Consult peach experts, CES, peach grower/marketing groups, peach researchers, or grower records to obtain a survival factor and the average number of fruit per pound in the state/county. Identify source of such survival factor and number of fruit in the Remarks section of the worksheet.

# (4) Appraisal Deviation Calculations

- (a) Refer to the exhibit 9 for an example Immature Peach Deviation Worksheet.
- (b) Calculate the per-acre appraisal for fresh or processing peaches as follows.

Step	Action	
1	Determine the number of sample trees in accordance with exhibit 5.	
2	Select representative sample trees in accordance with subsection 11 D.	
3	Count all damaged and undamaged fruit on each sample tree. Tally fruit counts from all sample trees.	
4	Step 3 results divided by step 1 to calculate the average number of fruit per tree.	
5	Step 4 results multiplied by the "Survival Factor" for the average number of fruit to count.	
	<b>Reminder:</b> Obtain such factor from peach experts, CES, peach grower/marketing groups, peach researchers, or grower records. Identify source for such information in the remarks section of the worksheet.	
6	Step 5 results divided by "Average Number of Fruit per Pound" to calculate pounds of fruit per tree.	
	<b>Reminder:</b> Obtain such average fruit per pound from peach experts, CES, peach grower/marketing groups, peach researchers, or grower records. Identify source for such information in the remarks section of the worksheet.	
7	Step 6 results multiplied by the number of trees per acre to calculate the total pounds of fruit per acre.	
8	Step 7 results divided by 50 pounds per bushel for amount of appraised fruit per acre.	
	Example:	
	•Assume 425 fruit counted on 5 sample trees ( $425 \div 5 = 85$ average number of fruit per tree).	
	■85 fruit per tree x 0.90 (survival factor) = 76.5 average fruit/tree to count.	
	■76.5 ÷ 4.0 fruit/lb. = 19.12 lbs. of fruit/tree.	
	■19.12 lbs. fruit/tree x 100 trees/acre = 1,912.00 lbs. fruit/acre	
	■1,912.00 lbs. ÷ 50 lbs./bu. = 38.2 bu. of appraised fruit/acre.	

# B. Fresh Peach Wind or Hail Damage Appraisal Modification

#### (1) **Authorization**

Refer to the LAM for instructions on using appraisal modifications.

## (2) **Modification Requirements**

- (a) The AIP may authorize the use of the following guidelines to determine the percent damage to fresh peaches due to wind and/or hail when:
  - (i) there is inadequate price information for determining a quality adjustment factor, or
  - (ii) the price per bushel for damaged production appears to be inequitable.
- (b) Use this modification only under the exceptional circumstances described herein.

#### (3) **Modification Calculations**

- (a) Select a sample of damaged peaches that are representative of the severity of wind or hail damaged fresh peaches on insured acres.
- (b) Categorize the severity of damage of each sample fruit using the table below.

IF aggregate of all hail and/or wind scars is	THEN the group number and percent loss is
no larger than 1/8 inch in diameter and all scars are well healed.	Group I: No Loss
more than 1/8 inch in diameter but not more than 1/4 inch in diameter and all scars are well healed.	Group II: 25% Loss
more than 1/4 inch in diameter but not more than 3/8 inch in diameter. No hail scars more than 1/8 inch deep. All scars are well healed.	Group III: 50% Loss
more than 3/8 inch in diameter but not more than 1/2 inch in diameter. No hail scars more than 1/4 inch deep. All scars are well healed.	Group IV: 75% Loss
All damage in excess of above.	Group V: 100% Loss

(c) Tally the number of sample peaches in each group and enter results on the appraisal worksheet.

# B. Fresh Peach Wind or Hail Damage Appraisal Modification (continued)

(d) Calculate the quality adjustment factor rounded to three-decimal places.

**Reminder:** Refer to the instructions in exhibit 3 A for calculating the quality adjustment factor.

(e) Refer to exhibit 8 for example worksheet.

#### 15. Appraisal Worksheet Completion

#### A. Appraisal Worksheet Standards

- (1) The entry items in exhibit 8 are the minimum requirements for the appraisal worksheet, all entry items are "Substantive," they are required.
- (2) Appraisal worksheet completion instructions. The completion instructions for the required entry items on the appraisal worksheet in the following subsections are "Substantive," they are required.
- (3) AIPs are responsible for developing the appraisal worksheet in accordance with the DSSH and the required entry items provided herein;
  - (a) include the AIP's name in the appraisal worksheet title if not preprinted on the AIP's worksheet;
  - (b) include the claim number on the appraisal worksheet (when required by the AIP) when a worksheet entry is not provided.

# **B.** Appraisal Information

As applicable, complete a separate appraisal worksheet for:

- (1) fresh and processing peaches;
- (2) each unit/orchard/sub-orchard/block inspected; and
- (3) insured acreage damaged solely by uninsured causes.

#### **16-20** (Reserved)

#### 21. Claim Form

#### A. Claim Form Standards

The Claim Form hereafter referred to as the Production Worksheet is a progressive form containing all notices of damage for all preliminary and final inspections (including "No Indemnity Due" claims) made on a unit.

- (1) The entry items in exhibit 10 are the minimum Production Worksheet requirements, all entry items are considered "Substantive," they are required.
- (2) The completion instructions for the required entry items on the Production Worksheet in exhibit 3 are "Substantive," they are required.
- (3) The Privacy Act and Nondiscrimination Statements are required statements that shall be printed on the form or provided as a separate document. Such statements are not included on the example forms in exhibit 10. Such current statements can be found in the DSSH.

#### **B.** Claims Information

- (1) Refer to the LAM for instructions regarding:
  - (a) acreage report errors;
  - (b) delayed notices and delayed claims;
  - (c) corrected claims or fire losses (double coverage), and cases involving uninsured causes of loss, unusual situations, controversial claims, concealment, or misrepresentation;
  - (d) claims involving a Certification Form, (when all the acreage on the unit has been appraised to be put to another use or other reasons described in the LAM);
  - (e) "No Indemnity Due" claims (which must be verified by an appraisal or notification from the insured that the production exceeded the guarantee); and
  - (f) if the AIP determines a claim is to be denied;

**Important:** Refer to LAM paragraph 67 K for Production Worksheet completion instructions when a claim is to be denied.

- (2) Instructions labeled "**PRELIMINARY**" apply to preliminary inspections only. Instructions labeled "**FINAL**" apply to final inspections only. Instructions not labeled apply to ALL inspections.
- (3) When there is fresh and processing production on the same unit, use separate Production Worksheets to document fresh and processing production.

#### **B.** Claims Information (continued)

- (4) In the absence of acceptable records of disposition of harvested peaches, the disposition and amount of production to count for the unit will be the guarantee on the unit.
- (5) List names of insured peach varieties in the Narrative or on a Special Report, as applicable.

#### **C.** Policy Information

Refer section 12 (c) (1) (v) of the CP for information on determining production to count when appraised production on insured acreage is exceeded by the actual harvested production.

**22-25** (Reserved)

The following table contains RMA-approved acronyms used in this handbook.

Approved Acronym	Term
AIP	Approved Insurance Provider
APH	Actual Production History
BP	Common Crop Insurance Policy Basic Provisions
CAT	Catastrophic Risk Protection Endorsement
CES	Cooperative Extension Service
СІН	FCIC-18010 Crop Insurance Handbook
CLU	FSA Common Land Unit
COFO	Commercially Objectionable Foreign Odor
СР	Crop Provisions
DSSH	FCIC-24040 Document and Supplemental Standards Handbook
FCIC	Federal Crop Insurance Corporation
FDA	Food and Drug Administration
FN	FSA Farm Number
FSA	USDA Farm Service Agency
GPS	Global Positioning Satellite
KD	Total Defects
LAM	FCIC-25010 Loss Adjustment Manual
PASD	Product Administration and Standards Division
PAW	Producer's Pre-acceptance Worksheet
RMA	USDA Risk Management Agency
RMSD	Risk Management Services Division
RPAM	Randon Path Appraisal Method
SP	Special Provisions of Insurance
TMA	Transitional-yield Map Area
TW	Test Weight
USDA	United States Department of Agriculture

The following list contains RMA-approved terms and definitions used in this handbook.

**Bearing Tree** is a tree in at least the fourth (4<sup>th</sup>) growing season after set out.

**Block** trees, vines, or bushes in an orchard, vineyard, or bog, of a single or mixed age and density, separated by applicable practice, type, variety, different TMA or other characteristics shown in the actuarial documents.

**Bushel** is fifty pounds of peaches.

<u>First Handler</u> is a person or entity that takes possession of, or purchases, the insured crop for the purpose of acting as an intermediary in the marketing/sales process.

<u>Harvest</u> is the picking or removal of mature peaches from the trees either by hand or machine.

<u>Marketable</u> is peach production acceptable for processing or other human consumption even if failing to meet any U.S. or applicable state grading standard.

<u>Post production costs</u> are the costs, as specified in the SP associated with activities that occur during harvesting, packing, transportation, and marketing as determined by FCIC using regional peach price data of peach production budgets from regional respective universities extensions, and other USDA agencies, and other third party resources.

<u>Survival Factor</u> is the percent of fruit per tree that is expected to reach maturity during a normal crop year in a given county or state and is used to calculate the amount of appraised peach production on the Immature Peach Appraisal Deviation Worksheet.

# A. Peach Appraisal Worksheet Standards and Elements

- (1) An example appraisal worksheet is provided in exhibit 8 to illustrate how to complete entries.
- (2) Standard appraisal worksheet items are numbered consecutively below.

<b>Element/Item Number</b>	Description
Company	Name of AIP (company name), if not preprinted on the worksheet.
Claim Number	Claim number as assigned by the AIP.
Part I: General Information	
1. Insured's Name	Name of insured that identifies exactly the person (legal entity) to whom the policy is issued.
2. Policy Number	Insured's assigned policy number.
3. Crop Year	Four-digit crop year, as defined in the policy, for which the claim has been filed.
4. Unit Number	Unit number from the Summary of Coverage verified to be correct.
5. Cause(s) of Damage or Loss	<ul><li>(a) Name of insured cause(s) of loss for this crop as listed in the LAM.</li><li>(b) If an insured cause of loss is listed as "Other," explain in the Remarks.</li></ul>
	<b>Important:</b> If it is evident that no indemnity is due, enter "None."
6. Date(s) of Damage	(a) First three letters of the month during which most of the insured damage (including progressive damage) occurred.
	(b) Include the specific date in MM/DD/YYYY format where applicable, as in the case of hail damage.
7. Appraisal Date	Appraisal date in MM/DD/YYYY format.
8. Unit Acres	Acres to tenths for the unit listed in item 4.
Part II: Appraisal Information	
9. Orchard ID	Block/orchard/suborchard identification symbol.
10. Appraised Acres	Block/orchard/suborchard appraised acres, rounded to tenths.
11. Variety/Type	Applicable peach variety name and type code.
	<b>Example:</b> Redhaven/101, Harvester/101, and so forth.

# A. Peach Appraisal Worksheet Standards and Elements (continued)

12. Bushels Remaining on Trees	For each representative sample tree, enter the number of bushels of mature peaches rounded to hundredths.	
	<b>Important:</b> As applicable, use the average fruit diameter, average fruit weight, or undersized fruit method for determining the bushels of mature fruit remaining on the sample tree. Explain in the Remarks or on a Special Report. Use only one fruit count method to determine number of fruit per tree for acreage being appraised.	
13. <b>Total Bushels</b>	By line, the tally all item 12 entries, in bushels rounded to hundredths.	
14. Total Number of Sample Trees	By line, the total number of representative sample trees from item 12.	
15. Bushels per Sample	Item 13 divided by item 14 results in bushels rounded to hundredths.	
16. Trees per Acre	Number of bearing trees per acre as determined by the adjuster.	
17. Appraised Bushels per Acre	Item 15 multiplied by item 16, results in bushels rounded to tenths.	
•	(a) For insured cause appraisals: Transfer this entry to item 31, "Appraised Potential" on the Production Worksheet.	
	(b) For uninsured cause appraisals: Refer to Production Worksheet column 37, "Unins. Causes" instructions, herein.	
Part III: Wind-Hail Damage Appraisal Modification Information for Fresh Peaches Only	Use this section only when authorized by the AIP.  Reminder: Refer to subsection 14 B for additional information.	
18. Number of Peaches Sampled	Total number of fresh peaches sampled that are representative of the severity and number of wind and/or hail damaged fresh peaches on the appraised acreage.	
	<b>Example:</b> "100," "300," "500" and so forth.	
19. Number	From the sample peaches in item 18 above, tally the number of wind and/or hail damaged peaches qualifying for each percent damage group (0%, 25%, 50%, 75%, and 100%) listed in the wind and/or hail appraisal modification guidelines in subsection 14 B (3).	
20.	By line, number of peaches in each percentage group multiplied by the corresponding percent of damage (0%, 25%, 50%, 75%, and 100%) results rounded to tenths. If 0 (zero) enter 0 (zero).	
21. Total	Total number of fruit from all item 20 entries.	
22. Number Sampled	Transfer entry from item 18.	

# A. Peach Appraisal Worksheet Standards and Elements (continued)

23. <b>% Lost</b>	(a) Item 21 divided by item 22, results rounded to three decimal places.
	(b) Transfer entry in 23 (a) to item 35, "Quality Factor" on the Production Worksheet.
24. Remarks	(a) List and/or explain date harvest began or is expected to begin for variety (ies) listed on the appraisal worksheet.
	(b) Any pertinent information that pertains to the inspection as follows:
	(1) list uninsured cause(s) of damage;
	(2) reasons for using percent damage calculations in lieu of price per bushel for wind and/or hail damaged peaches;
	(3) reason(s) for using less than 100 sample fruit per tree for quality adjustment, unit acreage;
	(4) legal description;
	Example: FSA FN, Section, Township, Range.
	(5) tree spacing on inspected acreage.
	The following required entries are not illustrated on the appraisal worksheet example.
25. Adjuster's Signature, Code #, and Date	(a) Adjuster's signature, code number, and date signed after the insured (or insured's authorized representative) signed.
and Date	(b) If the appraisal is performed prior to signature date, document the date of appraisal in the Remarks/Narrative section of the Appraisal Worksheet (if available); otherwise, document the appraisal date in the Narrative of the Production Worksheet.
26. Insured's Signature and	(a) Insured's or insured's authorized representative's signature and date.
Date	(b) Before obtaining the insured's signature, review all entries on the Appraisal Worksheet with the insured or insured's authorized representative particularly explaining codes which may not be readily understood.
27. <b>Pgof</b>	Page number(s).
	<b>Example:</b> Pg. 1 of 2, Pg. 2 of 2, and so forth.

#### B. Production Worksheet Standards and Elements

- (1) An example Production Worksheet is provided in exhibit 10 to illustrate how to complete entries.
- (2) Standard Production Worksheet items are numbered consecutively below.

<b>Element/Item Number</b>	Description	
1. Crop/Code #	Peaches/0034.	
2. <b>Unit</b> #	Unit number from the Summary of Coverage verified as correct.	
3. Location Description	Land location that identifies the legal description, if available, and the location of the unit (section, township, and range; FSA FN; FSA CLU and tract numbers; GPS identifications; or grid identifications) as applicable for the crop.	
4. Date(s) of Damage	First three letters of the month(s) during which the determined insured damage occurred for the inspection and the cause(s) of damage listed in item 5 below. If no entry in item 5 below make no entry.	
	(a) For progressive damage, enter in chronological order the month that identified when the majority of insured damage occurred. Include the specific date where applicable as in the case of hail damage.  Example: Aug 11.	
	(b) Enter additional dates of damage in extra spaces, as needed. If more space is needed, document additional dates of damage in the Narrative or on a Special Report. Refer to the illustration in item 6 below.	
	<b>Important:</b> Make no entry if there is no insurable cause of loss and a no indemnity due claim will be completed.	
5. Cause(s) of Damage	Name of the determined insured cause(s) of damage for this crop as listed in the LAM for the date of damage listed in item 4 above for this inspection.	
	(a) If an insured cause(s) of damage is coded as "Other," explain in the Narrative.	
	(b) Enter additional causes of damage in the extra spaces, as needed. If more space is needed, document additional determined insured causes of damage in the Narrative or on a Special Report. Refer to the illustration in item 6 below.	
	(c) If it is evident that no indemnity is due, enter "No Indemnity Due" across the column in item 5.	
	<b>Important:</b> Refer to the LAM for more information on no indemnity due claims.	

# **B. Production Worksheet Standards and Elements** (continued)

B. Production Worksheet Standards and Elements (continued)							
6. Insured Cause %	PRELIMINARY: Make no entry.						
	<b>FINAL:</b> Whole percent of damage for the insured cause of damage listed in item 5 above for this inspection. Enter additional "Insured Cause %" in the extra spaces, as needed.						
	(a) If additional space is needed, enter additional determined "Insured Cause %" in the Narrative or on a Special Report. The total of all "Insured Cause %" including those entered in the Narrative must equal 100%.						
	(b)	(b) Make no entry if there is no insurable cause of loss, and a no indemnity due claim will be completed. Example entries for items 4 thru 6 and the Narrative, with entries for multiple dates of damage, corresponding insured causes of damage and insured cause percentages:					
		4. Date of Damage	May	Jun 30	Jun 30	Aug	Aug
		5. Cause(s) of Damage	Excess- Moisture	Tornado	Hail	Drought	Heat
		6. Insured Cause %	10	20	15	25	20
		Narrative: Sep 5 accause percent.	lditional date	of damage, fr	eeze cause (	of damage, 10	% insured
7. Company/Agency	Name of the AIP and agency servicing the contract.						
8. Name of Insured	Name of the insured that identifies exactly the person (legal entity) to whom the policy is issued.						
9. <b>Claim</b> #	Cla	Claim number as assigned by the AIP.					
10. <b>Policy</b> #	Inst	Insured's assigned policy number.					
11. Crop Year	Four-digit crop year, as defined in the policy, for which the claim is filed.						
12. Additional Units	PR	PRELIMINARY: Make no entry.					
	FINAL:						
	(a) Unit number(s) for all non-loss units for the crop at the time of final inspection. A non-loss unit is any unit for which a Production Worksheet has not been completed.						
	(b)	(b) Additional non-loss units may be entered on a single Production Worksheet.					
	<b>Important:</b> If more spaces are needed for non-loss units, enter the unit numbers identified as "Non-Loss Units," in the Narrative or on an attached Special Report.						

# B. Production Worksheet Standards and Elements (continued)

D. Froduction we	orksneet Standards and Elements (Continued)			
13. Est. Prod. Per Acre	PRELIMINARY: Make no entry.			
	<b>FINAL:</b> Estimated yield per acre, in whole bushels of all non-loss units for the crop at the time of final inspection.			
14. Date(s) of Notice of	PRELIMINARY:			
Loss				
	(a) Enter the date the first or second notice of damage or loss was given for the unit in item 2, in the 1 <sup>st</sup> or 2 <sup>nd</sup> space, as applicable. Enter the complete date for each notice in MM/DD/YYYY format.			
	(b) A notice of damage or loss for a third preliminary inspection (if needed) requires an additional set of Production Worksheets. Enter the date of notice for a third preliminary inspection in the 1 <sup>st</sup> space of item 14 on the second set of Production Worksheets.			
	(c) Reserve the "Final" space on the first page of the first set of Production Worksheets for the date of notice for the final inspection.			
	(d) If the inspection is initiated by the AIP, enter "Company Insp" instead of the date.			
	<b>Important:</b> If the notice does not require an inspection, document as directed in the Narrative instructions.			
	FINAL:			
	(a) Transfer the last date (in the 1 <sup>st</sup> or 2 <sup>nd</sup> space from first or second set of Production Worksheets) to the final space on the first page of the first set of Production Worksheets if a final inspection should be made as a result of the notice.			
	(b) Always enter the complete date of notice in MM/DD/YYYY format for the "Final" inspection in the final space on the first page of the first set of Production Worksheets.			
	<b>Important:</b> For a delayed notice of loss or a delayed claim, refer to the LAM.			

# **B.** Production Worksheet Standards and Elements (continued)

B. Production worksneet Standards and Elements (Continued)				
15. Companion Policy(s)	(a) If no other person has a share in the unit (insured has a 100 percent share), make no entry.			
	(b) In all cases where the insured has less than a 100 percent share of a loss-affected unit, ask the insured if the other person sharing in the unit has a multiple-peril contract (not crop-hail, fire). If the other person does not, enter "None,"			
	(1) if the other person has a multiple-peril contract and it can be determined that the same AIP services it, enter the contract number, handle these companion policies according to AIP instructions;			
	(2) if the other person has a multiple-peril contract and a different AIP or agent services it, enter the name of the AIP and/or agent (and contract number) if known;			
	(3) if unable to verify the existence of a companion contract, enter "Unknown" and contact the AIP for further instructions.			
	<b>Important:</b> Refer to the LAM for further information regarding companion contracts.			
<b>Section I: Determined</b>	Make separate line entries for varying:			
Acreage Appraised, Production and				
Adjustments	<ul><li>(a) types, irrigated practices, or organic practices, as applicable;</li><li>(b) APH yields;</li></ul>			
v	(c) appraisals;			
	<ul> <li>adjustments to appraised mature production (quality adjustment factors);</li> <li>stages or intended use(s) of acreage;</li> </ul>			
	(f) shares, or <b>Example:</b> 50 percent and 75 percent shares on the same unit.			
	(g) appraisals for damage due to hail or fire if a Hail and Fire Exclusion is in effect.			
16. Field ID	Orchard identification symbol from the appraisal worksheet, sketch map, or an aerial photograph, as applicable. Refer to the Narrative instructions.			
17. Multi-Crop Code	Applicable two-digit code for first crop and second crop. Refer to the LAM for instructions regarding first crop and second crop code entries.			
18. Reported Acres	(a) In the event of over-reported acres, handle in accordance with the individual AIP instructions.			
	(b) In the event of under-reported acres, enter the reported acres to tenths for the orchard or sub-orchard.			

D. IToduction W.	orksneet Standards and Elements (Continued)	
18. <b>Reported Acres</b> (continued)	(c) If there are no under-reported acres, make no entry.	
	<b>Important:</b> Refer to the LAM or CIH for acreage determination specific to perennial crops.	
19. Determined Acres	(a) Enter the determined acres to tenths for which consent is given for other use and/or:	
	<ol> <li>put to other use without consent,</li> <li>abandoned,</li> <li>damaged by uninsured causes,</li> <li>for which the insured failed to provide acceptable records of production, or</li> <li>from which production is sold by direct marketing if the insured failed to meet the requirements contained in the CP.</li> </ol>	
	(b) Refer to the LAM for procedures regarding when estimated acres are allowed and documentation requirements.	
	<b>Important:</b> Refer to the LAM or CIH for definition of acceptable determined acres for perennial crops used herein.	
	<b>FINAL:</b> Determined acres to tenths. Acreage breakdowns within a unit may be estimated if a determination is impractical. Account for all planted acreage in the unit.	
20. Interest or Share	Insured's interest in crop to three-decimal places as determined at the time of inspection. If shares vary on the same unit, use separate line entries.	
21. <b>Risk</b>	Make no entry.	
22. Type	(a) Three-digit code number, entered exactly as specified on the actuarial documents for the type.	
	(b) If "No Type Specified," is shown in the actuarial documents, enter the appropriate three-digit code number (997) from the actuarial documents.	
	(c) If actuarial documents do not contain types, make no entry.	
23. Class	(a) Three-digit code number, entered exactly as specified on the actuarial documents for the class.	
	(b) If "No Class Specified," is shown in the actuarial documents, enter the appropriate three-digit code number (997) from the actuarial documents.	
	(c) If actuarial documents do not contain classes, make no entry.	

b. Production	77011	sheet Standards and Elements (Continued)
24. Sub-class	(a)	Three-digit code number, entered exactly as specified on the actuarial documents for the Sub-class.
	<b>(b)</b>	If "No Sub-class Specified," is shown in the actuarial documents, enter the appropriate three-digit code number (997) from the actuarial documents.
	<u>(c)</u>	If actuarial documents do not contain Sub-classes, make no entry.
25. Intended Use	(a)	Three-digit code number, entered exactly as specified on the actuarial documents for the intended use.
	<u>(b)</u>	If "No Intended Use," is shown in the actuarial documents, enter the appropriate three-digit code number (997) from the actuarial documents.
	<u>(c)</u>	If actuarial documents do not contain Intended Uses, make no entry.
26. Irr. Practice	(a)	Three-digit code number, entered exactly as specified on the actuarial documents for the irrigated practice.
	(b)	If "No Irrigated Practice Specified" is shown in the actuarial documents, enter the appropriate three-digit code number (997) from the actuarial documents.
	(c)	If actuarial documents do not contain irrigated practices, make no entry.
27. Cropping Practice	(a)	Three-digit code number, entered exactly as specified on the actuarial documents for the cropping practice.
	(b)	If "No Cropping Practice Specified" is shown in the actuarial documents, enter the appropriate three-digit code number (997) from the actuarial documents.
	(c)	If actuarial documents do not contain cropping practices, make no entry.
28. Organic Practice	(a)	Three-digit code number, entered exactly as specified on the actuarial documents for the organic practice.
	(b)	If "No Organic Practice Specified" is shown in the actuarial documents, enter the appropriate three-digit code number (997) from the actuarial documents.
	(c)	If actuarial documents do not contain organic practices, make no entry.
29. Stage	PRE	LIMINARY: Make no entry.
	FINA	AL: Stage abbreviation as shown below.

29. <b>Stage</b> (continued)	STAGE EXPLANATION	
	"P"	
	"H"	
	"UH" Unharvested or put to other use with consent.	
	<b>GLEANED ACREAGE:</b> Refer to the LAM for information on gleaning.	
30. Use of Acreage	Enter the applicable abbreviation as follows:	
	<u>USE</u> <u>EXPLANATION</u>	
	"Bulldozed," etc Use made of acreage	
	"WOC"Other use without consent	
	"SU"Solely uninsured	
	"ABA"Abandoned without consent	
	"H" Harvested	
	"HI"Harvest Incomplete	
	"UH"Unharvested	
	Verify any "Use of Acreage" entry. If the final use of the acreage was not as indicated, strike out the original line and initial it. Enter all data on a new line showing the correct "Use of Acreage."	
	<b>GLEANED ACREAGE:</b> Refer to the LAM for information on gleaning.	
31. Appraised	Make the following entries in bushels rounded to tenths.	
Potential	(a) Transfer entry from column 16 on the appraisal worksheet.	
	(b) If there is no potential on UH acreage, enter "0" (zero).	
	<b>Important:</b> Refer to paragraph 85 in the LAM for procedures for documenting "0" (zero) yield appraisals.	

B. Production	Worksheet Standards and Elements (continued)	
32a. Moisture%	Line through the column heading and enter " <i>Price of Damaged</i> ." Make the following entries in dollars and cents per bushel.	
	(a) For unharvested appraisals: Enter the fresh or processing price for such damaged production minus the post production cost from the SP.	
	<b>Reminder:</b> Refer to subsection 12 B for information on prices for damaged peaches. Identify source of such price in the Narrative.	
	(b) For wind and/or hail appraisals or no quality adjustment: Make no entry.	
32b. Factor	Line through column heading and enter " <i>Price Election</i> ." Make the following entries in dollars and cents per bushel.	
	(a) For unharvested appraisals: Enter the fresh or processing price election, as applicable.	
	<b>Important:</b> Use the "Established Price" from the actuarial documents as the price election for buy up and CAT insureds.	
	(b) For wind and/or hail appraisals or no quality adjustment: Make no entry.	
33. Shell%, Factor, or Value	Make no entry.	
34. Production Pre QA	Column 19 acres multiplied by column 31, results in bushels rounded to tenths.	
35. Quality Factor	Make the following percent entries as a three-place decimal not to exceed 1.000.	
	<b>Example:</b> enter 71 percent as 0.710. If no quality adjustment, make no entry.	
	(a) For appraisals with quality adjustment: Column 32a divided by column 32b; or	
	(b) <b>For destruction orders:</b> In accordance with 15 (j) of the BP, if due to insured causes, a Federal or State agency has ordered the appraised crop or production to be destroyed, enter the factor "0.000."	
	(1) Instruct the insured to complete and submit a Certification Form stating the date the crop or production was destroyed and the method of destruction (refer to item 40 and the Narrative below).	
	(2) Also refer to LAM paragraphs 96 J (2) and 102 A for additional information.	

	n worksneet Standards and Elements (continued)	
35. Quality Factor (continued)	<b>Important:</b> Include a copy of all supporting quality adjustment documentation in the insured's claim file. For additional quality adjustment definitions, instructions, documentation, qualifications, and testing requirements, refer to the LAM. Also refer to the quality adjustment instructions in the Narrative.	
36. Production Post-QA	Make the following entries in bushels rounded to tenths.	
1050 Q11	(a) For appraisals <b>with</b> quality adjustment: Column 34 multiplied by column 35.	
	(b) For appraisals <b>without</b> quality adjustment: Transfer entry from column 34.	
37. Unins. Causes	Make the following entries in bushels rounded to tenths.	
	For uninsured causes appraisals, column 19 (acres) multiplied by the per-acre appraisal in column 17 on the appraisal worksheet for uninsured causes or other documentation; otherwise, make no entry.	
	(a) Hail and Fire exclusion <b>not</b> in effect.	
	(1) Enter not less than the insured's production guarantee per acre in bushels rounded to tenths for the line, (calculate by multiplying the elected coverage level percentage times the approved APH yield per acre shown on the APH form) for any "P" stage acreage. On preliminary inspections, advise the insured to keep the harvested production from any acreage damaged solely by uninsured causes separate from other production.	
	(2) For acreage that is damaged partly by uninsured causes, enter the appraised uninsured loss of production per acre in bushels rounded to tenths. Refer to the LAM for information regarding assessing uninsured cause appraisals.	
	(b) Refer to the LAM when a Hail and Fire Exclusion is in effect and damage is from hail or fire.	
	(c) Enter the result of adding uninsured cause appraisals to hail and fire exclusion appraisals.	
	(d) For fire losses, if the insured also has other fire insurance (double coverage), refer to the LAM.	
38. Total to Count	Column 36 plus column 37, results in bushels rounded to tenths.	
39. Total	Total of column 19 acres rounded to tenths.	

40. Quality	Check the applicable qualify unit's appraised and harvest		• • • • • • •	
	Qualifying Quality Adjustment Conditions			
	TW	Fumonisin	Ergoty	
	KD	Garlicky	СоГо	
	Aflatoxin	Dark Roast	Other	
	Vomitoxin	Sclerotinia	None	
41. Mycotoxins exceed FDA, State, or other health organization limits	listed above for produgency.  (1) Identify the injugas destroyed on a Special R  (2) Attach a comporder, and if produces a special representation of the second sec	leted Certification Form, a cossible a copy of the laborate presence of any injurious None."  xin listed in item 40 (include, State, or other health org	ion, the date the crop tion in the Narrative or copy of the destruction atory test results substances or conditions.	
42. <b>Totals</b>	Separately total columns 34 column has no entries, make		rounded to tenths. If a	
Narrative	If more space is needed, doo Report." Attach the Special (a) When there is acreage the trees (unharvested	cument on a Special Repor	Worksheet.  That has fruit remaining on blumn 31 for such fruit	
	(b) If no acreage is releas adjuster's initials, and	ed on the unit, enter "No A date.	Acreage Released,"	
		as given and "No Inspection of Inspection," date, and a not required.		

# Narrative (continued)

- (d) Explain any uninsured causes, unusual, or controversial cases.
- (e) If there is an appraisal in column 37 for uninsured causes due to a hail/fire exclusion, show the original hail/fire liability per acre and the hail/fire indemnity per acre.
- (f) Document the actual appraisal date if an appraisal was performed prior to the adjuster's signature date on the appraisal worksheet, and the date of the appraisal if not recorded on the appraisal worksheet.
- (g) State that there is "No Other Fire Insurance" when fire damages or destroys the insured crop and it is determined that the insured has no other fire insurance. Also refer to the LAM.
- (h) Explain any errors found on the Summary of Coverage.
- (i) Explain any commingled production. Refer to the LAM.
- (j) Explain any entry for "Production Not to Count" in column 62, and/or any production not included in column 56 entries (harvested production from uninsured acreage that can be identified separately from the insured acreage in the unit).
- (k) Explain a "No" checked in item 44.
- (l) Attach a sketch map or aerial photograph to identify the total unit:
  - (1) if consent is or has been given to put part of the unit to another use;
  - (2) if uninsured causes are present; or
  - (3) for unusual or controversial cases.

Indicate on the aerial photograph or sketch map, the disposition of acreage destroyed or put to other use with or without consent.

- (m) Explain any difference between inspection and signature dates. For an absentee insured, enter the date of the inspection and the date of mailing the Production Worksheet for signature.
- (n) When any other adjuster or supervisor accompanied the adjuster on the inspection, enter the code number of the other adjuster or supervisor and date of inspection.
- (o) Explain the reason for a "No Indemnity Due" claim. No Indemnity Due claims are to be distributed in accordance with the AIP's instructions.
- (p) Document any authorized estimated acres shown in column 19 as follows: "Line 3 'E' acres authorized by AIP MM/DD/YYYY."

B. Production Worksheet Standards and Elements (continued)		
Narrative (continued)	(q)	Document the method and calculation used to determine acres for the unit. Refer to the LAM.
	(r)	For production ordered to be destroyed due to presence of injurious substances or conditions, document the following:
		(1) explain any "0.000" quality adjustment factor entered in columns 35 and 65. Follow the documentation requirements listed in items 40 and 41 above;
		(2) refer to the LAM for additional documentation requirements.
	(s)	Explain losses due to fire where weeds and other forms of undergrowth have not been controlled or pruning debris has not been removed.
	(t)	Document name and address of charitable organization when gleaned acreage is applicable. Refer to the LAM for information on gleaning.
	(u)	Document any other pertinent information, including any data to support any factors used to calculate the production, other than harvested fresh production calculations, and harvest cost calculations.
Section II: Determined Harvested Production		
General Information	(a)	When all acreage has been harvested, determine total production from warehouse receipts, packer/processor receipts, or farm management records (refer to the LAM for farm record requirements) verified by the adjuster and supported by written records from the first handler, as applicable. This production will be the basis for computing losses on the Production Worksheet for insured and uninsured causes of damage.
	(b)	Account for all harvested production for all entities sharing in the crop except production appraised before harvest and shown in section I herein because the quantity cannot be determined later.
	(c)	For production commercially stored, sold, and so forth, enter the name and address of storage facility, buyer, packing house, or processor as applicable in columns 49 through 52. For peaches otherwise disposed of, indicate the method of disposition.
	(d)	The insured must maintain satisfactory records of all production sold. Verify any processing/packing house records.
	Imp	ortant: If acceptable sales records are not available, refer to the LAM.

## **B.** Production Worksheet Standards and Elements (continued) General (e) If additional lines are necessary, the data may be entered on a continuation sheet. Use separate lines for: Information (continued) separate storage facilities; (1) different first handlers (buyers, packing houses, or processors). The (2) insured must have maintained satisfactory records of all production sold or stored. Verify any packing house or processor records. In all localities, if the first handler was not a packer or processor, the production will be determined by the adjuster on the basis of available records: harvested fruit of any type that failed to meet the applicable grade (quality) requirements because of insured damage; varying shares; e.g., 50 percent and 75 percent shares on same unit; (4) and harvested production from more than one insured practice (or crop) and a separate approved APH yield has been established for each, the harvested production also must be entered on separate lines in columns 47a through 66 by crop. If production has been commingled, refer to the LAM. There will generally be no harvested production entries in columns 47a through 66 for preliminary inspections. 43. Date Harvest Used to determine a delayed notice or a delayed claim. Refer to the LAM. Completed **PRELIMINARY:** Make no entry. FINAL: The earlier of the date the entire acreage on the unit was (1) harvested, (2) totally destroyed, (3) put to other use, (4) a combination of harvested, destroyed, or put to other use, or (5) the calendar date for the end of the insurance period. (b) If at the time of final inspection (if prior to the end of the insurance period), there is any unharvested insured acreage remaining on the unit that the insured does not intend to harvest, enter "Incomplete." (c) If at the time of final inspection (if prior to the end of the insurance

Refer to the LAM.

period), none of the insured acreage on the unit has been harvested, and the insured does not intend to harvest such acreage, enter "No Harvest."

Certification Form when the entire unit is put to another use, and so forth.

(d) If the case involves a Certification Form, enter the date from the

44. Damage Similar to	PRELIMINARY: Make no entry.	
Other Farms in the Area?	<b>FINAL:</b> Check "Yes" or "No." Check "Yes" if amount and cause of damage due to insurable causes is similar to the experience of other orchards in the area. If "No" is checked, explain in the Narrative.	
45. Assignment of Indemnity	Check "Yes" <b>only</b> if an assignment of indemnity is in effect for the crop year; otherwise, check "No." Refer to the LAM.	
46. Transfer of Right to Indemnity	Check "Yes" <b>only</b> if a transfer of right to an indemnity is in effect for the unit for the crop year; otherwise, check "No." Refer to the LAM.	
47a. Share	Record only varying shares on same unit to three decimal places.	
47b. <b>Field ID</b>	(a) Make no entry if only one practice and/or type of harvested production is listed in section I.	
	(b) If more than one practice and/or type of harvested production is listed in Section I, and a separate approved APH yield exists, indicate for each practice/type, the corresponding Field ID (from column 16).	
48. Multi-Crop Code	The applicable two-digit code for first crop and second crop. Refer to the LAM for instructions regarding entry of first crop an second crop codes.	
4952. Length or Diameter/ Width /Depth /Deduction	For peaches that are stored or sold, enter the name and address of the buyer, packing house, or processor, as applicable. For peaches otherwise disposed of, indicate the method of disposition.	
5355.	Make no entry.	
56. Bu., Ton, Lbs., Cwt.	<ul> <li>Circle "Bu." in column heading. Make the following entries in bushels rounded to tenths. Include all harvested mature marketable production from insured acreage for:</li> <li>(a) Processing peach production: Includes all such production that is sold or could be sold for the purpose of undergoing a change to its basic structure such as peeling, juicing, crushing, and so forth, or</li> <li>(b) Fresh peach production: Include all such production that is sold or could be sold for human consumption without undergoing any change</li> </ul>	
	in the basic form and grades at least U.S. Extra No. 1 or better, and consists of 2½-inch minimum diameter or such diameter otherwise specified in the SP.  Important: Include all harvested production from Peach Producer's Picking Records, packing house records, or processor records. When packing house/processor records document harvested production in boxes, baskets, pounds, bins, and so forth, convert such production to 50 lb. bushel equivalents.	

5760b.	Make no entry.	
61. Adjusted Production	Transfer entry from column 56.	
62. Prod. Not to Count	Net production <u>not to count</u> in bushels rounded to tenths when acceptable records identifying such production are available, from harvested acreage which has been assessed an appraisal of not less than the guarantee per acre, or from other sources such as other units or uninsured acreage. Explain any "Production not to Count in the Narrative.  Important: This entry shall never exceed production shown on the same line.	
63. Production Pre- QA	Column 61 minus column 62, results in bushels rounded to tenths.	
64a. <b>Value</b>	Make the following entries in dollars and cents per bushel.	
	(a) For harvested production that is eligible for quality adjustment, enter the fresh or processing price for such damaged production minus the post production cost from the SP.	
	<b>Reminder:</b> Refer to subsection 12 B for information on prices for damaged peaches. Identify source of such price in the Narrative.	
	(b) For harvested production without quality adjustment, make no entry.	
64b. Market Price	Make the following entries in dollars and cents per bushel.	
	(a) For harvested production with quality adjustment, enter the fresh or processing price election, as applicable.	
	<b>Important:</b> Use the "Established Price" from the actuarial documents as the price election for buy up and CAT insureds.	
	(b) For harvested production without quality adjustment, make no entry.	
65. Quality Factor	Make the following percent entries as a three-place decimal not to exceed 1.000.	
	(a) For harvested production with quality adjustment: Column 64 a divided by column 64 b; or	
	(b) <b>For destruction orders:</b> In accordance with section 15 (j) of the BP, if due to insured causes, a Federal or State agency has ordered the appraised crop or production to be destroyed, enter the factor "0.000;"	

<b>D.</b> Production v	vorksneet Standards and Elements (Continued)
65. <b>Quality Factor</b> (continued)	(1) instruct insured to complete and submit a Certification Form stating the date crop or production was destroyed and method of destruction (refer to item 40 and the Narrative below);
	(2) refer to LAM paragraphs 96 J (2) and 102 A for additional information.
	(c) If no quality adjustment, make no entry.
66. Production to	Make the following entries in bushels rounded to tenths.
Count	(a) For harvested production <b>with</b> quality adjustment, column 63 multiplied by column 65.
	(b) For harvested production <b>without</b> quality adjustment, transfer entry from column 63.
67. Total	Total of column 63 entries in bushels rounded to tenths. If no entry in column 63, make no entry.
68. Section II Total	Total of column 66 entries, results in bushels rounded to tenths.
69. Section I Total	Total of column 38 entries, results in bushels rounded to tenths.
70. Unit Total	Item 68 plus item 69, results in bushels rounded to tenths.
71. Allocated Prod.	(a) Total production, in bushels rounded to tenths, allocated to this unit that is included in sections I or II of the Production Worksheet.
	(b) Document how allocated production was determined and record supporting calculations in the Narrative or on a Special Report.
	<b>Important:</b> Refer to the LAM paragraphs 126 C (5) and 127 for instructions for determining allocated production.
72. Total APH Prod.	Make the following entries in bushels rounded to tenths.
	(a) When there are entries in column 37 and/or item 71: Item 70 minus item 71, minus total of column 37.
	(b) When there is no entry in item 71 and column 37: Transfer entry from item 70.
	<b>Reminder:</b> Make no entry when separate APH yields are maintained by type, practice, and so forth, within the unit.

	The following required entries are not illustrated on the Production Worksheet example.	
73. Adjuster's Signature, Code # and Date	(a) Adjuster's signature, code number, and date signed after the insured (or insured's authorized representative) has signed.	
	(b) For an absentee insured, enter adjuster's code number only. The signature and date will be entered after the absentee has signed and returned the Production Worksheet.	
	(c) Final indemnity inspections should be signed on the bottom line.	
74. Insured's Signature and Date	(a) Insured's (or insured's authorized representative's) signature and date.	
	(b) Before obtaining insured's signature, review all entries on the Production Worksheet with the insured or insured's authorized representative, particularly explaining codes, etc., that may not be readily understood.	
	(c) Final indemnity inspections should be signed on the bottom line.	
75. Page Numbers	<b>PRELIMINARY:</b> Page numbers - "1," "2," and so forth, at the time of inspection.	
	FINAL: Page numbers.	
	<b>Example:</b> Page 1 of 1, Page 1 of 2, Page 2 of 2, and so forth.	

## C. Immature Peach Appraisal Deviation Worksheet Standards and Elements

- (1) An example Peach Deviation Worksheet is provided in exhibit 9 herein to illustrate how to complete entries;
- (2) Standard Peach Deviation Worksheet items are numbered consecutively below.

Element/Item Number	Description	
Company	Name of the AIP (Company Name) if not preprinted on the worksheet.	
Claim Number	Claim number as assigned by the AIP.	
Part I: General Information		
1. Insured's Name	Name of the insured that identifies exactly the person (legal entity) to whom the policy is issued.	
2. Policy Number	Insured's assigned policy number.	
3. Crop Year	Four-digit crop year, as defined in the policy, for which the claim has been filed.	
4. Unit Number	Unit number from the Summary of Coverage verified to be correct.	
5. Unit Acres	Unit acreage, to tenths.	
6. Number of Trees per Acre	The number of bearing trees per acre as determined by the adjuster.	
7. Cause of Damage	Insured cause of damage. If insured cause of damage is coded as "Other," explain in the Remarks.	
8. Date of Damage	First three letters of the month during which most of the insured damage occurred including progressive damage. Include specific date where applicable, as in the case of hail damage.	
9. Crop Type/Name	Applicable crop type/name (Fresh Peaches or Processing Peaches).	
10. Appraisal Date	Appraisal date in MM/DD/YYYY format.	
Part II: Fruit Count		
11. Orchard ID	Field identification symbol.	
12. Acres in Plot	Number of determined acres rounded to tenths in unit/block being appraised.	
13. Fruit Count – Number of Fruit from Each Sample Tree	Total number of damaged and undamaged fruit from each sample tree.	
14. Total Fruit	Total number of <b>fruit</b> from all trees in item 13.	
15. Number of Samples	Total number of <b>samples</b> taken from item 13.	

C. Immature Peach Appraisal Deviation Worksheet Standards and Elements (continued)

C. Illimature	reach Appraisal Deviation worksheet Standards and Elements (continued)
16. Average Fruit/ Tree	Item 14 divided by item 15, results rounded to tenths.
Part III: Production to Count	
17. Average Fruit/ Tree	Transfer entry from item 16.
18. Survival Factor	Enter applicable survival factor as a two-place decimal.
	<b>Reminder:</b> Identify the source for such factor in the Remarks.
19. Average Fruit to Count	Item 17 multiplied by item 18, results rounded to tenths.
20. Average No. of Fruit/Pound	Enter applicable average number of fruit per pound.
Fruit/1 dunu	<b>Reminder:</b> Identify the source for such fruit information in the Remarks.
21. Pounds/Tree	Item 19 divided by item 20, results in pounds rounded to tenths.
22. Number of Trees/Acre	Transfer entry from item 6.
23. Pounds/Acre	Item 21 multiplied by item 22, results rounded to whole pounds.
24. Pounds/Bushel	Enter "50.0."
25. Appraised Bushels/Acre	Item 23 divided by item 24, results in bushels rounded to tenths.
26. Remarks	Any information that pertains to the inspection.
	<b>Example:</b> Identify the source of information for survival factor and/or average number fruit per pound.
	The following required entries are not illustrated on the worksheet example.
27. Adjuster's Signature, Code Number, and	(a) Signature of adjuster, code number, and date signed after the insured (or insured's authorized representative) has signed.
Date Date	(b) If the appraisal is performed prior to signature date, document the date of appraisal in the Remarks section of the appraisal worksheet; otherwise, document the appraisal date in the Narrative of the Production Worksheet.

C.	Immature Peach Appraisal Deviation Worksheet Standards and Elements	(continued)	)
•	initiature i cuch rippruisur Deviution vi ornisireet Stuntuurus unu Erements	(Communication)	/

28. Insured's Signature and	(a) Insured's (or insured's authorized representative's) signature.
Date	(b) Before obtaining the insured's signature, review all entries on the appraisal worksheet with the insured or insured's authorized representative, particularly explaining codes which may not be readily understood.
29. Page Number	Page numbers.
	<b>Example:</b> Page 1 of 1, Page 1 of 2, and so forth.

#### D. Peach Producer's Picking Records Standards and Elements

- (1) The adjuster should explain to the insured that use of this form is optional. Use this form in lieu of packer/processor records to document the amount of harvested peach production. Refer to the example worksheet in exhibit 11.
- (2) Document the amount of gross harvested production in bushels rounded to tenths from each FN, orchard, sub-orchard, plot, block, and so forth, for each peach variety on the insured unit acreage, as applicable. Convert any harvested production measured in bins, containers, or other units of measure to bushels (1 bushel = 50 pounds of ungraded peaches).
- (3) Adjuster should instruct the insured to complete items 1 through 12 and 18 through 19. The adjuster should complete items 13 through 16 and 20 through 23.
- (4) Transfer the total amount of harvested production for each variety to section II, item "56 Bu., Ton, Lbs., CWT." on the Production Worksheet.

Element/Item Number	Description
1. Insured's Name	Name of the insured from the policy confirmation that identifies exactly the person (legal entity) to whom the policy is issued.
2. Policy Number	Insured's assigned policy number.
3. Crop Year	Four-digit crop year, as defined in the policy, for which the claim is filed.
4. County	County in which the insured acreage is located.
5. Line No.	Make no entry, the line number is pre-printed on the worksheet.
6. Unit No.	Unit number from the Summary of Coverage verified to be correct.
7. FSA FN	Farm number for the unit as recorded at the county FSA office at the acreage reporting date.
8. Farm Name or Block No.	Symbol, name, or farm number that describes the applicable harvested acreage in the unit.

D. Peach Producer's Picking Records Standards and Elements (continued)

9. Variety	Name of the variety being harvested. Varieties listed here should correspond
	to varieties listed on the Summary of Coverage.
10. Acres	Acres rounded to tenths for the variety being harvested.
11. Pick Date	Date variety is harvested in MM/DD/YYYY format. Enter the date of the 1st picking on the first line, date of the 2nd picking on the 2nd line, and so forth.
12. No. Bushels	Number of bushels rounded to tenths, harvested from the acreage.
13. Qual. Adj.	(a) Insured leaves items 13 thru 15 blank.
	(b) The adjuster enters "Yes" or "No" indicating if there is any quality adjustment for the applicable picking.
14. Cause	Name of insured cause of loss for this crop as listed in the LAM. If an insured cause of loss is coded as "Other," explain in the Remarks.
15. Mkt. Value	Market value in dollars and cents per bushel, if applicable. Identify source of market value in the Remarks.
16. Other	"Other" block can be used to record pertinent information for each picking. Be sure to explain entries here in the Remarks.
17. Total Bushels	Total bushels, rounded to tenths in column 12.
18. Remarks	Tally the total amount of harvested production for each applicable variety. Identify source of market prices used. Explain any unusual entries.
	The following acquired entries are not illustrated on the forms
	The following required entries are not illustrated on the form example.
19. Insured's Signature	<ul> <li>(a) Insured's (or insured's authorized representative's) signature.</li> <li>(b) Before obtaining the insured's signature, review all entries on the form with the insured or insured's authorized representative, particularly</li> </ul>
	<ul> <li>(a) Insured's (or insured's authorized representative's) signature.</li> <li>(b) Before obtaining the insured's signature, review all entries on the form</li> </ul>
Signature	<ul> <li>(a) Insured's (or insured's authorized representative's) signature.</li> <li>(b) Before obtaining the insured's signature, review all entries on the form with the insured or insured's authorized representative, particularly explaining codes that may not be readily understood.</li> </ul>
Signature  20. Date  21. Adjuster's	<ul> <li>(a) Insured's (or insured's authorized representative's) signature.</li> <li>(b) Before obtaining the insured's signature, review all entries on the form with the insured or insured's authorized representative, particularly explaining codes that may not be readily understood.</li> <li>Date of insured's signature.</li> <li>(a) Adjuster's signature, signed after the insured (or insured's authorized representative) has signed. For absentee insured, enter adjuster's code</li> </ul>
Signature  20. Date  21. Adjuster's	<ul> <li>(a) Insured's (or insured's authorized representative's) signature.</li> <li>(b) Before obtaining the insured's signature, review all entries on the form with the insured or insured's authorized representative, particularly explaining codes that may not be readily understood.</li> <li>Date of insured's signature.</li> <li>(a) Adjuster's signature, signed after the insured (or insured's authorized representative) has signed. For absentee insured, enter adjuster's code number only.</li> <li>(b) The signature and date will be entered after the absentee has signed and</li> </ul>
Signature  20. Date  21. Adjuster's Signature	<ul> <li>(a) Insured's (or insured's authorized representative's) signature.</li> <li>(b) Before obtaining the insured's signature, review all entries on the form with the insured or insured's authorized representative, particularly explaining codes that may not be readily understood.</li> <li>Date of insured's signature.</li> <li>(a) Adjuster's signature, signed after the insured (or insured's authorized representative) has signed. For absentee insured, enter adjuster's code number only.</li> <li>(b) The signature and date will be entered after the absentee has signed and returned the form.</li> </ul>
Signature  20. Date  21. Adjuster's Signature  22. Code No.	<ul> <li>(a) Insured's (or insured's authorized representative's) signature.</li> <li>(b) Before obtaining the insured's signature, review all entries on the form with the insured or insured's authorized representative, particularly explaining codes that may not be readily understood.</li> <li>Date of insured's signature.</li> <li>(a) Adjuster's signature, signed after the insured (or insured's authorized representative) has signed. For absentee insured, enter adjuster's code number only.</li> <li>(b) The signature and date will be entered after the absentee has signed and returned the form.</li> <li>Adjuster's code number.</li> </ul>

Average Diameter of Fruit in Inches*	Number of Fruit per Pound	Number of Fruit per Bushel
13⁄4	5.08	<mark>254</mark>
2	4.32	<mark>216</mark>
21/4	3.52	<mark>176</mark>
21/2	2.80	140
23/4	2.40	120
3	2.00	100
31/4	1.68	84
31/2	1.64	72

<sup>\*</sup> Diameter is the widest distance when measured through the center of the peach at right angles to a line running from the stem to the blossom end.

**Important:** Use this table to determine number of fruit per pound for peach appraisals only. Do not use this table to determine the number of fruit per pound for the immature peach appraisal deviation. Determine the number of peaches per pound for the immature peach appraisal deviation as described in section 14.

Acres in Block, Orchard or Suborchard	Number of Samples
0.1 - 10.0	The lesser of 5 trees or 5% of the number of trees.
One additional tree is required for each additional 1 orchard, or suborchard.	0.0 acres (or fraction thereof) in the block,

										Dl	STAN	ICE B	ETW	EEN I	ROW	S (IN	FEET	)									
		10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35
	10	436	396	363	335	311	290	272	256	242	229	218	207	198	189	182	174	168	161	156	150	145	141	136	132	128	124
	11		360	330	305	283	264	248	233	220	208	198	189	180	172	165	158	152	147	141	137	132	128	124	120	116	113
	12			303	279	259	242	227	214	202	191	182	173	165	158	151	145	140	134	130	125	121	117	113	110	107	104
	13				258	239	223	209	197	186	176	168	160	152	146	140	134	129	124	120	116	112	108	105	102	99	96
	14					222	207	194	183	173	164	156	148	141	135	130	124	120	115	111	107	104	100	97	94	92	89
(T)	15						194	182	171	161	153	145	138	132	126	121	116	112	108	104	100	97	94	91	88	85	83
FEET)	16							170	160	151	143	136	130	124	118	113	109	105	101	97	94	91	88	85	83	80	78
	17								151	142	135	128	122	116	111	107	102	99	95	92	88	85	83	80	78	75	73
$\mathbf{S}$	18									134	127	121	115	110	105	101	97	93	90	86	83	81	78	76	73	71	69
TREES	19										121	115	109	104	100	96	92	88	85	82	79	76	74	72	69	67	66
TR	20											109	104	99	95	91	87	84	81	78	75	73	70	68	66	64	62
$\mathbf{Z}$	21												99	94	90	86	83	80	77	74	72	69	67	65	63	61	59
BETWEEN	22													90	86	83	79	76	73	71	68	66	64	62	60	58	57
T	23														82	79	76	73	70	68	65	63	61	59	57	56	54
	24															76	73	70	67	65	63	61	59	57	55	53	52
CE	25																70	67	65	62	60	58	56	54	53	51	50
AN	26																	64	62	60	58	56	54	52	51	49	48
DISTANCE	27																		60	58	56	54	52	50	49	47	46
	28																			56	54	52	50	49	47	46	44
	29																				52	50	48	47	46	44	43
	30																					48	47	45	44	43	41
	31																						45	44	43	41	40
	32																							43	41	40	39
	33																								40	39	38
	34																									38	37
	35																										36

For spacing not shown on the chart: Multiply the distance between trees (nearest tenth of a foot) times the distance between rows (nearest tenth of a foot) and divide the result into 43,560 sq. ft. per acre (round to the nearest whole number). **Example:** 6.5 ft. x 10 ft. = 65 sq. ft., then  $43,560 \div 65 = 670$  trees per acre. Refer to the LAM for additional information on calculating the number of trees per acre.

The CP state that peach acreage is insurable when trees reach the 4th growing season (crop year) after set out. The CIH splits the year of set out by planting dates. For trees planted before July 1, the set out year is the year of planting. For trees planted on or after July 1, the set out year is the following calendar year. Determine the month, day, and year trees are set out from the pre-acceptance inspection, self-certification reports, block production worksheets, and so forth. Use the table below to identify the crop year such trees are insurable.

Year Trees are Set Out	Year Insurable When Trees are Planted Before July 1 in Year of Set Out	Year Insurable When Trees are Planted July 1 or Later in Year of Set Out
2000	2003	2004
2001	2004	2005
2002	2005	2006
2003	2006	2007
2004	2007	2008
2005	2008	2009
2006	2009	2010
2007	2010	2011
2008	2011	2012
2009	2012	2013
2010	2013	2014
2011	2014	2015
2012	2015	2016
2013	2016	2017
2014	2017	2018
2015	2018	2019
2016	2019	2020
2017	2020	2021
2018	2021	2022
2019	2022	2023
2020	2023	2024

October 2012 RMA-25310 1

## PEACH APPRAISAL WORKSHEET

Company	. Any C	лотрину -												Ciaiiii Nuilibei	··	1A		
<b>PART</b>	I: GENE	RAL INFORMATION																
1. Insure	d's Name:								2. Polic	y Numl	er:			3. Crop Year:		4. Unit N	Number:	
		I. M. Insured	!							XX	XXXX	XXX			YYYY		0001-0001B	BU
5. Cause	s) of Damage	or Loss:	6. Date(s)	of Dan	nage:			l			7. App	praisal I	Date:			8. Unit A	Acre:	
		Hail			MA	M/DD/	YYYY	7					N	M/DD/YYY	Y		46.0	
<b>PART</b>	II: APPR	RAISAL INFORMATION																
Orchard ID 9.	Appraised Acres 10.	Variety/Type 11.					Bushe		aining o	on Trees	1			Total Bushels 13.	Total Number of Sample Trees 14.	Bushels per Sample (13 ÷ 14) 15.	Trees per Acre 16.	Appraised Bushels per Acre (15 x 16) 17.
A-1	10.0	Redhaven/101		.60	.70	.80	.70	.70						3.50	5	0.70	95	66.5
A-2	15.0	Harvester/101		.70	.90	.80	.70	.50	.40					4.00	6	0.67	95	63.7
A-3	12.5	Rubyprince/101		.30	.50	.50	.40	.50	.30					2.50	6	0.42	95	39.9
PART	III WINI	D - HAIL DAMAGE APPR	AISAL 1	MOD	IFIC	CATIO	ON II	NFOI	RMA	TION	1			I				
10 7	Alumbar of Doo	ahaa Camulad						24	Damad	ra. EC	A ENI	1 22 4	aa sna	oina 15' v 15'	Dadhayan yan	istu sligibla fa	v avality adius	tus aret
		ches Sampled													rage fruit diam		or quality adjust	тені.
19.	Number	x 0% =				20	0.											
	Number	x 25% =	·					San	nple 1:	Avg.	dia. 2¾	<b>4"=12</b>	20 fruit	bu. Counted	72 fruit/tree ÷	120 fruit/bu. =	= 0.60 bu./tree	
	Number	x 50% =	:					San	nple 2:	Avg.	dia. 3"	' = 100	fruit/b	u. Counted 70	fruit/tree ÷ 10	00 fruit/bu. = 0	0.70 bu./tree	
	Number	x 75% =						San	nple 3:	Avg.	dia. 2¾	/ <sub>4</sub> " = 12	20 fruit	bu. Counted	96 fruit/tree ÷	120 fruit/bu. =	= 0.80 bu./tree	
	Number	x 100% =	=					San	nple 4:	Avg.	dia. 2½	/ <sub>2</sub> " = 14	0 fruit	bu. Counted	98 fruit/tree ÷	140 fruit/bu. =	= 0.70 bu./tree	
21.	TOTAL:	+ 22. No. San	npled	:	= 23. %	Lost		San	ple 5:	Avg.	dia. 2"	' = 254	fruit/b	u. Counted 17	78 fruit/tree ÷ 2	254	0.70 bu./tree	
							Factor	See	Specia	al Repo	ort for	Orcha	rd A-2	and A-3 samp	le tree calculat	ions.		
							711	4 4										

## PEACH APPRAISAL WORKSHEET

Company	: Any C	Company											Claim Number	··· XXXXXX	XXX		
<b>PART</b>		RAL INFORMA	ATION														
1. Insured	d's Name:							2. Pol	cy Num				3. Crop Year:		4. Unit N		
			I. M. Insured						$\boldsymbol{X}$	XXXX	XX			YYYY		0001-0002B	U
5. Cause(	(s) of Damage	or Loss:	6. Da	ate(s) of Dan	nage:			•		7. App	oraisal E	Date:			8. Unit A	Acre:	
		Hail			MM	/DD/YY	YYY					A	MM/DD/YYY	Y		10.0	
<b>PART</b>	II: APPR	AISAL INFOR	MATION							•							
Orchard ID 9.	Appraised Acres 10.		ety/Type 11.			Ві	ıshels Ro	emaining 12.	on Tree	s			Total Bushels	Total Number of Sample Trees 14.	Bushels per Sample (13 ÷ 14) 15.	Trees per Acre 16.	Appraised Bushels per Acre (15 x 16) 17.
B-1	2.5	Junep	rince/101	.60	.80	.50	1.00	.60					3.50	5	0.70	100	70.0
B-2	2.5	Satı	urn/101	.90	1.00	.50	.40	.60					3.40	5	0.68	110	74.8
PART	III WIN	D - HAIL DAMA	AGE APPRAIS	AL MOI	<b>DIFIC</b>	ATION	INF	ORMA	TIO	1							
18. N	Number of Pea	ches Sampled	500				<u>,</u>	24. Rem	arks: N	price	availal	ble for	hail-damaged	"Saturn" peac	ches, complete	ed Part III. Used	d a 500
19.	Number	85	x 0% =	0.00	)	20.	į	fruit dai	naged s	ample	to dete	rmine	percent of hai	l damage. See	Special Repo	rt for Orchard	
	Number	125	x 25% =	31.2	5		4	B-2 calc	ulation	s for it	em 12.	Orch	ard B-1 Avera	ge Fruit Weigh	nt Method Cal	culations for ite	m 12 below.
	Number	135	x 50% =	67.5	0		ļ	Sample	tree 1:	100 fr	uit/tree	x 0.30	lbs. avg. fruit	= 30.0 lbs./tree	e ÷ 50 lbs./bu.	= 0.60 bu./tree	
	Number	104	x 75% =	78.0	0		ļ	Sample	tree 2:	110 fr	uit/tree	x 0.36	bs. avg. fruit	wt. = 40.0 lbs.	/tree ÷ 50 lbs./	bu. = 0.80 bu./t	ree
	Number	51	x 100% =	51.0	0		ļ	Sample	tree 3:	71 fru	it/tree x	c 0.35 i	lbs. avg. fruit v	vt. = 25.0 lbs./t	ree ÷ 50 lbs./b	ou. = 0.50 bu./tre	ee .
21.	TOTAL:	227.8	+ 22. No. Sampled	500	= 23. % I	Lost 0	. 750									= 1.00 bu./tree	
						Fac	ctor	Sample	tree 5:	67 frui	t/tree x	c 0.45 d	avg. fruit wt. =	30.0 lbs./tree -	÷ 50 lbs./bu. =	0.60 bu./tree	

#### IMMATURE PEACH APPRAISAL DEVIATION WORKSHEET

Company: Any Compan	y													Cla	nim Number:	XX	XXXXX
						PART	1: GENE	ERAL	INFOR	MATI	ON						
1 Insured's Name								2. P	olicy Nu	mber		<ol><li>Crop Yea</li></ol>	r	4. Unit N	umber	5. Unit	Acres
	I. M	. Insure	l						XXX	XXXX		YYY	'Y	0001-0	0003BU		10.0
6. Number of Trees per Acre	7. C	ause of Da	mage			8. Da	te of Dama	ige			9. Crop	Type/Name			10. Apprai	sal Date:	
100			Hail				M	ay 13				Fresh P	eaches			MM/DI	D/YYYY
						]	PART II:	FRU	IT COU	INT							
11. Orchard ID	12. Acres in Plot	t 13.				]	Fruit Count					14. Total Fr	uit	15. Numb	per of Sample	s 16. A	Average Fruit/Tree
							om Each S	ample 7	Гree		1						
		80	83	85	87	90								l		ļ	
$oldsymbol{A}$	5.0											= 423	5	÷	5	=	85.0
																1	
		•	•			PART	III: PRO	DUCT	TON T	o cot	NT	•				•	
17. Average Fruit/Tree	18. Surviva	l Factor	19. Aver		t to	20. Ave:	rage No of Pound		ounds/Tr		22. Nun	nber of s/Acre	23. Pound	ls/Acre	24. Pounds/	Bushel	25. Appraised Bushels/Acre
85.0	x 0.9	X 0.90				4	2.0	  - 	19.1		X 	100	  - 	910	† † 50.	0	  -   38.2

<sup>26.</sup> Remarks

0.90 survival factor and 4.0 average number of fruit per pound variables from CES.

				PRODUC	TION WORKSHEET	Γ			_	
1. Crop/Code#:	2. Unit #	Location Descri	ription 7. Compa Agenc	,	Any Company Any Agency	8. Name of Insu	red			
Peaches/0034	0001-0001BU	SW1-96N		<u> </u>	<u>,</u>	0 (1: "	I. M. I	Insured		
4. Date(s) of Damage	May 11				7	9. Claim # <b>XX</b>	XXXXX	11. Crop Y	ear <b>YYYY</b>	
5. Cause(s) of Damage	Hail					10. Policy#		XXXXX	YXX	
6. Insured Cause %	100%					14. Date(s)	1st	2nd	Final	
12. Additional Units						Notice of Loss	MM/DD/YYYY		MM/DD/YYYY	
13. Est. Prod. Per Acre						15. Companion P	olicy(s)			

### SECTION I – DETERMINED ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

A. A	A. ACTUARIAL													B. POTENTIAL YIELD								
16.	17.	18.	19	20.	21.	22.	23.	24.	25.	26.	27.	28.	29.	30.	31.	32a. 32b.	33.	34.	35.	36.	37.	38.
Field ID	Multi- Crop Code	Reported Acres	Determined Acres	Interest or Share	Risk	Туре	Class	Sub- Class	Intended Use	Irr Practice	Cropping Practice	Organic Practice	Stage	Use of Acres	Appraised Potential	Moisture	Shell %, Factor, or Value	Production Pre QA	Quality Factor	Production Post QA	Unins. Causes	Total to Count
A-1			10.0	1.000		101							UH	UH	66.5	7.81 19.25		665.0	0.406	270.0		270.0
A-2			15.0	1.000		101							UH	UH	63.7			955.5		955.5		955.5
A-3			12.5	1.000		101							UH	UH	39.9			498.8		498.8		498.8
A-4			8.5	1.000		101							H	Н								
40. Quality: TW											2,119.3		1,724.3		1,724.3							

NARRATIVE (If more space is needed, attach a Special Report)

\$14.81/bu. (Price of Damaged Peaches) – \$7.00/bu. (Post Production Cost) = \$7.81 (item 32 a. entry).

#### SECTION II – DETERMINED HARVESTED PRODUCTION

DECII	DECITOR IN DEPENDENCE INCOME CITOR																		
43. Date Harvest Completed 44. Damage similar to other farms in							farms in the	e area? 45. Assignment of Indemnity						46. Tra	46. Transfer of Right to Indemnity?				
MM/DD/YYYY					Yes X No					Yes No X Yes						Yes	No X		
A. MEASUREMENTS					B. GROSS PRODUCTION				C. ADJ	ADJUSTMENTS TO HARVESTED PRODUCTION									
47a.			52.	53.	54.	55.	56.	57.	58a.	59a.	60a.	61.	62.	63.	64a.	65.	66.		
47b.	70.	47.	50.	51.	32.	55.	J <del>.</del> .	33.	50.	57.	58b.	59b.	60b.	01.	02.	05.	64b.	05.	00.
Share	Multi-	_	Width	Donth	Deduc-	Net Cubic	Conver	Gross	Bu.) Ton	Shell/	FM %	Moisture %	Test Wt.	Adjusted	Prod not to	Production	Value	Quality	Production
Field ID	Crop Code	or de Diameter		Берш	tion	Feet	Factor	Prod	Lbs. CWT	Sugar Factor	Factor	Factor	Factor	Production	Count	Pre-QA	Mkt. Price	Factor	to Count
Acme Peach Company								1 200 0					1 200 0		1 200 0			1 200 0	
	Anytown, State								1,380.0					1,380.0		1,380.0			1,380.0
											67. TOTAL	1,380.0	68. Se	ction II Total	1,380.0				

oo. Beetion ii Totai	1,500.0
69. Section I Total	1,724.3
70. Unit Total	3,104.3
<ol><li>71. Allocated Prod.</li></ol>	
<ol><li>72. Total APH Prod.</li></ol>	

# COMPANY NAME PEACH PRODUCER'S PICKING RECORDS

1. INSURED'S NAME 3. CROP YEAR															
	.serab s i		I. M. Insu	red	3. 610	YYYY									
2. PO	OLICY NUM	IBER				4. COU	4. COUNTY								
			XXXXXX					1	ANY						
To be	completed b	by insured	each harvest Farm	date.			OFFICE USE ONLY								
Line No.	Unit No.	FSA FN	Number or Block No.	Variety	Acres	Pick Date	No. Bushels	Qual. Adj.	Cause	Mkt. Value	Other				
5	6	7	8	9	10	11	12	13	14	15	16				
1	0001- 0003BU	A-42	A-3	Juneprince	8.5	MM/DD	710.0	Yes	Hail	\$8.00					
2	0001- 0003BU	A-42	A-3	Juneprince	8.5	MM/DD	770.0	Yes	Hail	\$8.00					
3	0001- 0003BU	A-42	A-3	Juneprince	8.5	MM/DD	820.0	Yes	Hail	\$8.00					
4	UI	A-42	A-4	Juneprince	5.0	MM/DD	85.0	No							
5															
6															
7															
8															
9															
10															
11															
12															
13															
14															
15															
16															
17															
18															
19															
20															
	ı		ı	1	17. Tot	al Bushels	2,385.0								
18.	REMARKS							1							

85.0 bushels production not to count from block A-4, uninsured acreage.