

United States
Department of
Agriculture



Federal Crop
Insurance
Corporation



ONION LOSS ADJUSTMENT STANDARDS HANDBOOK

2011 and Succeeding Crop Years

Product
Administration
& Standards
Division

FCIC-25290 (07-2010)

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UNITED STATES DEPARTMENT OF AGRICULTURE
WASHINGTON, D.C. 20250

FEDERAL CROP INSURANCE HANDBOOK		NUMBER: 25290 (07-2010)
SUBJECT: ONION LOSS ADJUSTMENT STANDARDS HANDBOOK 2011 AND SUCCEEDING CROP YEARS	OPI: Product Administration & Standards Division	
	APPROVED: /s/ Tim B. Witt Deputy Administrator, Product Management	DATE: July 28, 2010

THIS HANDBOOK CONTAINS THE OFFICIAL FCIC-ISSUED LOSS ADJUSTMENT STANDARDS FOR THIS CROP FOR THE 2011 AND SUCCEEDING CROP YEARS. ALL REINSURED COMPANIES WILL UTILIZE THESE STANDARDS FOR BOTH LOSS ADJUSTMENT AND LOSS TRAINING.

SUMMARY OF CHANGES/CONTROL CHART

The following list contains significant changes to this handbook, as determined by us. It may not represent all changes made. All changes made to this handbook are applicable regardless of whether or not listed.

Major Changes: See changes or additions in text which have been highlighted. Three stars (***) identify where information has been removed.

Changes for crop year 2011 (FCIC-25290) issued July 2010:

- A. Throughout handbook: Made editorial and syntax changes so handbook text tracks with current RMA-approved handbook formatting, standard language, and updated examples and forms as needed.
- B. Throughout the handbook: Comments that pertained to grammar, punctuation, deleting unneeded words, rewording to make a sentence flow better, corrections of reference numbers, formatting, etc., were incorporated if accepted, but are not listed.
- C. **Subsection 3 C - Added** “For information on Enterprise and Whole-Farm units, refer to the LAM.”
- D. **Subsection 6 B (1) (d)** – Added “When the viability of live onion plants is in question, defer the appraisal and refer to the LAM for information on deferred appraisals.”
- E. **Subsection 6 C (2) (a)** – Added “Refer to the definition of Recoverable Onions” to clarify the determination of “recoverable size and condition” in the appraisal process.

ONION LOSS ADJUSTMENT STANDARDS HANDBOOK

SUMMARY OF CHANGES/CONTROL CHART (Continued)

- F. **Subsection 6 C (4) (n) 3** - Added “Subtract the weight of the Field Culls in the bin (2 above) from the total net weight of the onions in the bin.”
- G. **Subsection 6 C (4) (o)** – Revised the Example and the Information Worksheet to reflect the added language in 6 C (4) (n).
- H. **Subsection 8 B (3)** – Added “Record appraisals for uninsured causes of loss on a separate appraisal worksheet.”
- I. **Subsection 8 B (4)** – Added language stating, “For all zero yield appraisals, refer to the LAM.”
- J. **Subsection 8 C, Item 15** – Added language under “Remarks,” stating “Remarks pertinent to the appraisal, sampling, conditions in general (e.g. – very hot and dry), etc. Document how any appraisals for uninsured causes of loss were determined.
- K. **Section 9, “Claim Form Entries and Completion Procedures”** – Revised the instructions and standard language throughout this section to conform to the new Production Worksheet. Changes are highlighted in yellow.
- L. **Section 9 C, Item 38** – Item 38, including the examples, was revised to reflect the “stage adjustment” calculation in accordance with the new Production Worksheet.

Control Chart For: Onion Loss Adjustment Standards Handbook						
	SC Page(s)	TC Page(s)	Text Page(s)	Reference Material	Date	Directive Number
Remove	Entire Handbook					
Current Index	1-2	1-2	1-54	55-57	06-2010	FCIC-25290

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1. INTRODUCTION

THIS HANDBOOK MUST BE USED IN CONJUNCTION WITH THE LOSS ADJUSTMENT MANUAL (LAM) STANDARDS HANDBOOK, FCIC-25010.

The FCIC-issued loss adjustment standards for this crop are the official standard requirements for adjusting Multiple Peril Crop Insurance (MPCI) losses in a uniform and timely manner. The FCIC-issued standards for this crop and crop year are in effect as of the signature date for this crop handbook at www.rma.usda.gov/handbooks/25000/index.html. All reinsured companies will utilize these standards for both loss adjustment and loss training for the applicable crop year. These standards, which include crop appraisal methods, claims completion instructions, and form standards, supplement the general (not crop-specific) loss adjustment standards identified in the LAM.

2. SPECIAL INSTRUCTIONS

This handbook remains in effect until superseded by reissuance of **either** the entire handbook **or** selected portions (through slipsheets or bulletins). If slipsheets have been issued for a handbook, the original handbook as amended by slipsheet pages shall constitute the handbook. A bulletin can supersede either the original handbook or subsequent slipsheets.

A. DISTRIBUTION

- (1) The following is the minimum distribution of forms completed by the adjuster and signed by the insured (or the insured's authorized representative) for the loss adjustment inspection:
 - (a) One legible copy to the insured.
 - (b) The original and all remaining copies as instructed by the Approved Insurance Provider (AIP).
- (2) It is the AIPs' responsibility to maintain original insurance documents relative to policyholder servicing as designated in their approved plan of operations.

B. TERMS, ABBREVIATIONS, AND DEFINITIONS

- (1) Terms, abbreviations, and definitions **general** (not crop specific) to loss adjustment are identified in the LAM.
- (2) Terms, abbreviations, and definitions **specific** to onion loss adjustment and this handbook, which are not defined in this section, are defined as they appear in the text.
- (3) Definition(s):

**Damaged Onion
Production**

Storage type onions that do not grade U. S. No. 1 or do not satisfy any other standards that may be contained in the Special Provisions; or non-storage type onions which do not satisfy standards contained in any applicable marketing order or other standards that may be

contained in the Special Provisions. In certain geographic areas, a Special Provisions statement may revise the definition of Damaged Onion Production for storage onions. Refer to the published actuarial documents for details.

Direct Marketing	<p>Sale of the insured crop directly to consumers without the intervention of an intermediary such as a wholesaler, retailer, packer, processor, shipper, or buyer.</p> <p>Examples of direct marketing include selling through an on-farm or roadside stand, farmer's market, and permitting the general public to enter the field or subfield for the purpose of harvesting all or a portion of the crop.</p>
Direct Seeded	<p>Placing onion seed by machine or by hand at the correct depth, into a seedbed that has been properly prepared for the planting method and production practice.</p>
Harvest	<p>Removal of the onions from the field after topping and lifting or digging.</p>
Lifting or Digging	<p>A pre-harvest process in which the onion roots are severed from the soil and the onion bulbs laid on the surface of the soil for drying in the field.</p>
Non-Storage Onions	<p>Generally of a Bermuda, Granex, or Grano variety, or hybrids developed from these varieties, that are harvested as a bulb and dried only a short time, and consequently have a higher moisture content. They are thinner skinned, contain a higher sugar content, and are generally milder in flavor than storage onions. Due to a higher moisture and sugar content, they are subject to deterioration both on the surface and internally if not used shortly after harvest.</p>
Onion Production	<p>Onions of recoverable size and condition, with excess dirt and foliage material removed and that are not considered damaged onion production.</p>
Production Guarantee (per acre)	<p>(a) First stage production guarantee - Thirty-five percent (35%) of the final stage production guarantee for direct seeded storage and non-storage onions and 45 percent of the final stage production guarantee for transplanted storage and non-storage onions, unless otherwise specified in the Special Provisions.</p> <p>(b) Second stage production guarantee - Seventy percent (70%) of the final stage production guarantee for direct seeded storage onions and 60 percent of the final stage production guarantee for transplanted storage onions and all non-storage onions, unless otherwise specified in the Special Provisions.</p>

- (c) Final stage production guarantee - The quantity of onions (in hundredweight) determined by multiplying the approved yield per acre by the coverage level percentage the insured elects. If the **Onion Crop Insurance Pilot Stage Removal Option** is in effect (in selected states and counties as approved by the FCIC Board), the first and second stage production guarantee (per acre) percentages are not applicable. Document in the Production Worksheet Narrative, or on a Special Report when the option applies.

Recoverable Onions	The onions that normally would be mechanically harvested. Excludes onions that would have fallen through the chain and those that would be lost or removed in normal machine harvest operation.
Stage Adjustment Amount	The difference between the first or second stage guarantee, as applicable, and the final stage guarantee.
Storage Onions	Onions other than Bermuda, Granex, or Grano variety, or hybrids developed from these varieties that are harvested as a bulb and dried to a lower moisture content, are firmer, have more outer layers of paper-like skin, and are darker in color than non-storage onions. They are generally more pungent, have a lower sugar content, and can normally be stored for several months under proper conditions prior to use without deterioration.
Topping	A pre-harvest process to initiate curing , in which onion foliage is removed or bent over. If foliage is bent over, it must be bent (broken) sufficiently to initiate the normal curing process.
Transplanted	Placing of the onion plant or bulb, by machine or by hand at the correct depth, into a seedbed that has been properly prepared for the planting method and production practice.

C. ONION TERMINOLOGY

Bolting	The initiation of flowering by the formation of a seed stalk. Vernalization or exposure to cold triggers bolting, which occurs at 40-48 degrees F.
Bulb Plate	The bottom center portion of the bulb. The physiological term for Bulb Plate is Basal Plate.
Bulb Size	Determined by many factors such as genetic characteristics, soil factors, pest problems, day-length, number of leaves, length of growing season, and size of leaves.
Bulbing	The formation of the underground storage bulb which is initiated primarily by day length and temperature, and not by the age of the plant.

Flag Stage	When the cotyledon is almost erect and the cotyledon tip is FREE from the soil prior to the formation of the first foliage leaf.
Head or Umbel	The inflorescence, which may contain as many as 2,000 flowers. Prior to emergence, the flowers are protected by two or three bracts (modified leaves) forming a membranous spathe. The spathe splits at maturity to reveal the flower.
Knee	The sharp head at the bend in the growing cotyledon that pushes upward through the soil surface.
Loop Stages	The cotyledon is pushing through the soil and extends above the soil with the cotyledon tip still under the soil surface.
Main Growing Point	The area just above the plate.
Radicle	The growth from the seed of which the lower portion develops into the root while the upper portion forms the stem.
Scape	The seedstalk below the inflorescence which is an extension of the onion's true stem.
Sets	Small mature bulbs used for transplanting.
Stem Plate	See bulb plate.

3. INSURANCE CONTRACT INFORMATION

The AIP is to determine that the insured has complied with all policy provisions of the insurance contract. Crop provisions, which are to be considered in this determination include (but are not limited to):

A. INSURABILITY

The following may not be a complete list of insurability requirements. Refer to the Basic Provisions, the Onion Crop Provisions, and the Special Provisions for a complete list.

- (1) The crop insured will be all storage and non-storage onions (excluding green (bunch) or seed onions, chives, garlic, leeks, and scallions) in the county in which the insured has a share, for which a premium rate is provided by the actuarial documents, and:
 - (a) That are planted for harvest as either storage onions or non-storage onions;
 - (b) That are not (unless allowed by the Special Provisions or by written agreement):

- 1 Interplanted with another crop, unless the onions are interplanted with a windbreak crop and the windbreak crop is destroyed within 70 days after completion of seeding or transplanting. The existence of any interplanted ("windbreak") crop more than 70 days AFTER completion of the seeding or transplanting of the onions will require execution of a revised acreage report deleting such interplanted acreage, AND showing it as uninsurable because of the other interplanted crop; or
 - 2 Planted into an established grass or legume.
- (2) In addition to Section 9 (Insurable Acreage) of the Basic Provisions, onion acreage is not insurable if it is:
 - (a) Acreage that was planted the previous year to storage or non-storage onions, green (bunch) onions, seed onions, chives, garlic, leeks, shallots, or scallions unless different rotation requirements are specified in the Special Provisions or the AIP agrees in writing to insure such acreage; or
 - (b) Damaged before the final planting date to the extent that the majority of producers in the area would normally not further care for the crop and is not replanted, unless the AIP agrees that replanting is not practical. Refer to the LAM for replanting provisions issues. Refer to section 4 of this handbook for replanting payment procedures.
- (3) Insurance coverage is not provided against loss of production due to damage that occurs or becomes evident after the end of the insurance period, including, but not limited to, loss of production that occurs after onions have been placed in storage.

B. PROVISIONS AND PROCEDURES NOT APPLICABLE TO CAT COVERAGE

Refer to the CIH and LAM for provisions and procedures not applicable to CAT.

C. UNIT DIVISION

Refer to the insurance contract for unit provisions. Unless limited by the Crop or Special Provisions, a basic unit, as defined in the Basic Provisions, may be divided into optional units if, for each optional unit, all the conditions stated in the applicable provisions are met.

For information on Enterprise and Whole-Farm units, refer to the LAM.

D. QUALITY ADJUSTMENT

- (1) THE QUALITY ADJUSTMENT FACTOR CANNOT BE GREATER THAN 1.000 or less than zero (0.000).

- (2) If the damage to harvested or unharvested mature onion production exceeds the percentage shown in the Special Provisions or the standards for the applicable marketing order for the type, no production will be counted for that unit or portion of a unit unless the damaged onion production from that acreage is sold. If sold, the hundredweight (cwt.) of production to be counted will be adjusted by dividing the price received for the damaged onion production by the price election and multiplying the resulting factor (not to exceed 1.000) times the cwt. sold.

4. REPLANTING PAYMENT PROCEDURES

A. GENERAL INFORMATION

- (1) Replanting payments made on acreage replanted by a practice that was uninsurable as an original planting will require the deduction of the replanting payment for such acreage from the original unit liability. If the unit dollar loss (final claim) is less than the original unit liability minus such replanting payment, the actual indemnity dollar amount will not be affected by the replanting payment. The premium will not be reduced.
- (2) No replanting payment will be made on acreage on which one replanting payment has already been allowed for the crop year.

B. QUALIFICATIONS FOR REPLANTING PAYMENT

In the Narrative of the claim form or on an attachment, show the appraisal and calculations to document that qualifications for a replant payment have been met. To qualify for replanting payment, the:

- (1) insured crop must be damaged by an insurable cause;
- (2) AIP determines that it is practical to replant (Refer to the LAM);
- (3) acres must have been planted on or after the "Initial Planting" date established by the Special Provisions;
- (4) per acre appraisal (or appraisal plus any appraisals for uninsured causes of loss) must be less than 90 percent of the per acre final stage production guarantee for the acreage the insured intends to replant;
- (5) acreage replanted must be AT LEAST the lesser of 20 acres or 20 percent of the insured **planted** acreage for the unit as determined on the final planting date, or within the late planting period if a late planting period is applicable (Any acreage planted after the end of the late planting period will not be included when determining if the 20 acres or 20 percent qualification is met. Refer to the LAM.); and
- (6) AIP has given consent to replant.

C. MAXIMUM REPLANTING PAYMENT

Compute the cwt. per acre allowed for a replanting payment by dividing the insured's cost to replant by the price election, and multiplying this result by the share (if individual AIP guidelines require application of insured's share prior to entry on the claim form). This number must reflect the insured's cost to replant, but cannot exceed the maximum amount allowed. Show all calculations in the Narrative of the claim form or on a Special Report.

The maximum amount of the replanting payment per acre will be the LESSER OF:

- (1) the insured's actual replanting cost;
- (2) 7 percent of the final stage production guarantee multiplied by the insured's price election for the type originally planted and by the insured's share, unless otherwise specified in the Special Provisions; or
- (3) 18 hundredweight (cwt.) multiplied by the insured's price election for the type originally planted and by the insured's share, unless otherwise specified in the Special Provisions.

EXAMPLE 1

Owner/operator (100 percent share)

30.0 acres replanted

Insured's actual cost to replant = \$85.00

Price election = \$5.00

7% of final stage prod. guar. (300.0 cwt.) = $21.0 \times \$5.00$ (price election) $\times 1.000$ (share) = \$105.00

18.0 cwt. (maximum cwt. allowed in policy) $\times \$5.00$ (price election) $\times 1.000$ (share) = \$90.00

The lesser of \$105.00, \$90.00 and \$85.00 is \$85.00

Actual cwt. per acre allowed = 17.0 cwt. ($\$85.00 \div \5.00)

Enter 17.0 cwt. in Section I, "Appraised Potential" column of the claim form.

EXAMPLE 2

Landlord/tenant (both insured) on 50/50 share

30.0 acres replanted

Insured's actual cost to replant = \$42.50

Price election = \$5.00

7% of final stage prod. guar. (300.0 cwt.) = $21.0 \times \$5.00$ (Price election) = \$105.00 $\times .500$ (share) = \$52.50

18.0 cwt. (maximum cwt. allowed in policy) $\times \$5.00$ (price election) = \$90.00 $\times .500$ (share) = \$45.00

The lesser of \$42.50, \$52.50, and \$45.00 is \$42.50

Actual cwt. per acre allowed = 8.5 cwt. ($\$42.50 \div \5.00).

Enter 8.5 cwt. in Section I, "**Appraised** Potential" column of the claim form if share has been applied or 17.0 cwt. if share has yet to be applied. Indicate in the Narrative if **appraised** potential has/has not been reduced for share on claim form according to AIP guidelines.

D. REPLANTING PAYMENT INSPECTIONS

******* Replanting payment inspections are to be prepared as final inspections on the claim form only when qualifying for a replanting payment. Non-qualifying replanting payment inspections are to be handled as preliminary inspections. If the acreage qualified for a replanting payment on the initial farm visit, a Certification Form may be prepared. Refer to the LAM.

5. ONION APPRAISALS

A. GENERAL INFORMATION

Potential production for all types of inspections will be appraised in accordance with procedures specified in this handbook and the LAM.

- (1) Appraisals are to be made for any production that will be sold by direct marketing.
- (2) Appraisals for mature unharvested onion production may be adjusted based on the percent of damaged production. (See section 13 (c) and (d) of the crop provisions.)
- (3) For "early season" inspections, determine when any damaged acreage was seeded or transplanted.
- (4) For acreage recently seeded, postpone appraisal until all plants have had time to emerge under normal growing conditions.
- (5) For transplanted acreage, postpone appraisal until after normal **plant loss** (from transplanting) has had time to occur.
- (6) Timing of appraisal
 - (a) Where storm damage is involved, such as hail, flooding, etc., delay appraisal for 10 - 14 days after the damage so that regrowth, if possible, will have occurred. (Refer to the LAM for further instructions on deferred appraisals.)
 - (b) Any acreage for which a notice of damage or probable loss has been filed may require an inspection to determine the stage in which the damage occurred, even though the insured intends to harvest such acreage. The stage should be determined as soon as the notice of damage or probable loss is received. An appraisal must be made if the insured chooses to put such acreage to another use or no longer continues to care for the onions.
- (7) Any acreage damaged in the first or second stage, to the extent that producers in the area **would not** further care for the onions, will be deemed to have been destroyed, the stage will

not advance, and an appraisal will be made to determine the production to count even though the insured may continue to care for the onions. If the insured continues to care for the onions, refer to the Basic Provisions. The production guarantee for such acreage will not exceed the production guarantee for the stage in which the damage occurred. **(Not applicable when the Onion Crop Insurance Pilot Stage Removal Option is in effect.)** For any acreage damaged in the first or second stage to the extent that producers in the area **would** maintain the onion crop for harvest, coverage for such acreage will continue, with the stage guarantee progressing as appropriate.

- (8) As specified in the LAM, appraisals are to be made for uninsured causes of loss. Such appraisals will NOT be used for actual production history (APH) purposes. For additional information, contact the AIP.
- (9) Refer to the LAM for additional reasons for appraisals.

B. SELECTING REPRESENTATIVE SAMPLES FOR APPRAISALS

- (1) Before selecting sample areas, make a general examination of all acreage in the unit. Determine the minimum number of required samples for a field or subfield by the field size, the average stage of growth, age (size) and general capabilities of the plants, and variability of potential production and plant damage within the field or subfield.
- (2) Split the field into subfields when:
 - (a) variable damage causes the crop potential to appear to be significantly different within the same field (document in the Narrative); or
 - (b) the insured wishes to destroy a portion of a field.
- (3) Appraise each field or subfield separately.
- (4) Take not less than the minimum number (count) of representative samples required in **TABLE A (Minimum Representative Sample Requirements)** for each field or subfield. For weight method appraisals, **all** samples must be graded separately. Use 1/1000 acre sample or 1/100 acre if stand is thin or uneven.

C. DETERMINING PLANT POPULATION

- (1) Locate a portion of the field where an ORIGINAL STAND (intended plant population before damage) can be determined. Use sample areas of 1/1000 acre.
- (2) Count the plants in a length of row equal to 1/1000 acre. Make several counts and average these samples. Multiply this number by 1000 to determine the plant population per acre.

EXAMPLE: (20 inch row width = 26.1 ft. of row length from **TABLE B**)

Plant counts taken for length of row in three areas of a 9.0 acre field:

$96 + 112 + 92 = 300$ Total Plants

$300 \text{ plants} \div 3 \text{ samples} \times 1000 = 100,000$ plant population.

6. APPRAISAL METHODS

A. GENERAL INFORMATION

(1) These instructions provide information on appraisal methods for:

Appraisal Method...	Use...
Before Maturity (Plant Count Method)	for planted acreage with no emerged seed (direct seeded only), for replant appraisals, or during first and second stages from emergence-transplant until the number and mature weight of the onions can be determined (maturity).
After Maturity (Weight Method)	for onions appraised in the later phase of second stage (after onions have reached maturity) and final stage.

(2) Stages will be determined on an acreage basis, and at least 75% of the plants on such acreage must be at the same stage to qualify for the applicable stage guarantee.

(3) First stage extends:

- (a) For direct seeded storage and non-storage onions, from planting until the emergence of the fourth leaf; and
- (b) For transplanted storage and non-storage onions, from transplanting of onion plants or sets through the 30th day after transplanting.

(4) Second stage extends:

- (a) For direct seeded storage and non-storage onions, from the emergence of the fourth leaf until eligible for the final stage; and
- (b) For transplanted storage and non-storage onions, from the 31st day after transplanting until eligible for the final stage.

(5) Final stage extends:

- (a) From the **completion** of topping and lifting or digging on the acreage until the end of the insurance period. Refer to the Special Provisions for additional criteria, if any.
- (b) The completion of topping **and** lifting or digging must be sufficient, for the geographical area, to initiate the normal curing process. For processing onions that are not field dried prior to delivery to the processor, follow the method typically conducted by producers in the area.

B. PLANT COUNT METHOD

- (1) This method is based on the number of surviving plants in designated sample areas.
 - (a) If the acreage must be put to other use before field appraisal is possible, direct the insured to leave representative samples of unharvested onions to determine production. Record appraisal results on the Plant Count Appraisal Worksheet.
 - (b) Visually survey the field or subfield in order to select at least the minimum required number of representative sample areas. Refer to Minimum Representative Sample Requirements in **TABLE A. Sample areas should be 1/1000 acre unless the stand is thin or uneven, in which case use 1/100 acre.**
 - (c) Count the viable live onion plants (capable of producing a harvestable onion) in each sample. Also include any plants damaged or destroyed by an UNINSURED cause of loss (explain such damage or destruction in the Remarks section of the Plant Count Appraisal Worksheet). Count obvious "doubles" as one plant.
 - (d) When the viability of live onion plants is in question, defer the appraisal and refer to the LAM for information on deferred appraisals.
 - (e) Convert surviving plant counts to hundredweight per acre, to tenths, by multiplying the average number of live plants per sample by the yield factor using the formula in subsection (2) below.
- (2) Formula for Determining Yield Factor From Emergence to Maturity:

Yield Factor: $\text{APH yield} \times 1000 \text{ (1/1000 acre), or } 100 \text{ (1/100 acre)} \div \text{Determined Original Stand Plant Population per acre (intended plant population before damage)}$, rounded to three decimal places.

EXAMPLE:
APH yield = 462.0 cwt. per acre. Determined original stand plant population per acre = 100,000.
$462.0 \times 1000 \div 100,000 = 4.620$ yield factor.
For 1/100 acre samples (same APH yield and plant population).
$462.0 \times 100 \div 100,000 = 0.462$ yield factor.
See worksheet application of the above.

C. APPRAISAL AFTER MATURITY (WEIGHT METHOD)

- (1) This method is based on weighing the onions from 1/100 or 1/1000 of an acre, or determining the weight of bags, boxes or bins in the field, and converting to hundredweight per acre, rounded to tenths. Record appraisal results on the Onion Weight Method Appraisal Worksheet. Refer to the worksheet entry and completion information in section 8

D for specific item number instructions for the information described below. Refer to **TABLE A** for minimum sample requirements and **TABLE B** for Length of Row Per Sample. Use 1/100 of an acre sample size if the stand is thin or uneven. Do not blend samples. There are three sampling methods: Hand Sampling, Bagged or Boxed Sampling, and Large Bin or Container Sampling.

(2) Hand Sampling

For every representative sample area selected for hand sampling, the following applies:

- (a) Dig the required samples of onions in a manner that duplicates mechanical digging. Only onions of a recoverable size and condition should be included in the samples. (Refer to the definition of “Recoverable Onions.”) Count and record the total number of onions in each sample.
 - 1 If onions have been lifted prior to the appraisal and an accurate determination of the number of onions per the required sample row length can be made, then the lifted onions can be used to obtain the required sample size.
 - 2 If onions have been lifted prior to the appraisal and an accurate determination of the number of onions per the required sample row length cannot be made, then the onions will have to be placed in bags, boxes, or bins before an accurate appraisal can be performed.
 - 3 If at all possible, the insured should contact the AIP before the onions are lifted, if there is **any** indication that an appraisal might be called for.
- (b) **Count** and **record** the number of onions in each sample that obviously meet the definition of damaged onion production in section 2B, as the result of an insured cause. This will include onions in each sample that do not meet applicable grade standards for size. These onions are referred to as “Initial Field Culls.” Discard all Initial Field Culls after the total count for each sample is recorded.
- (c) Top onions in each sample at the customary distance above the bulb, and allow the clean onions to dry and cure in ventilated (field-type) containers for the usual length of time under local conditions. For processing onions that are not field dried prior to delivery to the processor, follow the method typically conducted by producers in the area.
- (d) After the onions are dried, inspect and remove onions from each sample that would not meet applicable grade standards due to damage from an insured cause that became evident or occurred during the drying process. These onions are referred to as Dried Field Culls. Care should be taken when removing Field Culls so that the sample taken for grading will contain only onions without external damage.
- (e) Count and record the number of Dried Field Culls in each sample that were removed in (d) above, and add that number to the number of Initial Field Culls from (b) above for each sample. This total will be the number of Field Culls.
- (f) Record the number of onions that remain in each sample after all Field Culls are discarded.

- (g) To determine if the percent of damage of mature onions for the field or subfield exceeds tolerances referenced in Section 13 of the Crop Provisions before being submitted for grading:
- 1 Divide the total number of Field Culls in each sample from (e) above by the total number of onions in each sample in (a) above. This is the percent of damage before grading.
 - 2 If the result in (g)1 above for **every** sample selected in the field or subfield exceeds the percentage tolerance referenced in Section 13(d) of the Crop Provisions (i.e., 50% as shown in Special Provisions), there will be no production to count for the field or subfield, and grading is not necessary. Items 10-14, 19-25, and 38-47 of the Appraisal Worksheet will not need to be completed. Document all pertinent calculations and findings from (g)1 above in the Remarks or on a Special Report. If **any** sample contains less than the applicable percentage of damage, (i.e. 50%), continue with the following steps, and complete the appropriate items on the Appraisal Worksheet.
- (h) Weigh and record the weight of each sample of the remaining dried onions after all Field Culls (e) are discarded from the sample.
- (i) Determine the average weight per onion for each sample taken for grading (after Field Culls are discarded) by dividing the weight of the onions taken for grading by the number of onions in the graded sample. This is the average weight per onion.
- (j) Determine the weight of the Field Culls by multiplying the average weight per onion from (i) above times the total number of Field Culls (initial plus dried in (e) above).
- (k) Take all samples to a licensed U.S. Grader, adjuster qualified to determine grade defects in onions (as approved by the AIP), or disinterested packing shed grader, to grade the remaining dried onions in each sample. Onions that are submitted for grade and do not meet grading standards are referred to as "Grade-Culls." **Do not blend samples.**
- (l) To determine the weight of the onions in each sample that are considered Grade Culls, multiply the total percentage of damaged onion production (i.e., grade defects) from each grade certificate times the weight of the dried sample taken for grading from (h) above.
- (m) Subtract the weight of the Grade Culls from the weight of the sample before grading, (h) above, to determine the weight of the onions that meet grading standards for each sample.
- (n) Determine the Cwt. Per Acre. In Part I on the Weight Method Appraisal Worksheet, record the total weight of all samples for the field or subfield that meet grading standards, divide by the number of samples taken, and multiply the result by the applicable factor to arrive at the Cwt. Per Acre. Use Part II of the Appraisal Worksheet when onions have been bagged, boxed, or binned prior to the appraisal.

(3) Bagged or Boxed Onion Samples

To determine the cwt. of onions per acre that have been bagged or boxed, and remain in the field:

- (a) Determine the total number of bags or boxes in the field. Select the number of bags or boxes of onions in the field to serve as representative samples of the acreage to be appraised, according to the requirements in **TABLE A** (e.g., **TABLE A** would require a **minimum** of 3 sample bags or boxes for a 10.0 acre field). The entire bag or box will serve as the sample.
- (b) Count and record the total number of onions in each sample bag or box.
- (c) Allow the clean onions in each sample to dry and cure, in ventilated (field-type) containers, for the usual length of time under local conditions. For processing onions which are not field dried prior to delivery to the processor, follow the method typically conducted by producers in the area.
- (d) After the onions are dried, inspect and remove onions from each sample that would not meet applicable grade standards because of damage due to an insured cause that occurred or became evident during the drying process. Also remove onions in each sample that do not meet applicable grade standards for size. These onions are referred to as Dried Field Culls. Care should be taken when removing Dried Field Culls so that the sample taken for grading will contain only onions without external damage.
- (e) Count and record the number of Dried Field Culls in each sample that were removed in (d) above. Since there will be no Initial Field Culls, this will be the total number of Field Culls for the sample.
- (f) Record the number of onions that remain in each sample after all Field Culls (e) above are discarded.
- (g) To determine if the percent of damage of mature onions for the field or subfield exceeds tolerances referenced in Section 13 of the Crop Provisions before being submitted for grading:
 - 1 Divide the total number of Field Culls in each sample from (e) above by the total number of onions in that sample in (b) above. This is the percent of damage before grading for each sample (bag or box).
 - 2 If the result in (g)1 above for **every** sample selected in the field or subfield exceeds the percentage tolerance referenced in Section 13(d) of the Crop Provisions (i.e., 50% as shown in Special Provisions), there will be no production to count for the field or subfield, and grading is not necessary. Items 10-14, 19-25, and 38-47 of the Appraisal Worksheet will not need to be completed. Document all pertinent calculations and findings from (g)1 above in the Remarks or on a Special Report. If **any** sample contains less than the applicable percentage of damage, (i.e. 50%), continue with the following steps, and complete the appropriate items on the Appraisal Worksheet.

- (h) Weigh and record the weight of each sample of the remaining dried onions after all Field Culls in (e) above are discarded from the sample.
 - (i) Determine the average weight per onion for each sample taken for grading (after Field Culls are discarded) by dividing the weight of the onions taken for grading by the number of onions in the graded sample. This is the average weight per onion.
 - (j) Determine the weight of the Field Culls for each sample by multiplying the average weight per onion from (i) above times the total number of Field Culls in (e) above.
 - (k) Take all samples to a licensed U.S. Grader, adjuster qualified to determine grade defects in onions (as approved by the AIP), or disinterested packing shed grader, to grade the remaining dried onions in each sample. Onions that are submitted for grade and do not meet grading standards are referred to as "Grade-Culls." **Do not blend samples.**
 - (l) To determine the weight of the onions in each sample that are considered Grade Culls, multiply the total percentage of damaged onion production (i.e., grade defects) from each grade certificate times the weight of the dried sample taken for grading from (h) above.
 - (m) Subtract the weight of the Grade Culls from the weight of the sample before grading, (h) above, to determine the weight of the onions that meet grading standards for each sample.
 - (n) Determine the Cwt. Per Acre.
 - (1) In Part II on the Weight Method Appraisal Worksheet, record the total number of bags or boxes in the field.
 - (2) Record the total weight of onions from all samples for the field or subfield that meet grading standards, divide by the number of samples taken, and multiply the result by the total number of bags or boxes in the field to arrive at the pounds of onions in the field or subfield that meet grade.
 - (3) Divide the pounds of onions in the field by 100 to calculate the Cwt. in Field, and divide that result by the number of acres in the field or subfield to arrive at the Cwt. Per Acre.
- (4) Large Bin and Container Sampling

To determine the cwt. of onions per acre that have been placed to dry in large bins or containers, and remain in the field:

- (a) Determine the number of bins or containers in the field. Select the number of bins or containers from which to draw representative samples of the acreage to be appraised according to the requirements in **TABLE A** (e.g., **TABLE A** would require a sample from each of a **minimum** of 3 bins for a 10.0 acre field). A sample of an appropriate weight (not less than 20 pounds) will be drawn from **each** bin or container. The

samples should be large enough to accurately reflect the overall size and condition of the onions in the bin (larger than 20 pounds if necessary). The entire bin or container will **not** serve as the sample. Throughout the remainder of this handbook, the term “bin” will be used to refer to a bin or any other large field type drying container.

- (b) Count and record in the “Field Notes” on the Appraisal Worksheet the total number of onions in each sample. Also weigh, and record separately, the weight of each sample for use in (n) 2 below. Refer to the Example at the end of this subsection.
- (c) Allow the clean onions in each sample to dry and cure, in ventilated (field-type) containers, for the usual length of time under local conditions. For processing onions that are not field dried prior to delivery to the processor, follow the method typically conducted by producers in the area.
- (d) After the onions are dried, inspect and remove onions from each sample that would not meet applicable grade standards because of damage due to an insured cause that occurred or became evident during the drying process. Also remove onions in each sample that do not meet applicable grade standards for size. These onions are referred to as Dried Field Culls. Care should be taken when removing Dried Field Culls so that the sample taken for grading will contain only onions without external damage.
- (e) Count and record on the Appraisal Worksheet the number of Dried Field Culls in each sample that were removed in (d) above. Since there will be no Initial Field Culls, this will be the total number of Field Culls for the sample. Also weigh, and record separately, the weight of the Field Culls from each sample for use in (n) 2 below. Refer to the Example at the end of this subsection.
- (f) Record the number of onions that remain in each sample after all Field Culls are discarded
- (g) To determine if the percent of damage of mature onions for the field or subfield exceeds tolerances referenced in Section 13 of the Crop Provisions before being submitted for grading:
 - 1 Divide the total number of Field Culls in each sample from (e) above by the total number of onions in each sample in (b) above. This is the percent of damage before grading for each sample.
 - 2 If the result in (g)1 above for **every** sample selected in the field or subfield exceeds the percentage tolerance referenced in Section 13(d) of the Crop Provisions (i.e., 50% as shown in Special Provisions), there will be no production to count for the field or subfield, and grading is not necessary. Items 10-14, 19-25, and 38-47 of the Appraisal Worksheet will not need to be completed. Document all pertinent calculations and findings from (g)1 above in the Remarks or on a Special Report. If **any** sample contains less than the applicable percentage of damage, (i.e. 50%), continue with the following steps, and complete the appropriate items on the Appraisal Worksheet.
- (h) Weigh and record the weight of each sample of the remaining dried onions after all Field Culls in (e) above are discarded from the sample.

- (i) Determine the average weight per onion for each sample taken for grading (after Field Culls are discarded) by dividing the weight of the onions in each sample by the number of onions in the graded sample.
- (j) Determine the weight of the Field Culls for each sample by multiplying the average weight per onion from (i) above times the total number of Field Culls in (e) above.
- (k) Take all samples to a licensed U.S. Grader, adjuster qualified to determine grade defects in onions (as approved by the AIP), or disinterested packing shed grader, to grade the remaining dried onions in each sample. Onions that are submitted for grade and do not meet grading standards are referred to as "Grade-Culls." **Do not blend samples.**
- (l) To determine the weight of the onions in each sample that are considered Grade Culls, multiply the total percentage of damaged onion production (i.e., grade defects) from each grade certificate times the weight of the dried sample taken for grading from (h) above.
- (m) Subtract the weight of the Grade Culls from the weight of the sample before grading, (h) above, to determine the weight of the onions that meet grading standards for each sample.
- (n) In order to determine the Cwt. Per Acre, it will be necessary to calculate the actual weight of onions meeting grade in each of the sample bins for use in determining the entry in Item 19 of the Appraisal Worksheet. Refer to the Example and Information Worksheet at the end of this subsection.
 - 1 If the sample bins cannot be weighed directly, follow the procedure in **TABLE C** to determine the net weight of the onions in each of the bins from which the samples were taken.
 - 2 Multiply the percent of Field Culls from the sample taken, times the net weight of the onions in each bin to determine the weight of Field Culls in the bin. The percent of Field Culls equals the actual weight of the Field Culls in (e) above divided by the original weight of the entire sample from (b) above before Field or Grade Culls were removed.
 - 3 Subtract the weight of the Field Culls in the bin (2 above) from the total net weight of the onions in the bin.
 - 4 Multiply the result from 3 above by the percent of damage (i.e., grade defects) from the Grade Certificate to determine the weight of the Grade Culls per bin.
 - 5 Add the weight of the Grade Culls (4) in the bin to the weight of the Field Culls (2) in that bin. Subtract that result from the net weight of the onions in the bin to determine the weight of onions meeting grade for each bin. Refer to the example below. The total weight of the onions meeting grade from all sampled bins will be entered in Item 19 on the Appraisal Worksheet. When the onions are hand sampled, or in bags or boxes, the entry in Item 19 will come from Item 44 of the Appraisal Worksheet.

- (o) Multiply the average weight of the onions meeting grade in each sampled bin by the total number of bins in the field, and convert to hundredweight per acre according to Part II of the Weight Method Appraisal Worksheet. Refer to the instructions for completing the Appraisal Worksheet in Section 8.

EXAMPLE: For use in calculating Item 19 of the Appraisal Worksheet when onions are in field bins and will not be harvested. However, when appraised onions are hand sampled, or in small bags or boxes, the entry in Item 19 will be taken directly from Item 44 of the Field Notes on the Appraisal Worksheet.

A 10.0 acre field with 400 bins is being appraised, from which three sample bins were selected. The three bins were determined to have a net weight of onions of 1,000.0 lbs., 950.0 lbs., and 1,050.0 lbs., for bins 1, 2, and 3 respectively. One 30.0 pound sample was drawn from each bin for grading.

There were 6 Dried Field Culls removed from sample number 1 before grading, which weighed 3.0 pounds (actual weight). The Grade Certificate showed 8.0 percent grade defects from sample number 1.

3.0 lbs. (Dried Field Culls) divided by 30.0 lb. sample = 10.0 percent Field Culls in the sample by actual weight.

10.0% times 1000.0 lbs. = 100.0 lbs of Field Culls in bin number 1.

1,000.0 lbs. minus 100.0 lbs. (Field Culls) = 900.0 lbs. onions remaining.

8 percent (grade defects) times 900.0 lbs. (net weight remaining in sample bin) = 72.0 pounds of Grade Culls in bin number 1.

100.0 lbs. Field Culls plus 72.0 lbs. Grade Culls = 172.0 lbs. Total Culls.

1000.0 lbs. total original net weight of the bin minus 172.0 total lbs. culled = 828.0 lbs. of onions meeting grade in bin number 1.

Follow the same procedure for bins 2 and 3. Determine the average weight per bin of onions meeting grade for the 3 bins, multiply by the number of bins in the field, and convert the total pounds meeting grade in the field to Cwt. Per Acre in PART II on the Appraisal Worksheet.

(Example Information Worksheet When Onions Are In Large Bins)

Enter "TOTAL" in Item 19 of the Appraisal Worksheet

SAMPLE NUMBER

	1	2	3	4	5	6	TOTAL
1. Net Weight of Onions in Bin	1000.0	950.0	1050.0				
2. Percent Field Culls in Sample	10.0	1.8	3.1				
3. Lbs Field Culls (1 times 2 above)	100.0	17.1	32.6				
4. Net Weight of Onions in Bin After Field Culls Removed (1 minus 3 above)	900	932.9	1017.4				
5. Percent Grade Defects From Grade Certificate	8.0	10.0	4.0				
6. Lbs Grade Culls in Bin (After Field Culls Removed (4 times 5 above))	72.0	93.3	40.7				
7. Total Lbs all Culls (3 plus 6 above)	172.0	110.4	73.3				
8. Lbs. of Onions Meeting Grade (1 minus 7 above)	828.0	839.6	976.7				2644.3

- (5) To determine if the percent of damage of mature onions for the field or subfield exceeds tolerances established in the Special Provisions (i.e., 50% damage):
 - (a) Multiply the average weight per onion for each sample, (Weight of the graded sample divided by number of onions counted in the graded sample equals the average weight per onion), by the total number of Field Culls to arrive at the total potential weight of the Field Culls for each sample.
 - (b) Add the weight of the Field Culls to the weight of the Grade Culls to arrive at the total pounds excluded (not meeting grade) for each sample.
 - (c) Divide total pounds excluded for all samples from the field or subfield, by the total pounds sampled for all samples from the field or subfield (total pounds excluded, plus total pounds meeting grade), to arrive at the Percent Damage.
- (6) If allowed by the Special Provisions, determine if the percent of damage of mature onions for the field or subfield exceeds tolerances established in any applicable Marketing Orders or Grade Standards (e.g., 2% decay/internal damage), by dividing the total weight of the onions with decay/internal damage from all samples by the total weight of all graded samples for the field or subfield.
- (7) If the percent of damage to harvested or unharvested onion production exceeds the tolerance referenced in section 13(d) of the crop provisions (e.g., 50% as shown in Special Provisions), or, if allowed by Special Provisions, other tolerance as specified in any applicable Marketing Order or Grade Standard (e.g., 2% decay/internal damage), the production to count will be zero; **UNLESS**, such damaged onion production is sold, in which case, the weight of onions sold will be used in determining production to count, as stated in the crop provisions.

(8) **APPRAISAL EXAMPLE:** (Refer to the Weight Method Appraisal Worksheet)

Three samples were taken on a 10.0 acre field. Each sample was taken on 1/1000 of an acre. Thus, the acreage factor was determined to be 10. All onions of a recoverable size and condition were dug.

SAMPLE #1 contained 110 total onions – shown in Item 36.

10 of the 110 onions would obviously not meet the applicable grade (Initial Field-Culls), are shown in Item 37. These onions were discarded after being recorded.

The 100 onions that remained are shown in Item 38.

The 100 remaining onions were dried 7 days (usual length of time for the area) and weighed 50.0 lbs. after drying. No additional culls were removed after drying. The sample was graded, onions not meeting the applicable grade (Grade-Culls) were excluded, and the onions meeting grade weighed 44.0 lbs., shown in Item 44.

The weight of the Field-Culls was calculated as: 10 onions times 0.50 avg. weight/onion (50.0 lbs. weight after drying divided by 100 onions that remained after all Field Culls were removed) equals 5.0 lbs excluded. The weight of the Field-Culls was added to the weight of the Grade-Culls, which was calculated as: 50.0 lbs. total times 12.0 percent damage (grade defects) from the Grade Certificate = 6.0 lbs. excluded as Grade Culls, for a total of 11.0 lbs. excluded, shown in Item 45.

SAMPLE #2 contained 92 total onions:

12 of the 92 onions would obviously not meet the applicable grade (Initial Field-Culls), are shown in Item 37. These onions were discarded after being recorded.

The 80 onions that remained are shown in Item 38.

The 80 remaining onions were dried 7 days (usual length of time for the area) and weighed 40.0 lbs. after drying. No additional culls were removed after drying. The sample was graded, onions not meeting the applicable grade (Grade-Culls) were excluded, and the onions meeting grade weighed 35.0 lbs., shown in Item 44.

The weight of the Field-Culls was calculated as: 12 onions times 0.50 avg. weight/onion (40 lbs. weight after drying divided by 80 onions that remained after all Field Culls were removed) equals 6.0 lbs excluded. The weight of the Field-Culls was added to the weight of the Grade-Culls, which was calculated as: 40.0 lbs. total times 12.5 percent damage (grade defects) from the Grade Certificate = 5.0 lbs. excluded as Grade Culls, for a total of 11.0 lbs. excluded, shown in Item 45.

SAMPLE #3 contained 101 total onions:

3 of the 101 onions would obviously not meet the applicable grade (Initial Field-Culls). These onions were discarded after being recorded.

The 98 remaining onions were dried 7 days (usual length of time for the area) and were inspected for damage. Two additional onions were removed and discarded as Dried Field Culls. The sum of the Initial Field Culls and the Dried Field Culls is shown in Item 37. The 96 remaining onions weighed 48.0 lbs. after drying. The sample was graded, onions not meeting the applicable grade (Grade-Culls) were excluded, and the onions meeting grade weighed 40.0 lbs., shown in Item 44.

The 96 onions that remained are shown in Item 38.

The weight of the Field-Culls was calculated as: 5 onions times 0.50 avg. weight/onion (48.0 lbs. weight after drying divided by 96 onions that remained after all Field Culls were removed) equals 2.5 lbs excluded. The weight of the Field-Culls was added to the weight of the Grade-Culls, which was calculated as: 48.0 lbs. total times 16.7 percent damage (grade defects) from the Grade Certificate = 8.0 lbs. excluded as Grade Culls, for a total of 10.5 lbs. excluded, shown in Item 45.

D. SETTLEMENT OF ONION CLAIMS

If mature storage or non-storage onions are rejected because they do not meet the applicable standards due to decay/internal damage **as allowed by the Special Provisions**, there will be no production to count for the field or subfield. For storage type onions, applicable standards are USDA Grade Standards for Onions, or other standards contained in the Special Provisions. For non-storage type onions, they are any applicable Marketing Orders, or other standards contained in the Special Provisions.

Since all obvious Field Culls were removed prior to grading, the only damage in the remaining onions should be due to internal defects. For crop insurance purposes decay and internal damage in onions are synonymous.

(1) Unharvested Mature Onions:

- (a) Advise insureds that acreage with unharvested mature onions for which topping and lifting or digging is not completed will be deemed to have been lost in the second stage, unless otherwise stated in the Special Provisions, if they:
 - 1 Are damaged in excess of the applicable standards **per Special Provisions**, and
 - 2 Are not able to be separated into onion production and damaged onion production by the normal sorting process, **as allowed by the Special Provisions.**
- (b) Follow the procedures for **Appraisal After Maturity (Weight Method)**, Section 6 C.
- (c) Damaged production that exceeds the percent tolerance shown or referenced in the Special Provisions, and is sold, will be considered production to count. This production will be adjusted and counted by dividing the price received for the damaged onion production by the price election, and multiplying the resulting factor (not to exceed 1.000) times the hundredweight sold. Refer to the Onion Crop Provisions.

(2) Harvested Mature Onions:

- (a) Onion acreage that has been topped, **and** lifted or dug is eligible for the final stage guarantee, unless otherwise stated in the Special Provisions. The completion of topping and lifting or digging must be sufficient, for the geographical area, to initiate the normal curing process.

- (b) In some states, a Special Provisions statement modifies the definition of Final Stage. Refer to the actuarial documents for details.
- (c) Representative samples of production should be taken before passing over the sort line in a packing shed to separate damaged onion production. Grading of onions shall be done by a licensed U.S. grader, adjuster qualified to determine grade defects in onions (as approved by the AIP), or disinterested packing shed grader.
- (d) If after normal cleaning and grading, the percent of damaged mature onions exceeds the percent tolerance shown or referenced in the Special Provisions, count no production for that unit or portion of a unit unless the production is subsequently sold, in which case the damaged sold production to be counted will be adjusted by dividing the price received for the damaged onion production by the price election and multiplying the resulting factor (not to exceed 1.000) times the hundredweight sold.
- (e) Damage must be determined prior to placing in storage or prior to processing if directly delivered to a processor or packer. Sampling will not be performed on onions stored or processed because damage percentages may increase over time and with additional handling.

7. APPRAISAL DEVIATIONS AND MODIFICATIONS

A. DEVIATIONS

Deviations in appraisal methods require FCIC written authorization (as described in the LAM) prior to implementation.

B. MODIFICATIONS

There are no pre-established modifications contained in this handbook. Refer to the LAM for additional information.

8. APPRAISAL WORKSHEET ENTRIES AND COMPLETION PROCEDURES

A. APPRAISAL WORKSHEET FORM STANDARDS

- (1) The entry items in subsections C and D are the minimum requirements for the Onion Appraisal Worksheets for all harvested and unharvested appraisals. All of these entry items are “Substantive” (i.e., they are required).
- (2) Appraisal Worksheet Completion Instructions. The completion instructions for the required entry items on the Appraisal Worksheets in the following subsections are “Substantive” (i.e., they are required).

- (3) The Privacy Act and Nondiscrimination statements are required statements that must be printed on the form or provided to the insured as a separate document. These statements are not shown on the example form in this section. The current Non-Discrimination Statement and Privacy Act Statement can be found on the RMA website at <http://www.rma.usda.gov/regs/required.html> or successor website.
- (4) Refer to the DSSH for other crop insurance form requirements (e.g., font point size, etc.).

B. GENERAL INFORMATION FOR WORKSHEET ENTRIES AND COMPLETION PROCEDURES

- (1) Include the AIP's name in the appraisal worksheet title if not preprinted on the AIP's worksheet, or when a worksheet entry is not provided.
- (2) Include the claim number on the appraisal worksheet (when required by the AIP) when a worksheet entry is not provided.
- (3) Separate appraisal worksheets are required for each unit appraised, and for each field or subfield which has a differing base (APH) yield or farming practice (applicable to replant, preliminary, and final claims). Record appraisals for uninsured causes of loss on a separate appraisal worksheet. Refer to Section 5 for sampling requirements.
- (4) Standard appraisal worksheet items are numbered consecutively in subsections C and D. Examples are also provided to illustrate how to complete all entries, except the last three items on the appraisal worksheets. For all zero yield appraisals, refer to the LAM.

C. WORKSHEET ENTRIES AND COMPLETION INFORMATION: PLANT COUNT METHOD (From Emergence to Maturity)

Verify or make the following entries:

Item No.

Information Required

Company: Name of the AIP, if not preprinted on the worksheet (Company Name).

Claim Number: Claim number as assigned by the AIP.

1. **Insured's Name:** Name of insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.

2. **Policy Number:** Insured's assigned policy number.

3. **Unit Number:** Unit number from the Summary of Coverage after it is verified to be correct.

4. **Crop Year:** Four-digit crop year, as defined in the policy, for which the claim has been filed.

- 5A. **Field ID:** Field or subfield identification symbol.
- 5B. **Stage:** Enter the appropriate stage for damaged onions.
- 6. **Acres:** Number of determined acres, to tenths, in field or sub-field of the unit being appraised.
- 7. **Row Width:** Row width or bed width (average space in inches). Measure across four or more rows or beds. Refer to section 5 D for instructions for determining row width. Refer to **TABLE B** for row length sample requirements for the determined row width.
- 8. **Sample Size:** Size of individual sample (i.e., 1/1000 acre, or 1/100 acre if very thin or uneven stand).
- 9. **Number of Surviving Plants/Sample:** Number of LIVE PLANTS capable of producing a harvestable onion from each sample.
- 10. **Total Plants All Samples:** Total number of plants from all samples in item 9.
- 11. **Number of Samples:** Total number of samples in item 9.
- 12. **Average No. Plants/Sample:** Result of dividing total plants from all samples (item 10) by the number of samples (item 11), rounded to nearest tenth.
- 13. **Yield Factor:** Yield factor (rounded to three decimal places) as determined by using the formula from section 6B(2).
- 14. **Appraisal Per Acre (CWT):** Result of multiplying the average number of plants per sample (item 12) times yield factor (item 13), to tenths.
- 15. **Remarks:** Remarks pertinent to the appraisal, sampling, conditions in general (e.g. - very hot and dry), etc. Document how any appraisals for uninsured causes of loss were determined.

The following required entries are not illustrated on the Appraisal Worksheet example below.

- 16. **Adjuster's Signature, Code Number, and Date:** Signature of adjuster, code number, and date signed **after** the insured (or insured's authorized representative) has signed. If the appraisal is performed prior to signature date, document the date of appraisal in the Remarks/Narrative section of the Appraisal Worksheet (if available); otherwise, document the appraisal date in the Narrative of the Production Worksheet.
- 17. **Insured's Signature and Date:** Insured's (or insured's authorized representative's) signature and date. **BEFORE** obtaining the signature, **REVIEW ALL ENTRIES** on the Appraisal Worksheet **WITH THE INSURED** (or insured's authorized representative) particularly explaining codes, etc., which may not be readily understood.
- 18. **Page Number:** Page numbers - (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).

D. WORKSHEET ENTRIES AND COMPLETION INFORMATION: WEIGHT METHOD (After Onions Have Reached Full Maturity)

Verify or make the following entries:

**Item
No.**

Information Required

Company: Name of AIP, if not preprinted on the worksheet (Company Name).

Claim Number: Claim number as assigned by the AIP.

1. **Insured's Name:** Name of insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.
2. **Policy Number:** Insured's assigned policy number.
3. **Unit Number:** Five-digit unit number from the Summary of Coverage after it is verified to be correct. (e.g., 00100).
4. **Crop Year:** Four-digit crop year, as defined in the policy, for which the claim has been filed.

PART I – WHEN ONIONS HAVE NOT BEEN BAGGED OR BOXED:

5. **Field ID:** Field or subfield identification symbol.
6. **Stage:** Enter the appropriate stage for damaged onions.
7. **Acres:** Number of determined acres, to tenths, in field or sub-field of the unit being appraised.
8. **Row Width:** Row/Bed width (average space in inches). Measure across four or more rows or beds. Refer to section 5 D for instructions for determining row/bed width. Refer to **TABLE B** for row/bed length sample requirements for the determined row/bed width.
9. **Sample Size:** Size of individual samples (i.e., 1/1000 acre, or 1/100 acre if very thin or uneven stand). Circle or enter the appropriate sample size.
10. **Total Weight:** Enter the total weight to tenths of the onions from all samples that meet grading standards from Item 44.
11. **No. of Samples:** Enter the total number of samples taken from the field or subfield.
12. **Average Pounds Per Sample:** Record the average pounds to hundredths in each sample, obtained by dividing the total weight of the onions meeting grade (Item 10) by the number of samples taken (Item 11).
13. **Factor:** Enter the appropriate sample size factor. For 1/100 acre sample size, the factor will be “1”. For 1/1000 acre, the factor will be “10”.

14. **Cwt. Per Acre:** Calculated by multiplying the average pounds per sample (Item 12) by the factor (Item 13), to tenths.

PART II - WHEN ONIONS HAVE BEEN BAGGED, BOXED, OR BINNED:

15. **Field ID:** Field or subfield identification symbol.
16. **Stage:** Enter the appropriate stage for damaged onions.
17. **Acres:** Number of determined acres, to tenths, in field or sub-field of the unit being appraised.
18. **Bags, Boxes or Bins in Field:** Enter the total number of bags, boxes, or bins in the field or subfield.
19. **Total Weight:** Enter the total weight, to tenths of a pound, of the onions from all samples that meet grading standards from Item 44, unless the onions are placed in large bins as follows:
- When the onions are placed in large bins in the field to dry, and an appraisal is required, refer to the example in Section 6 C (4) for the entry in Item 19. The entry in this case will be the total weight of the onions meeting grade in the sampled bins, rather than the total weight from the samples recorded in Item 44.
20. **No. of Samples:** Enter the total number of samples taken from the field or subfield.
21. **Average Lbs. Per Sample:** Record the average pounds to hundredths in each sample **or bin** (refer to 19 above) that meet grading standards, obtained by dividing the total weight of onions meeting grade (Item 19) by the number of samples (Item 20).
22. **Total Lbs. In Field:** Enter the result, to tenths, of multiplying the total number of bags, boxes, or bins in the field (Item 18), times the average lbs. per sample or bin (Item 21).
23. **Cwt Factor:** The factor used to convert total pounds of onions meeting grade in the field to hundredweight will be 100.
24. **Cwt. In Field:** This is the hundredweight, to tenths, of onions in the field or subfield and is obtained by dividing the total lbs. in the field (Item 22) by the cwt. factor (Item 23).
25. **Cwt Per Acre:** The hundredweight per acre, to tenths, obtained by dividing the cwt. in the field (Item 24) by the number of acres in the field (Item 17).

PART III - PERCENT DAMAGE:

26. **Weight of All Culls:** Enter the total pounds of all culls (Field + Grade) from Item 45.
27. **Total Lbs. Sampled:** Enter the total weight of all onions making grade (Item 44) plus the weight of all culls (Item 45).

28. **Percent Damage:** Enter the result of dividing the total weight of all culls (Item 26) by the total weight of the pounds sampled (Item 27). If the percent of damage shown in Item 28 exceeds the percent shown in the Special Provisions, i.e. 50%, the appraised potential shown on the production worksheet will be "ZERO," for production that is not later harvested and sold.

Items 29-31 apply when there is an applicable (by Special Provisions) damage tolerance specified in a Marketing Order or Grade Standard (e.g., 2% decay/internal damage). Otherwise these entries will be blank.

29. **Weight of Decay/Internal Damage:** Enter the total weight to tenths, of all onions with decay/internal damage from Item 47.
30. **Weight of Graded Samples:** Enter the total weight to tenths, of all samples taken for grading from Item 39.
31. **Percent Decay/Internal Damage:** Enter the result of dividing the weight of the onions with decay/internal damage (Item 29) by the total weight of the graded samples (Item 30). If the percent of decay/internal damage shown in Item 31 exceeds the percent shown in the applicable Marketing Order or Grade Standards, i.e. 2% decay, the appraised potential shown on the production worksheet will be "ZERO," for production that is not later harvested and sold.

PART IV – PRODUCTION TO COUNT:

32. **Cwt. Per Acre:** Record the hundredweight per acre from Item 14 or 25.
33. **Does Item 28 OR 31 Exceed Applicable Tolerance:** Refer to the Special Provisions or any applicable (by Special Provisions) Marketing Orders to determine the allowable percent of damage. Check "YES" if the entry in Item 28 **OR** 31 exceeds the applicable tolerance. Check "NO" if neither entry in Item 28 or 31 exceeds the allowable tolerance.
34. **PTC Factor:** Enter zero if "YES" is checked in Item 33. Enter 1 if "NO" is checked in Item 33.
35. **Appraisal Per Acre:** Enter the result of multiplying Item 32 times Item 34. If the percent of damage shown in Item 28 or 31 exceeds the percent shown in the Special Provisions or any applicable Grade Standards or Marketing Order, the appraised potential shown on the production worksheet will be "ZERO," for production that is not later harvested and sold.

FIELD NOTES: Used to record information from each sample collected.

36. **No. Of Onions In Sample:** Count and record the number of onions in each sample.
37. **No. Of Field Culls:** Enter the number of Initial Field Culls and Dried Field Culls on the left side of the entry box. On the right side, add the number of Dried Field Culls to the number of Initial Field Culls and enter the total as the No. of Field Culls in Item 37 for each sample. Refer to Appraisal Worksheet Illustration. Also Refer to 6 C (2)(g), 6 C (3)(g), and 6 C (4)(g) for percent of damage determination at this point.

38. **No. Remaining (“Graded Sample”):** Record the number of onions that will be taken for grading (Item 36 minus Item 37).
39. **Weight of Graded Sample:** Weigh the total sample of dry onions remaining after all Field Culls are removed and discarded. Record to tenths of a pound.
40. **Avg. Weight Per Onion:** Determine and record the average weight, to hundredths of a pound, per onion by dividing the total weight of the graded sample (Item 39), by the number of onions in the graded sample, (Item 38).
41. **Weight of Field Culls:** Record the weight to tenths of a pound of all Field Culls, determined by multiplying the average weight per onion (Item 40) times the total number of Field Culls, (Item 37).
42. **Percent Grade Defects From Grade Certificate:** Record in Item 42 the percent of total damage from the Grade Certificate for each sample. In some cases, the same onions may be scored twice for damage on a grade certificate, e.g., once for undersize and again for new neck growth. When this occurs, the percent of damage should be adjusted to remove the percent of damaged onion production that has been duplicated.
43. **Weight of Grade Culls:** Record the weight of the Grade Culls, to tenths of a pound, as determined by multiplying the percent of total damage (grade defects) from the grade certificate (Item 42) times the weight of the graded sample (Item 39).
44. **Weight of Onions Making Grade:** Record the weight, to tenths of a pound, of the onions that meet the grading standards in each sample as determined by subtracting the weight of the Grade Culls (Item 43) from the weight of the graded sample (Item 39).
45. **Weight of All Culls (Field + Grade):** Record the weight to tenths of all culled onions for each sample, as determined by adding the weight of the field culls (Item 41), to the weight of the grade culls (Item 43).
46. **Percent Decay/Internal Damage From Grade Certificate:** Record the percent decay/internal damage from the Grade Certificate for each sample. This applies only when tolerances are shown in the Special Provisions. Otherwise leave blank. In some cases, the same onions may be scored twice for damage on a grade certificate, e.g., once for undersize and again for decay. When this occurs, the percent of damage should be adjusted to remove the percent of damaged onion production that has been duplicated.
47. **Weight of Decay/Internal Damage:** Record the weight to tenths of decay/internal damage for each sample by multiplying the weight of the graded sample (Item 39), by the percent decay/internal damage from the grade certificate (Item 46). This applies only when tolerances are shown in the Special Provisions. Otherwise leave blank.
48. **Remarks:** Enter any other information pertinent to the appraisal. Document any information here or on a Special Report that would pertain to the determination that a field or subfield would exceed damage tolerances referenced in section 13(d) of the Crop Provisions (i.e. 50% as shown in the Special Provisions) before being submitted for grading.

The following required entries are not illustrated on the Appraisal Worksheet example below

49. **Adjuster's Signature, Code Number, and Date:** Signature of adjuster, code number, and date signed **after** the insured (or insured's authorized representative) has signed. If the appraisal is performed prior to signature date, document the date of appraisal in the Remarks/Narrative section of the Appraisal Worksheet (if available); otherwise, document the appraisal date in the Narrative of the Production Worksheet.
50. **Insured's Signature and Date:** Insured's (or insured's authorized representative's) signature and date. **BEFORE** obtaining the signature, **REVIEW ALL ENTRIES** on the Appraisal Worksheet **WITH THE INSURED** (or insured's authorized representative) particularly explaining codes, etc., which may not be readily understood.
51. **Page Number:** Page numbers - (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).

FOR ILLUSTRATION PURPOSES ONLY

ONION WEIGHT METHOD APPRAISAL WORKSHEET

1. Insured's Name I. M. Insured		Company name: Any company	
2. Policy Number XXXXXX		3. Unit Number XXXXXXXXXXXX	4. Crop Year YYYY
		Claim Number: XXXXXX	

PART I – (COMPLETE PART I WHEN ONIONS HAVE NOT BEEN BAGGED OR BOXED)

Field ID	Stage	Acres	Row Width	Sample Size	COMPLETE "FIELD NOTES" BEFORE PROCEEDING	Total Weight (Item 10 Total)	No. of Samples	Avg. Lbs. Per Sample (Item 10 ÷ Item 11)	Factor (Enter 10 or 1)	Cwt. Per Acre (Item 12 X Item 13)
5	6	7	8	9		10	11	12	13	14
1A	2	10.0	22	1/100 (1/1000)	PROCEEDING	119.0	3	39.67	10	396.7

PART II – (COMPLETE PART II WHEN ONIONS HAVE BEEN BAGGED OR BOXED)

Field ID	Stage	Acres	Bags Boxes or Bins In Field	COMPLETE "FIELD NOTES" BEFORE PROCEEDING	Total Weight (Item 19 Total)	No. of Samples	Avg. Lbs./Sample (Item 19 ÷ Item 20)	Total Lbs. In Field (Item 18 X Item 21)	Cwt. Factor	Cwt. In Field (Item 22 ÷ Item 23)	Cwt. Per Acre (Item 24 ÷ Item 25)
15	16	17	18		19	20	21	22	23	24	25
									100		

PART III – (PERCENT DAMAGE)

Weight of All Culls (Item 26 Total)	Total Lbs. Sampled (Item 44 Total + Item 45 Total)	Percent Damage (Item 26 ÷ Item 27)	Weight of Decay/Internal Damage (Item 29 Total)	Weight Of Graded Sample (Item 30 Total)	Percent Decay/Internal Damage (Item 29 ÷ Item 30)
26	27	28	29	30	31
32.5	151.5	21.5	1.5	138.0	1.1

PART IV – (PRODUCTION TO COUNT)

Cwt. Per Acre (Enter Item 14 or 25) 32 396.7	Does Item 28 OR 31 Exceed Applicable Tolerance? 33 <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO	PTC Factor Enter "0" if Yes Or "1" if No In Item 33 34 1	Appraisal Per Acre (Item 32 X Item 34) 35 396.7
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48. REMARKS:

FIELD NOTES

	SAMPLE NUMBER												TOTALS
	1	2	3	4	5	6	7	8	9	10	11	12	
36. No. Of Onions In Sample	110	92	101										
37. No. Of Field Culls (Initial and After Drying)	Initial	10	12	3									
	Dried	0	10	2	5								
38. No. Remaining ("Graded Sample") (Item 36 – Item 37)	100	80	96										
39. Weight Of Graded Sample	50.0	40.0	48.0										138.0
40. Avg. Weight Per Onion (Item 39 ÷ Item 38)	.50	.50	.50										
41. Weight Of Field Culls (Item 40 X Item 37)	5.0	6.0	2.5										13.5
42. Percent Grade Defects From Grade Certificate	12.0	12.5	16.7										
43. Weight of Grade Culls (Item 39 X Item 42)	6.0	5.0	8.0										19.0
44. Weight Of Onions Making Grade (Item 39 – Item 43)	44.0	35.0	40.0										119.0
45. Weight Of All Culls (Field + Grade) (Item 41 + Item 43)	11.0	11.0	10.5										32.5
46. Percent Decay/Internal Damage From Grade Certificate	0	3.75	0										
47. Weight of Decay/Internal Damage (Item 39 X Item 46)	0	1.5	0										1.5

9. CLAIM FORM ENTRIES AND COMPLETION PROCEDURES

A. CLAIM FORM STANDARDS

- (1) The entry items in subsection C are the minimum Claim Form (hereafter referred to as “Production Worksheet”) requirements. All of these entry items are considered “Substantive” (i.e., they are required).
- (2) Production Worksheet Completion Instructions. The completion instructions for the required entry items on the Production Worksheet in the following subsections are “Substantive” (i.e., they are required).
- (3) The Privacy Act and Non-Discrimination Statements are required statements that must be printed on the form or provided **to the insured** as a separate document. These statements are not shown in the example form in this exhibit. The current Non-Discrimination Statement and Privacy Act Statement can be found on the RMA website at <http://www.rma.usda.gov/regs/required.html> or successor website.
- (4) The certification statement required by the current DSSH must be included on the form directly above the insured’s signature block and immediately followed by the statement below.

“I understand the certified information on this Production Worksheet will be used to determine my loss, if any, to the above unit. The insurance provider may audit and approve this information and supporting documentation. The Federal Crop Insurance Corporation (FCIC), an agency of the United States, subsidizes and reinsures this crop insurance.”

- (5) Refer to the DSSH for other crop insurance form requirements (e.g., point size of font, etc).

B. GENERAL INFORMATION FOR **WORKSHEET ENTRIES AND COMPLETION PROCEDURES**

- (1) The Production Worksheet is a progressive form containing all notices of damage for all preliminary, replant, and final inspections (including “No Indemnity Due” claims) on a unit.
- (2) If a Production Worksheet has been prepared on a prior inspection, verify each entry and enter additional information as needed. If a change or correction is necessary, strike out all entries on the line and re-enter correct entries on a new line. The adjuster and insured should initial any line deletions.
- (3) Refer to the LAM for instructions regarding the following:
 - (a) Acreage report errors.
 - (b) Delayed notices and delayed claims.

- (c) Corrected claims or fire losses (double coverage) and cases involving uninsured causes of loss, unusual situations, controversial claims, concealment, or misrepresentation.
 - (d) Claims involving a Certification Form (when all the acreage on the unit has been appraised to be put to another use, when acreage is being appraised for a replanting payment and all acreage on the unit has been initially planted, or other reasons described in the LAM).
 - (e) "No Indemnity Due" claims (which must be verified by an APPRAISAL or NOTIFICATION from the insured that the production exceeded the guarantee).
 - (f) Late planting.
- (4) Refer to the Crop Provisions and Prevented Planting Handbook for information on prevented planting.
 - (5) The adjuster is responsible for determining if any of the insured's requirements under the notice and claim provisions of the policy have not been met. If any have not, the adjuster should contact the AIP.
 - (6) Instructions labeled "**PRELIMINARY**" apply to preliminary inspections only. Instructions labeled "**REPLANT**" apply to replant inspections only. Instructions labeled "**FINAL**" apply to final inspections only. Instructions not labeled apply to ALL inspections.
 - (7) A SEPARATE PRODUCTION WORKSHEET SHOULD BE PREPARED FOR EACH TYPE (REDS, WHITES, OR YELLOWS) WHEN INSURANCE IS AVAILABLE AND BASED ON MORE THAN ONE TYPE WITHIN THE SAME UNIT, UNLESS OTHERWISE INSTRUCTED BY THE AIP.

C. FORM ENTRIES AND COMPLETION INFORMATION

Verify or make the following entries:

<u>Item No.</u>	<u>Information Required</u>
1.	Crop/Code #: "Onions" (0013).
*** 2.	Unit #: Unit number from the Summary of Coverage after it is verified to be correct.
3.	Location Description: Land location that identifies the legal description, if available, and the location of the unit (e.g., section, township, and range; FSA Farm Serial Numbers; FSA Common Land Units (CLU) and tract numbers; GPS identifications; or Grid identifications) as applicable for the crop.

4. **Date(s) of Damage:** First three letters of the month(s) during which the determined insured damage occurred for the inspection and cause(s) of damage listed in item 5 below. If no entry in item 5 below MAKE NO ENTRY. For progressive damage, enter in chronological order the month that identifies when the majority of the insured damage occurred. Include the SPECIFIC DATE where applicable as in the case of hail damage (e.g., Aug 11). Enter additional dates of damage in the extra spaces, as needed. If more space is needed, document the additional dates of damage in the Narrative (or on a Special Report). Refer to the illustration in item 6 below.

If there is no insurable cause of loss, and a no indemnity due claim will be completed, MAKE NO ENTRY.

5. **Cause(s) of Damage:** Name of the determined insured cause(s) of damage for this crop as listed in the LAM for the date of damage listed in item 4 above for this inspection. If an insured cause(s) of damage is coded as “Other,” explain in the Narrative. Enter additional causes of damage in the extra spaces, as needed. If more space is needed, document the additional determined insured causes of damage in the Narrative (or on a Special Report). Refer to the illustration in item 6 below.

If it is evident that no indemnity is due, enter “NO INDEMNITY DUE” across the columns in Item 5 (refer to the LAM for more information on no indemnity due claims). If the claim is denied, enter “DC” and refer to the LAM for further instructions.

6. **Insured Cause %:**

PRELIMINARY: MAKE NO ENTRY.

REPLANT AND FINAL: Whole percent of damage for the insured cause of damage listed in item 5 above for this inspection. Enter additional “Insured Cause %” in the extra spaces, as needed. If additional space is needed, enter the additional determined “Insured Cause %” in the Narrative (or on a Special Report). The total of all “Insured Cause %” including those entered in the Narrative must equal 100%.

If there is no insurable cause of loss, and a no indemnity due claim will be completed, MAKE NO ENTRY.

Example entries for items 4-6 and the Narrative, reflecting entries for multiple dates of damage, the corresponding insured causes of damage and insured cause percents:

4. Date(s) of Damage	MAY	JUN 30	JUN 30	AUG	AUG
5. Cause(s) of Damage	Excess Moisture	Tornado	Hail	Drought	Heat
6. Insured Cause %	10	20	15	25	20
Narrative: Additional date of damage – SEP 5; Cause of damage – Freeze; Insured cause percent - 10%.					

7. **Company/Agency:** Name of AIP and agency servicing the contract.

8. **Name of Insured:** Name of the insured that identifies EXACTLY the person (legal entity) to whom the policy is issued.
9. **Claim #:** Claim number as assigned by the AIP.
10. **Policy #:** Insured's assigned policy number.
11. **Crop Year:** Four-digit crop year, as defined in the policy, for which the claim has been filed.
12. **Additional Units:**

PRELIMINARY AND REPLANT: MAKE NO ENTRY.

FINAL: Unit number(s) for ALL non-loss units for the crop at the time of final inspection. A non-loss unit is any unit for which a Production Worksheet has not been completed. Additional non-loss units may be entered on a single Production Worksheet.

If more spaces are needed for non-loss units, enter the unit numbers, identified as "Non-Loss Units," in the Narrative or on an attached Special Report.

13. **Est. Prod. Per Acre:**

PRELIMINARY AND REPLANT: MAKE NO ENTRY.

FINAL: Estimated yield per acre, in whole hundredweight, of all non-loss units for the crop at the time of final inspection.

14. **Date(s) Notice of Loss:**

PRELIMINARY:

- a. Date the notice of damage was given for the unit in item 2.
- b. A third preliminary inspection (if needed) requires an additional set of Production Worksheets. Enter the date of notice for a third preliminary inspection in the 1st space of item 14 on the second set.
- c. Reserve the "Final" space on the first page of the first set of Production Worksheets for the date of notice for the final inspection.
- d. If the inspection is initiated by the AIP, enter "Company Insp." instead of the date.
- e. If the notice does not require an inspection, document as directed in the Narrative instructions.

REPLANT AND FINAL: Transfer the last date (in the 1st or 2nd space from the first or second set of Production Worksheets) to the FINAL space on the first page of the first set of Production Worksheets) if a final inspection should be made as a result of the notice. Always enter the complete date of notice (MM/DD/YYYY) for the "FINAL" inspection in

the final space on the first set of production worksheets. For a delayed notice of loss or delayed claim, refer to the LAM.

15. **Companion Policy(s):**

- a. If no other person has a share in the unit (insured has 100 percent share), MAKE NO ENTRY.
- b. In all cases where the insured has LESS than a 100 percent share of a loss-affected unit, ask the insured if the OTHER person sharing in the unit has a multiple-peril crop insurance contract (i.e., not crop-hail, fire, etc.). If the other person does not, enter "NONE."
 - (1) If the other person has a multiple-peril crop insurance contract and it can be determined that the SAME AIP services it, enter the contract number. Handle these companion policies according to AIP instructions.
 - (2) If the OTHER person has a multiple-peril crop insurance contract and a DIFFERENT AIP or agent services it, enter the name of the AIP and/or agent (and contract number) if known.
 - (3) If unable to verify the existence of a companion contract, enter "Unknown" and contact the AIP for further instructions.
- c. Refer to the LAM for further information regarding companion contracts.

SECTION I - DETERMINED ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

Make separate line entries for varying:

- (1) Rate classes, types, class, sub-class, intended use, irrigated practice, cropping practice, or organic practices, as applicable;
- (2) APH yields;
- (3) Appraisals;
- (4) Adjustments to appraised mature production (quality adjustment factors);
- (5) Stages or intended use(s) of acreage;
- (6) Shares (e.g., 50 percent and 75 percent shares on the same unit); or
- (7) Appraisals for damage due to hail or fire if Hail and Fire Exclusion is in effect.

Verify or make the following entries:

Item No.	<u>Information Required</u>
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*** 16.	Field ID: The field identification symbol from a sketch map or an aerial photo. Refer to the Narrative.
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Where acreage is PARTLY replanted, omit the field ID symbol for the fields that have not been replanted and that have been consolidated into a single line entry.

17. Multi-Crop Code:

REPLANT: MAKE NO ENTRY.

PRELIMINARY AND FINAL: The applicable two-digit code for first crop and second crop. REFER TO THE LAM FOR INSTRUCTIONS REGARDING ENTRY OF FIRST CROP AND SECOND CROP CODES.

18. Reported Acres: In the event of over-reported acres, handle in accordance with the individual AIP's instructions. In the event of under-reported acres, enter the reported acres to tenths for the field or sub field. If there are no under-reported acres MAKE NO ENTRY.

19. Determined Acres: Refer to the LAM for definition of acceptable determined acres used herein. Enter the determined acres to tenths for the field or subfield for which consent is given for other use and/or:

- a. Put to other use without consent.
- b. Abandoned.
- c. Damaged by uninsured causes.
- d. For which the insured failed to provide acceptable records of production.
- e. From which production was sold by direct marketing if the insured failed to meet the requirements contained in the crop provisions.

Refer to the LAM for procedures regarding when estimated acres are allowed and documentation requirements.

REPLANT: Determine the total acres, to tenths, of replanted acreage for each field or subfield (DO NOT ESTIMATE). Make a separate line entry for any PART of a field or subfield NOT replanted.

- a. Determine the planted acreage of any fields or subfields NOT replanted. Consolidate it into a single line entry UNLESS the usual reasons for separate line entries apply. Record the field or subfield identities (from a map or aerial photo) in the Narrative.
- b. ACCOUNT FOR ALL PLANTED ACREAGE IN THE UNIT.

PRELIMINARY AND FINAL: Determined acres to tenths.

Acreage breakdowns WITHIN a unit or field may be estimated (refer to the LAM) if a determination is impractical.

ACCOUNT FOR ALL PLANTED ACREAGE IN THE UNIT.

20. Interest or Share: Insured's interest in the crop to three decimal places as determined at the time of inspection. If shares vary on the same UNIT, use separate line entries.

21. **Risk:** Three-digit code for the correct "Rate Class" specified on the actuarial documents. If a "Rate Class" or "High Risk Area" is not specified on the actuarial documents, make no entry. Verify with the Summary of Coverage and if the Rate Class is found to be incorrect, revise according to the AIP's instructions. Refer to the LAM.

Unrated land is uninsurable without a written agreement.

22. **Type:** Three-digit code number, entered exactly as specified on the actuarial documents for the type grown by the insured. If "No Type Specified" is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If a type is not specified on the actuarial documents, MAKE NO ENTRY.
23. **Class:** Three-digit code number, entered exactly as specified on the actuarial documents for the class grown by the insured. If "No Class Specified" is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If a class is not specified on the actuarial documents, MAKE NO ENTRY.
24. **Sub-Class:** Three-digit code number, entered exactly as specified on the actuarial documents for the sub-class grown by the insured. If "No Sub-Class Specified," is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If a sub-class is not specified on the actuarial documents, MAKE NO ENTRY.
25. **Intended Use:** Three-digit code number, entered exactly as specified on the actuarial documents for the intended use of the crop grown by the insured. If "No Intended Use Specified" is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If an intended use is not specified on the actuarial documents, MAKE NO ENTRY.
26. **Irr. Practice:** Three-digit code number, entered exactly as specified on the actuarial documents for the irrigated practice carried out by the insured. If "No Irrigated Practice Specified" is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If an irrigated practice is not specified on the actuarial documents, MAKE NO ENTRY.
27. **Cropping Practice:** Three-digit code number, entered exactly as specified on the actuarial documents for the cropping practice (or practice) carried out by the insured. If "No Cropping Practice (or practice) Specified" is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If a cropping practice (or practice) is not specified on the actuarial documents, MAKE NO ENTRY.
28. **Organic Practice:** Three-digit code number, entered exactly as specified on the actuarial documents for the organic practice carried out by the insured. If "No Organic Practice Specified" is shown in the actuarial documents, enter the appropriate three-digit code number from the actuarial documents (e.g., 997). If an organic practice is not specified on the actuarial documents, MAKE NO ENTRY.

Stage:**PRELIMINARY:** MAKE NO ENTRY.**REPLANT:** Replant stage abbreviation as shown below.

<u>STAGE</u>	<u>EXPLANATION</u>
"R".....	Acres replanted and qualifying for replanting payment.
"NR".....	Acres not replanted or not qualifying for a replant payment. Enter "NR" if the combined potential production appraisal and uninsured cause appraisal totals 90 percent or more of the final stage guarantee for replant claims.

FINAL: Stage abbreviation as shown below.

<u>STAGE</u>	<u>EXPLANATION</u>
"P".....	Acres abandoned without consent, put to other use without consent, damaged solely by uninsured causes, for which the insured failed to provide records of production which are acceptable to the AIP, or from which production was sold by direct marketing if the insured failed to meet the requirements contained in the crop provisions.
"1".....	<p>DIRECT SEEDED STORAGE AND NON-STORAGE ONIONS: First stage extends from planting until the emergence of the fourth leaf, and has a production guarantee of 35 percent of the final stage production guarantee, unless otherwise specified in the Special Provisions.</p> <p>TRANSPLANTED STORAGE AND NON-STORAGE ONIONS: First stage extends from transplanting of onion plants or sets through the 30th day after transplanting, and has a production guarantee of 45 percent of the final stage production guarantee, unless otherwise specified in the Special Provisions.</p>
"2".....	<p>DIRECT SEEDED STORAGE AND NON-STORAGE ONIONS: Second stage extends from the emergence of the fourth leaf until eligible for the final stage. Direct seeded storage onions have a production guarantee of 70 percent of the final stage production guarantee, unless otherwise specified in the Special Provisions. Direct seeded non-storage onions have a production guarantee of 60 percent of the final stage production guarantee unless otherwise specified in the Special Provisions.</p> <p>TRANSPLANTED STORAGE AND NON-STORAGE ONIONS: Second stage extends from the 31st day after transplanting until eligible for the final stage, and has a production guarantee of 60 percent of the final stage production guarantee, unless otherwise specified in the Special Provisions.</p>

If the **Onion Crop Insurance Pilot Stage Removal Option** is in effect (in selected states and counties as approved by the FCIC Board), the first and second stage production guarantee (per acre) percentages are not applicable. Document in the Narrative or on a Special Report when the option applies.

Any acreage of onions damaged in the first or second stage, to the extent that producers in the area would not normally further care for the onions, will be deemed to have been destroyed even though the insured continues to care for the onions. The production guarantee for such acreage will not exceed the production guarantee for the stage in which the damage occurred. **(Not applicable when the Onion Crop Insurance Pilot Stage Removal Option is in effect.)**

"3"..... Final stage extends from the completion of topping and lifting or digging on the acreage until the end of the insurance period, and is the quantity of onions (in hundredweight) determined by multiplying the approved yield per acre by the coverage level percentage elected. Refer to the Special Provisions for possible revisions to the definition of "Final Stage."

If the damage to the onion production (harvested or unharvested) exceeds the percentage shown in the Special Provisions, or Marketing Orders or Grade Standards if allowed by the Special Provisions, no production will be counted for that unit or portion of a unit unless the damaged onion production from that acreage is subsequently sold. **If sold, the hundredweight of production to be counted will be adjusted by dividing the price received for the damaged onion production by the price election and multiplying the resulting factor (not to exceed 1.000) times the hundredweight sold.** Otherwise, production to count will include all harvested and appraised production. The stage will remain the stage in which the onions were damaged.

PREVENTED PLANTING: Refer to the Prevented Planting Handbook for proper codes for any eligible prevented planting acreage.

GLEANED ACREAGE: Refer to the LAM for information on gleaning.

30. Use of Acreage: Use the following "Intended Use" abbreviations.

<u>USE</u>	<u>EXPLANATION</u>
"Replant"	Acreage replanted and qualifying for replant payment
"Not Replanted"	Acreage not replanted or not qualifying for a replant payment
"WOC"	Other use without consent
"SU"	Solely uninsured
"ABA"	Abandoned without consent
"H"	Harvested
"UH"	Unharvested

Verify any "Intended Use" entry. If the final use of the acreage was not as indicated, strike out the original line and initial it. Enter all data on a new line showing the correct "Final Use."

PREVENTED PLANTING: Refer to the Prevented Planting Handbook for proper codes for any eligible prevented planting acreage.

GLEANED ACREAGE: Refer to the LAM for information on gleaning.

31. Appraised Potential:

REPLANT: Enter the hundredweight per acre allowed for replanting to the nearest tenth as determined from the replant calculation documented in the Narrative. Document calculations in the Narrative. (Refer to the Section 4, for qualifications and computations.)

PRELIMINARY AND FINAL: Per-acre appraisal in hundredweight to tenths, of POTENTIAL production for the acreage appraised (from item 14 on Plant Count Appraisal Worksheet or from item 35 on Weight Method Appraisal Worksheet). If the percent damage exceeds the tolerance, enter "0." (See appraisal methods for additional instructions.)

If there is no potential on UH acreage, enter "0." Refer to paragraph 85 in the LAM for procedures for documenting zero yield appraisals.

32a-33. MAKE NO ENTRY.

34. Production Pre QA: Enter the result of multiplying column 31 times column 19, rounded to the nearest tenth. If no entry in column 31, MAKE NO ENTRY.

35. Quality Factor: MAKE NO ENTRY.

36. Production Post QA: Transfer the entry from item 34.

37. Uninsured Causes:

REPLANT: MAKE NO ENTRY.

PRELIMINARY AND FINAL: THIS COLUMN WILL BE UTILIZED AS A MULTI-PURPOSE COLUMN WHEN APPRAISED PRODUCTION QUALIFIES FOR A STAGE ADJUSTMENT AMOUNT OR UNINSURED CAUSE APPRAISAL. (Stage adjustment is NOT applicable when there is an uninsured cause of loss. Refer to section 13 of the crop provisions.)

If the **Onion Crop Insurance Pilot Stage Removal Option** is in effect (in selected states and counties as approved by the FCIC Board), the first and second stage production guarantee (per acre) percentages are not applicable. Document in the Narrative or on a Special Report when the option applies.

Potential NOT Counted: (Stage Adjustment Amount) Explain in the Narrative.

Enter the difference between the applicable "first" or "second" stage guarantee per acre and the "final" stage guarantee per acre, multiplied by column 19 entry (to tenths) only when the acreage does not qualify for a final stage guarantee, and there is no uninsured cause of loss. This is the Stage Adjustment Amount.

Potential To Count: Result of per acre appraisal for uninsured causes (taken from appraisal worksheet or other documentation) multiplied by column 19, rounded to tenths. Refer to the LAM for information on how to determine uninsured cause appraisals. If there are no uninsured causes, MAKE NO ENTRY. Explain any entry in the Narrative.

- a. Hail and Fire Exclusion NOT in effect.
 - (1) Enter the result of multiplying column 19 by NOT LESS than the insured's production guarantee per acre in hundredweight to tenths, for the line, (calculated by multiplying the elected coverage level percentage times the approved APH yield per acre shown on the APH form) for any "P" stage acreage.
 - (2) On preliminary inspections, advise the insured to keep the harvested production from any acreage damaged SOLELY by uninsured causes separate from other production.
 - (3) Late and prevented planting acreage guarantees are reduced as provided in the onion provisions.
 - (4) For acreage that is damaged PARTLY by uninsured causes, enter the result of multiplying the APPRAISED UNINSURED loss of production per acre in hundredweight, to tenths, by column 19 entry for any such acreage.
- b. When there is late-planted acreage, the applicable production guarantee for such acreage is the production guarantee per-acre that has been reduced for late-planted acreage, multiplied by column 19 entry.
- c. Refer to the LAM when a Hail and Fire Exclusion is in effect and damage is from hail or fire.
- d. Enter the result of adding uninsured cause appraisals to hail and fire exclusion appraisals.
- e. For fire losses, if the insured also has other fire insurance (double coverage), refer to the LAM.

38. Total to Count:

REPLANT: Same as the entry in column 36.

PRELIMINARY AND FINAL: The entry will be Column "36" (Production Post QA) minus Column "37" (Stage Adjustment Amount), or column "36" (Production Post QA) plus column "37" (Uninsured Cause) as applicable, rounded to tenths. (Stage adjustment is not applicable when there is an uninsured cause of loss.)

When a stage adjustment applies, and when Column "36" (Production Post QA):

- (1) is greater than Column "37" (Stage Adjustment Amount), the Column "38" entry (Total to Count) will be Column "36" Minus Column "37."

EXAMPLE:

10 Acre Field

Final Stage Guarantee = 4503.0 cwt. (450.3 cwt. per acre X 10 acres.)

Second Stage Guarantee = 2701.8 cwt. (4503.0 cwt. X 60% = 2701.8 cwt.)

Production Post QA (Column 36) = 3967.0 cwt.

4503.0 cwt. – 2701.8 cwt. = 1801.2 cwt. (Difference between "second" and "final" stage).

3967.0 cwt. (Column "36" Production Post-QA) minus 1801.2 cwt. (Column "37" Stage Adjustment Amount) = 2165.8 cwt. (Column "38") - Total to Count.

- (2) is less than Column "37" (Stage Adjustment Amount), the Column "38" entry (Total to Count) will be zero.

EXAMPLE:

10 Acre Field

Final Stage Guarantee = 2000.0 cwt. (200.0 cwt. per acre X 10 acres.)

Second Stage Guarantee = 1200.0 cwt. (2000.0 cwt. X 60% = 1200.0 cwt.)

Production Post QA (Column 36) = 750.0 cwt.

2000.0 cwt. – 1200.0 cwt. = 800.0 cwt. (Difference between "second" and "final" stage).

750.0 cwt. (Column "36" Production Post-QA) minus 800.0 cwt. (Column "37" Stage Adjustment Amount) = -50.0 cwt.

Since only appraised production in **excess of the difference** between the first or second, and the final stage production guarantee will be counted for acreage that does not qualify for the final stage guarantee, enter "zero" in Column "38". This amount cannot be less than zero.

39. **TOTAL:**

PRELIMINARY: MAKE NO ENTRY.

REPLANT AND FINAL: Total determined acres (column 19), to tenths.

40. **Quality:**

REPLANT: MAKE NO ENTRY.

PRELIMINARY AND FINAL: For damaged sold production, which due to an insurable cause exceeds the percentage shown in the Special Provisions for the type, check "Other." Explain in the Narrative. Otherwise check "None."

41. **Mycotoxins exceed FDA, State, or other health organization maximum limits. MAKE NO ENTRY**

42. **TOTALS:** Total of entries in columns 34, 36, 37, and 38. If a column has no entries, MAKE NO ENTRY. If column 37 has an entry for stage adjustment, make no entry for column 37.

NARRATIVE:

If more space is needed, document on a Special Report, and enter "See Special Report." Attach the Special Report to the Production Worksheet.

- a. If no acreage is released on the unit, enter "No acreage released," adjuster's initials, and date.
- b. If notice of damage was given and "No Inspection" is necessary, enter the unit number(s), "No Inspection," date, and adjuster's initials. The insured's signature is not required.
- c. Explain any uninsured causes, unusual, or controversial cases.
- d. If there is an appraisal in Section I, column 37 for uninsured causes due to a hail/fire exclusion, show the original hail/fire liability per acre and the hail/fire indemnity per acre.
- e. Document the actual appraisal date if an appraisal was performed prior to the adjuster's signature date on the appraisal worksheet, and the date of the appraisal is not recorded on the appraisal worksheet.
- f. State that there is "No other fire insurance" when fire damages or destroys the insured crop, and it is determined that the insured has no other fire insurance. Refer to the LAM.
- g. Explain any errors found on the Summary of Coverage.
- h. Explain any commingled production. Refer to the LAM.
- i. Explain any entry for "Production Not to Count" in Section II, column 62, and/or any production not included in Section II, column 56 or column 49-52 entries (e.g., harvested production from uninsured acreage that can be identified separately from the insured acreage in the unit).
- j. Explain a "NO" checked in item 44, "Damage Similar to Other Farms in the Area."
- k. Attach a sketch map or aerial photograph to identify the total unit:
 - (1) If consent is or has been given to put part of the unit to another use or to replant;
 - (2) If acreage has been replanted to a practice uninsurable as an original practice;
 - (3) If uninsured causes are present; or
 - (4) For unusual or controversial cases.

Indicate on the aerial photograph or sketch map, the disposition of acreage destroyed or put to other use with or without consent.
- l. Explain any difference between date of inspection and signature dates. For an ABSENTEE insured, enter the date of the inspection AND the date of mailing the Production Worksheet for signature.
- m. When any other adjuster or supervisor accompanied the adjuster on the inspection, enter the code number of the other adjuster or supervisor and date of inspection.

- n. Explain the reason for a "No Indemnity Due" claim. "No Indemnity Due" claims are to be distributed in accordance with AIP's instructions.
- o. Explain any delayed notices or delayed claims as instructed in the LAM.
- p. Document any authorized estimated acres shown Section I, column 19. Example: "Line 3 'E' acres authorized by AIP MM/DD/YYYY."
- q. Document the method and calculation used to determine acres for the unit. Refer to the LAM.
- r. Document the calculations for determining the number of hundredweight allowed for a replanting payment.
- s. Document the appraisal (plus appraisal for uninsured causes of loss, if applicable) for replanted acreage, and the calculations to show that the qualification for a replanting payment have been met. Refer to section 4.
- t. If any acreage to be replanted in the unit does not qualify for a replanting payment, enter Field No., "NOT QUAL FOR RP PAYMENT," date of inspection, adjuster's initials, and reason not qualified.
- u. Specify the type of insects or disease when the insured cause of damage or loss is listed as insects or disease. Explain why control measures did not work.
- v. Explain any production having damage exceeding the applicable percentage shown by type in the Special Provision.
- w. Document the name and address of the charitable organization when gleaned acreage is applicable. Refer to the LAM for more information on gleaning.
- x. Document any other pertinent information, including any adjusted production used to calculate the production to count. If on an attachment, enter "See attachment."

SECTION II – DETERMINED HARVESTED PRODUCTION

GENERAL INFORMATION

- (1) Account for ALL HARVESTED PRODUCTION (for ALL ENTITIES sharing in the crop) except production appraised BEFORE harvest and shown in Section I because the quantity cannot be determined later (e.g., released for other uses, etc.). Make separate line entries for sold production from damaged acreage that exceeds applicable tolerance.
- (2) Columns "49" through "52" are for structure measurements entries (Rectangular, Round, Square, Conical Pile, etc.). If structures are a combination of shapes, break into a series of average measurements, if possible. Enter "Odd Shape" if production is stored in an odd shaped structure. Document measurements on a Special Report or other worksheet used for this purpose.

- (3) If farm-stored production has been weighed prior to storage and acceptable weight tickets are available showing gross weights, enter "Weighed and Stored On Farm" in columns "49" through "52." Refer to LAM for more information on production weighed and stored on the farm.
- (4) For production commercially stored, sold, etc., make entries in columns 49 through 52 as follows:
 - (a) Name and address of storage facility, processor or buyer.
- (5) There will be no "harvested production" entries for replanting payments.
- (6) If acceptable sales or weight tickets are not available, refer to the LAM.
- (7) If additional lines are necessary, the data may be entered on a continuation sheet. USE SEPARATE LINES FOR:
 - (a) Different buyers or storage structures.
 - (b) Varying determinations of production (based on applicable grade standards).
 - (c) Production from acreage with different guarantees.
 - (d) Varying shares; e.g., 50 percent and 75 percent shares on the same unit.
 - (e) Conical piles: DO NOT add the cone in the top or bottom of the bin to the height of other onions in the structure. For computing the production in the cones and conical piles, refer to the LAM.
- (8) There will generally be no harvested production entries in columns 47a through 66 for preliminary inspections.
- (9) If there is harvested production from more than one insured practice (or type), and a separate approved APH yield has been established for each, the harvested production also must be entered on separate lines in columns 47a through 66 by type or practice. If production has been commingled, refer to the LAM.

Verify or make the following entries.

**Item
No.**

Information Required

43. Date Harvest Completed: (Used to determine if there is a delayed notice or a delayed claim. Refer to the LAM.)

PRELIMINARY: MAKE NO ENTRY.

REPLANT AND FINAL:

- a. The earlier of the date the ENTIRE acreage on the unit was (1) harvested, (2) totally destroyed, (3) put to other use, (4) a combination of harvested, destroyed, or put to other use, or (5) the calendar date for the end of the insurance period.
- b. If at the time of final inspection (if prior to the end of the insurance period), there is any unharvested insured acreage remaining on the unit that the insured does not intend to harvest, enter "**Incomplete.**"
- c. If at the time of final inspection (if prior to the end of the insurance period), **none** of the insured acreage on the unit has been harvested, and the insured does not intend to harvest such acreage, enter "**No Harvest.**"
- d. If the case involves a Certification Form, enter the date from the Certification Form when the entire unit is put to another use, replanting is complete for the unit, etc. Refer to the LAM.

44. Damage Similar to Other Farms in the Area?:

PRELIMINARY: MAKE NO ENTRY.

REPLANT AND FINAL: Check "Yes" or "No." Check "Yes" if amount and cause of damage due to insurable causes is similar to the experience of other farms in the area. If "No" is checked, explain in the Narrative.

45. Assignment of Indemnity: Check "Yes" **only** if an assignment of indemnity is in effect for the crop year; otherwise, check "No." Refer to the LAM.

46. Transfer of Right to Indemnity: Check "Yes" **only** if a transfer of right to indemnity is in effect for the unit for the crop year; otherwise, check "No." Refer to the LAM.

47a. Share: RECORD ONLY VARYING SHARES on SAME unit to three decimal places.

47b. Field ID:

- a. If only one practice and/or type of harvested production is listed in Section I, MAKE NO ENTRY.
- b. If more than one practice and/or type of harvested production is listed in Section I, and a separate approved APH yield exists, indicate for each practice/type the corresponding Field ID (from Section I, Column "16").

48. Multi-Crop Code: The applicable two-digit code for the first crop and second crop. REFER TO THE LAM FOR INSTRUCTIONS REGARDING ENTRY OF FIRST CROP AND SECOND CROP CODES.

- 49. Length or Diameter:** Internal measurement in feet, to tenths, of structural space occupied by the crop. If farm-stored production has been weighed prior to storage, or for production commercially stored, sold, etc, refer to "GENERAL INFORMATION" above.
- a. Length if rectangular or square.
 - b. Diameter if round or conical pile. Refer to the LAM to convert circumference to diameter if internal diameter measurement is not possible.
- 50. Width:** Internal width measurement in feet to tenths, of space occupied by the crop in the structure if rectangular or square. If round, enter "RND." If conical pile, enter "Cone."
- 51. Depth:** Depth measurement in feet to tenths of space occupied by the crop in rectangular, round, or square structure. If conical pile, enter the height of the cone. If there is production in the storage structure from other units or sources, refer to the LAM.
- 52. Deduction:** Cubic feet, to tenths, of crop space displaced by chutes, vents, studs, crossties, etc. Refer to the LAM for computation instructions.
- 53. Net Cubic Feet:** Net cubic feet of crop in the storage structure. Refer to the LAM for computation instructions.
- 54. Conversion Factor:** Calculate the factor as instructed in **TABLE C**, enter the factor in Column "54."
- 55. Gross Prod.:** Compute hundredweight to tenths by multiplying Column "53" times Column "54."
- 56. Bu., Ton, Lbs., Cwt.:** Circle "Cwt" in the column heading. List all harvested onion production meeting applicable grade standards, in hundredweight to tenths (before any deductions). Any harvested production with UNINSURED damage must be included, as well as damaged sold production that exceeds the percentage shown in the Special Provisions for the type.

Enter the described production whether:

- (1) Weighed and stored on the farm.
- (2) Sold and/or stored in commercial storage. Obtain gross harvested production at time of delivery for the UNIT from the summary and/or settlement sheets. (Individual load slips only WILL NOT suffice unless the storage facility or buyer WILL NOT provide summary and/or settlement sheets to the insured, and this is documented in the Narrative.)
- (3) Stored in odd-shape structure. The adjuster must compute hundredweight of production by multiplying the NET cubic feet times the actual weight-per-cubic-foot factor. Calculate the factor as instructed in **TABLE C**. A copy of ALL production calculations must be left in the file folder.

57. – 60b. **MAKE NO ENTRY.**

61. **Adjusted Production:** Enter hundredweight to tenths, from column "55" or "56."

62. **Prod. Not to Count:** Net production NOT to count in hundredweight to tenths WHEN ACCEPTABLE RECORDS IDENTIFYING SUCH PRODUCTION ARE AVAILABLE, from harvested acreage which has been assessed an appraisal of not less than the guarantee per acre, or from other sources (e.g., other units or uninsured acreage) in the same storage structure (if the storage entries include such production).

THIS ENTRY MUST NEVER EXCEED PRODUCTION SHOWN ON THE SAME LINE. EXPLAIN THE TOTAL BIN CONTENTS (bin, onion depth, etc.) AND ANY "PRODUCTION NOT TO COUNT" IN THE NARRATIVE.

63. **Production Pre-QA:** Result of subtracting the entry in Column "62" from Column "61" to tenths.

64a. **Value:** For damaged sold production which due to an insurable cause exceeds the percentage shown in the Special Provisions for the type, enter the price received for the damaged onion production, to dollars and cents.

64b. **Mkt Price:** For damaged sold production which due to an insurable cause exceeds the percentage shown in the Special Provisions for the type, enter the price election to dollars and cents.

65. **Quality Factor:** Enter the three-place factor determined by dividing 64a by 64b (not to exceed 1.000).

66. **Production to Count:** Enter the result of multiplying column "63," times column "65," if applicable, otherwise enter the result from Column "63," **in hundredweight to tenths.**

67. **Total:** Total of column 63. If no entry in column 63, MAKE NO ENTRY.

68. **Section II Total:**

PRELIMINARY AND REPLANT: MAKE NO ENTRY.

FINAL: Total of column 66, to tenths.

69. **Section I Total:**

PRELIMINARY AND REPLANT: MAKE NO ENTRY.

FINAL: Enter figure from Section I, column 38 total.

70. Unit Total:

PRELIMINARY AND REPLANT: MAKE NO ENTRY.

FINAL: Total of **68** and **69**, to tenths.

71. Allocated Prod: Refer to the LAM for instructions for determining allocated production. Enter the total production, rounded to tenths, allocated to this unit that is included in Section I or II of the Production Worksheet. Document how allocated production was determined and record supporting calculations in the Narrative or on a Special Report.

72. Total APH Prod: Result, rounded to tenths, of subtracting the total of column 37 (item 42 "Totals") and item 71 (Allocated Prod.) from item 70 (Unit Total). If no entries in column 37 and item 71, transfer the entry in item 70. MAKE NO ENTRY when stage adjustment applies, or when separate APH yields are maintained by type, practice, etc., within the unit.

The following required entries are not illustrated on the Production worksheet example below.

73. Insured's Signature and Date: Insured's (or insured's authorized representative's) signature and date. BEFORE obtaining the signature, REVIEW ALL ENTRIES on the Production Worksheet WITH THE INSURED, (or insured's authorized representative) particularly explaining codes, etc., that may not be readily understood.

Final indemnity inspections and final replanting payment inspections should be signed on bottom line.

74. Adjuster's Signature, Code # and Date: Signature of adjuster, code number, and date signed **after** the insured (or insured's authorized representative) has signed. For an absentee insured, enter adjuster's code number ONLY. The signature and date will be entered AFTER the absentee has signed and returned the Production Worksheet.

Final indemnity inspections and final replanting payment inspections should be signed on bottom line.

75. Page:

PRELIMINARY: Page numbers - "1," "2," etc., at the time of inspection.

REPLANT AND FINAL: Page numbers - (Example: Page 1 of 1, Page 1 of 2, Page 2 of 2, etc.).

PRODUCTION WORKSHEET

1. Crop/Code # ONIONS -0013	2. Unit # XXXXXXXXXX	3. Location Description SW1-2N-3W	7. Company Agency ANY COMPANY ANY AGENCY	8. Name of Insured I. M. INSURED
4. Date(s) of Damage MAY 10	5. Cause(s) of Damage HAIL	6. Insured Cause % 80		9. Claim # XXXXXXX
12. Additional Units XXXXXXXXXX	13. Est. Prod. Per Acre 300	11. Crop Year YYYY		10. Policy # XXXXXXX
		14. Date(s) Notice of Loss 1st MM/DD/YYYY		15. Companion Policy(s)
		2nd	Final MM/DD/YYYY	

SECTION I – DETERMINED ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

A. ACTUARIAL														B. POTENTIAL YIELD										
16.	17.	18.	19.	20.	21.	22.	23.	24.	25.	26.	27.	28.	29.	30.	31.	32a.	32b.	33.	34.	35.	36.	37.	38.	
Field ID	Multi-Crop Code	Reported Acres	Determined Acres	Interest or Share	Risk	Type	Class	Sub-Class	Intended Use	Irr. Practice	Cropping Practice	Organic Practice	Stage	Use of Acreage	Appraised Potential	Moisture % Factor	Shell % Factor, or Value	Production Pre QA	Quality Factor	Production Post QA	Uninsured Causes	Total to Count		
1A	NS		10.0	1.000	A01	190					002		2	UH	396.7	.....		3967.0		3967.0	1801.2	2165.8	
1D	NS		11.0	1.000	A01	190					002		3	H		.....							
1B	NS		10.0	1.000	A01	190					002		2	UH	0.0	.....		0.0		0.0		0.0	
1C	NS		20.5	1.000	A01	190					002		P	WOC		.....					5539.1	5539.1	
39. TOTAL			51.5	40. Quality: TW <input type="checkbox"/> KD <input type="checkbox"/> Aflatoxin <input type="checkbox"/> Vomitoxin <input type="checkbox"/> Fumonisin <input type="checkbox"/> Garlicky <input type="checkbox"/> Dark Roast <input type="checkbox"/> Sclerotinia <input type="checkbox"/> Ergoty <input type="checkbox"/> CoFo <input type="checkbox"/> Other <input checked="" type="checkbox"/> None														42. TOTALS		3967.0		3967.0		7704.9
41. Mycotoxins exceed FDA, State or other health organization maximum limits. Yes <input type="checkbox"/>																								

NARRATIVE (If more space is needed, attach a Special Report) PRICE ELECTION IS \$5.00/HUNDREDWEIGHT. Final Guarantee is 450.3 cwt per acre. FIELD 1B EXCEEDS PERCENT DAMAGE SHOWN ON THE SPECIAL PROVISIONS. APPRAISED POTENTIAL IS SHOWN AS ZERO. DETERMINED ACRES BY WHEEL MEASUREMENT. FIELD ID - INSURED TOOK TO HARVEST EVEN THOUGH IT HAD BEEN APPRAISED EARLIER. FIELD 1C DESTROYED WITHOUT CONSENT. Field 1A, Column "37" (STAGE ADJUSTMENT AMOUNT) = DIFFERENCE BETWEEN FINAL STAGE GUARANTEE AND STAGE 2 GUARANTEE. STAGE REMOVAL OPTION DOES NOT APPLY

SECTION II – DETERMINED HARVESTED PRODUCTION

43. Date Harvest Completed MM/DD/YYYY						44. Damage similar to other farms in the area? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>						45. Assignment of Indemnity Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>						46. Transfer of Right to Indemnity? Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>						
A. MEASUREMENTS						B. GROSS PRODUCTION						C. ADJUSTMENTS TO HARVESTED PRODUCTION												
47a.	47b.	48.	49.	50.	51.	52.	53.	54.	55.	56.	57.	58a.	58b.	59a.	59b.	60a.	60b.	61.	62.	63.	64a.	64b.	65.	66.
Share Field ID	Multi-Crop Code	Length or Diameter	Width	Depth	Deduction	Net Cubic Feet	Conversion Factor	Gross Prod.	Bu., Ton Lbs.	(Cwt)	Shell/Sugar Factor	FM% Factor	Moisture % Factor	Test WT Factor	Adjusted Production	Prod. Not to Count	Production Pre-QA	Value Mkt. Price	Quality Factor	Production to Count				
	NS	HURON ONION CO. ANY TOWN, ANY STATE							3575.0						3575.0		3575.0							3575.0
67. TOTAL																		3575.0	68. Section II Total		3575.0			
																			69. Section I Total		7704.9			
																			70. Unit Total		11279.9			
																			71. Allocated Prod.					
																			72. Total APH Prod.					

PRODUCTION WORKSHEET

1. Crop/Code # ONIONS-0013	2. Unit # xxxxxxxxxxx	3. Location Description SW-1-2N-3W	7. Company Agency ANY COMPANY ANY AGENCY			8. Name of Insured I. M. INSURED
4. Date(s) of Damage MAY 10	5. Cause(s) of Damage HAIL	6. Insured Cause % 100	12. Additional Units	13. Est. Prod. Per Acre	9. Claim # XXXXXXXXXX	11. Crop Year YYYY
				10. Policy # XXXXXX	14. Date(s) Notice of Loss 1st MM/DD/YYYY 2nd Final MM/DD/YYYY	
				15. Companion Policy(s)		

SECTION I – DETERMINED ACREAGE APPRAISED, PRODUCTION AND ADJUSTMENTS

A. ACTUARIAL														B. POTENTIAL YIELD								
16.	17.	18.	19.	20.	21.	22.	23.	24.	25.	26.	27.	28.	29.	30.	31.	32a. 32b.	33.	34.	35.	36.	37.	38.
Field ID	Multi-Crop Code	Reported Acres	Determined Acres	Interest or Share	Risk	Type	Class	Sub-Class	Intended Use	Irr. Practice	Cropping Practice	Organic Practice	Stage	Use of Acreage	Appraised Potential	Moisture % Factor	Shell % Factor, or Value	Production Pre QA	Quality Factor	Production Post QA	Uninsured Causes	Total to Count
A			30.0	1.000	A01	190					002		R	REPLANT	17.0	-----		510.0		510.0		510.0
			20.0	1.000	A01	190					002		NR	NOT REPLANT		-----						
39. TOTAL			50.0	40. Quality: TW <input type="checkbox"/> KD <input type="checkbox"/> Aflatoxin <input type="checkbox"/> Vomitoxin <input type="checkbox"/> Fumonisin <input type="checkbox"/> Garlicky <input type="checkbox"/> Dark Roast <input type="checkbox"/> Sclerotinia <input type="checkbox"/> Ergoty <input type="checkbox"/> CoFo <input type="checkbox"/> Other <input type="checkbox"/> None <input checked="" type="checkbox"/>												42. TOTALS	510.0		510.0		510.0	
41. Mycotoxins exceed FDA, State or other health organization maximum limits. Yes <input type="checkbox"/>																						

NARRATIVE (If more space is needed, attach a Special Report) Insured's actual cost to replant - \$85.00/acre. Price election - \$5.00 Cwt. \$85.00 ÷ \$5.00 = 17.0 Cwt. allowed (less than 18 cwt. maximum allowed) or 7% of stage guarantee (7% X 300.0 = 21.0.) Appraisal of 180.5 cwt./acre, less than 90% of Production Guarantee (90% X 300.0 =270.0). Appraised potential less than 90% of production guarantee. Field 1A wheel measured. See attached Special Report for measurements and calculations.

A. ACTUARIAL														B. POTENTIAL YIELD								
16.	17.	18.	19.	20.	21.	22.	23.	24.	25.	26.	27.	28.	29.	30.	31.	32a. 32b.	33.	34.	35.	36.	37.	38.
Field ID	Multi-Crop Code	Reported Acres	Determined Acres	Interest or Share	Risk	Type	Class	Sub-Class	Intended Use	Irr. Practice	Cropping Practice	Organic Practice	Stage	Use of Acreage	Appraised Potential	Moisture % Factor	Shell % Factor, or Value	Production Pre QA	Quality Factor	Production Post QA	Uninsured Causes	Total to Count
A			30.0	.500	A01	190					002		R	REPLANT	8.5	-----		255.0		255.0		255.0
			20.0	.500	A01	190					002		NR	NOT REPLANT		-----						
39. TOTAL			50.0	40. Quality: TW <input type="checkbox"/> KD <input type="checkbox"/> Aflatoxin <input type="checkbox"/> Vomitoxin <input type="checkbox"/> Fumonisin <input type="checkbox"/> Garlicky <input type="checkbox"/> Dark Roast <input type="checkbox"/> Sclerotinia <input type="checkbox"/> Ergoty <input type="checkbox"/> CoFo <input type="checkbox"/> Other <input type="checkbox"/> None <input checked="" type="checkbox"/>												42. TOTALS	255.0		255.0		255.0	
41. Mycotoxins exceed FDA, State or other health organization maximum limits. Yes <input type="checkbox"/>																						

NARRATIVE (If more space is needed, attach a Special Report) Insured's actual cost to replant - \$42.50/acre. Price election - \$5.00. \$42.50 ÷ \$5.00 = 8.5 cwt. (less than 18 cwt. X .500 = 9 cwt. maximum allowed) or 7% of stage guarantee (7% X 300.0 = 21.0 X .500 = 10.5.) Appraisal of 180.5 cwt./acre, less than 90% of Production Guarantee (90% X 300.0 =270.0) Field 1A wheel measured. See attached Special Report for measurements and calculations.

10. REFERENCE MATERIAL

TABLE A - MINIMUM REPRESENTATIVE SAMPLE REQUIREMENTS

ACRES IN FIELD OR SUBFIELD	MINIMUM NUMBER OF SAMPLES
0.1 - 10.0	3
10.1 - 40.0	4

Add one additional sample for each additional 40.0 acres (or fraction thereof) in the field or subfield.

TABLE B - LENGTH OF ROW OR BED PER SAMPLE

ROW/BED WIDTH	1/100 ACRE	1/1000 ACRE
72 inches	72.6 feet	7.3 feet
70	74.7	7.5
68	76.9	7.7
66	79.2	7.9
64	81.7	8.2
62	84.3	8.4
60	87.1	8.7
58	90.1	9.0
56	93.3	9.3
54	96.8	9.7
52	100.5	10.1
50	104.5	10.5
48	108.9	10.9
46	113.6	11.4
44	118.8	11.9
42	124.5	12.4
40	130.7	13.1
38	137.6	13.8
36	145.2	14.5
34	153.7	15.4
32	163.4	16.3
30	174.2	17.4
28	186.7	18.7
26	201.0	20.1
24	217.8	21.8
22	237.6	23.8
20	261.4	26.1
18	290.4	29.0
16	326.7	32.7
14	373.4	37.3

For row widths not listed in **TABLE B**, use the following formula:

$$\frac{43,560 \text{ sq. ft} \div (\text{row width in inches} \div 12 \text{ inches})}{1000 \text{ ft. (for 1/1000 acre)}}$$

TABLE C - WEIGHT-PER-CUBIC FOOT FACTOR (BULK STORAGE)

Use this factor at HARVEST TIME to determine a quantity of onions placed in storage structures or large drying bins at that time. Refer to the LAM for information on calculating the volume in a storage structure.

- (1) Equipment: 5 gallon pail (0.668 cubic feet) of verified capacity.
Small scale of approx. 25-lb capacity.
- (2) Method: Fill the pail level-full (no protrusion) and weigh it. Subtract the weight of the empty pail to obtain the net weight of onions. Calculate and use the factor as follows:
 - a. Net weight times 1.5 = Weight per cubic foot.
 - b. Weight per cubic foot times the number of net cubic feet in the structure or container = pounds of onions in the structure (bin).
 - c. Weight per cu. ft. (such as 33.0 lb.) divided by 100 = Factor (such as 0.33).
 - d. Multiplying the factor times the net cubic feet of onions from which the sample was taken = hundredweight of onions in the structure.

Example: Onions are placed in a large bin to dry. The bin measures 5.0 ft. wide by 5.0 ft. long by 3.0 ft high. The formula for determining the cubic feet in a rectangular structure is: Length X Width X Height.

A 5 gallon pail level full of onions weighs 22.0 net pounds.
22.0 pounds times 1.5 = 33.0 pounds of onions per cubic foot.
5.0 ft. (L) times 5.0 ft. (W) times 3.0 ft. (H) = 75.0 cubic feet in the bin.
75.0 cubic feet times 33.0 pounds per cubic foot = 2,475.0 pounds of onions in the bin.

To calculate the actual hundredweight of onions in a storage structure, multiply the factor from “c” above times the net cubic feet of onions in the structure.
.33 times 75.0 cubic feet = 24.75 cwt.

Diagrammatic Sketch of Bulbing Onion

