



United States
Department of
Agriculture



Federal Crop
Insurance
Corporation

FCIC-24410
(11-2021)

CAMELINA (PILOT) INSURANCE STANDARDS HANDBOOK

2022 and Succeeding Crop Years

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**UNITED STATE DEPARTMENT OF AGRICULTURE
FARM PRODUCTION AND CONSERVATION
RISK MANAGEMENT AGENCY
KANSAS CITY, MO 64133**

TITLE: CAMELINA (PILOT) INSURANCE STANDARDS HANDBOOK	NUMBER: FCIC-24410 OPI: Product Management
EFFECTIVE DATE: 2022 and succeeding crop years	ISSUE DATE: November 30, 2021
SUBJECT: Provides the underwriting procedures and instructions for administering the Camelina crop insurance program.	APPROVED: <i>/s/ John Underwood for</i> Deputy Administrator for Product Management

REASON FOR ISSUANCE

This handbook is being issued to provide underwriting standards for administering the Camelina (Pilot) Crop Insurance Program for the 2022 and succeeding crop years.

SUMMARY OF CHANGES

Listed below are the changes to the 2022 FCIC 24410 Camelina Insurance Standards Handbook with significant content change.

Reference	Description of Change
Entire Handbook	Formatting updates throughout. Part and Paragraph arrangements have been updated throughout.
Part 1	Page 1: Added standard required paragraphs for: Related Handbooks, Title VI of the Civil Rights Act of 1964, Pilot Area and Applying for the Camelina Program.
Part 2	Page 3: Renamed Insurability. Clarified Insurability statement in accordance with Camelina Crop Provision updates. Moved the paragraphs from Part 2 not dealing with insurability. <ul style="list-style-type: none"> • Moved Paragraph 11 references to applicable handbooks to Part 3. • Moved Paragraph 12 Overview of Changes to be covered under Summary of Changes in the transmittal pages. • Added requirements of insurability, previously contained in Part 5.

CAMELINA (PILOT) INSURANCE STANDARDS HANDBOOK

SUMMARY OF CHANGES (Continued)

Reference	Description of Change
Part 3	<p>Page 4: Renamed Part 3 Applicability of Handbooks.</p> <p>Consolidated GSH and CIH references into a single table and removed references that did not alter standard procedure.</p> <p>Written agreement statement removed from CIH references, appears only under written agreement handbook.</p> <p>Replant and Replant Payment Requirements are moved under LAM references.</p> <p>Notice that Prevented Planting does not apply to Camelina moved under the PPSH reference.</p> <p>Updated weighted average contract price calculation in accordance with 2022 Camelina Crop Provisions.</p>
Part 4	Consolidated all Handbook references under Part 3. There is no longer a need for a Part 4.
Part 5	<p>Removed Paragraph 51.</p> <p>Removed Paragraph 54, indemnity calculation appears in Camelina Crop Provisions and Camelina LASH.</p> <p>Moved remaining paragraphs to Part 2. There is no longer a need for a part 5 in this handbook.</p>
Part 6	<p>Part 6 Pilot States and Counties moved to Part 1 General Information and Responsibilities.</p> <p>There is no longer a need for a Part 6 in this handbook.</p>
Exhibit 1	Page 7: Added relevant acronyms: EHS and GSH.
Exhibit 2	Page 8: Added relevant definitions related to the Camelina Crop Provisions: base contract price, camelina, late planting period, maximum allowable acres, minimum processor contract payment, over-planting factor, planted acreage, price election, production guarantee (per acre), processor, processor contract, and processor contracted acreage.
Exhibit 3	Page 10: Added and reserved in accordance with EHS.
Exhibit 4	Page 11: Moved weighted average price calculation example to Exhibit 4 and updated in accordance with the Camelina Crop Provisions.

CONTROL CHART

	TP Page(s)	TC Page(s)	Text Page(s)	Exhibits	Date	Directive Number
Current Index	1-2	1	1-6	7-11	11-2021	FCIC-24410

FILING INSTRUCTIONS

This handbook replaces the 2014 and succeeding crop years Camelina Crop Insurance Underwriting Guide, RMA-20170U, formerly under privately developed products. This handbook is effective for the 2022 and succeeding crop years and is not retroactive to any 2021 or prior crop year determinations. This handbook has been renumbered and is now an RMA Pilot, FCIC-24410.

**CAMELINA (PILOT) INSURANCE STANDARDS HANDBOOK
TABLE OF CONTENTS**

PART 1: GENERAL INFORMATION AND RESPONSIBILITIES.....	1
1 General Information	1
2 Responsibilities	2
3-10 (Reserved)	2
PART 2: INSURABILITY.....	3
11 Insurability	3
12 Contract Requirements.....	3
13 Coverage Levels	3
14-20 (Reserved)	3
PART 3: APPLICABILITY OF HANDBOOKS	4
21 General Changes and Additions.....	4
22 Specific Information Regarding the Crop Insurance and General Standards Handbook	4
23 Written Agreement Handbook	5
24-30 (Reserved)	5
EXHIBITS.....	6
Exhibit 1 Acronyms and Abbreviations	6
Exhibit 2 Definitions	7
Exhibit 3 (Reserved).....	9
Exhibit 4 Price Election Percentage Example More than One Base Contract Price.....	10

PART 1: GENERAL INFORMATION AND RESPONSIBILITIES

1 General Information

A. Purpose and Objective

The purpose of the handbook is to provide instructions for establishing crop insurance coverage and to adjust losses in accordance with the Camelina Crop Provisions (22-0333) and as a supplement to the CIH, GSH, and LAM via exceptions, changes and additions. If there is a conflict between this handbook and the CIH, GSH or the LAM, this handbook controls.

B. Source of Authority

The Camelina Crop Insurance Program was initially approved by the FCIC Board of Directors under Section 508(h) of the Federal Crop Insurance Act. Responsibility for maintenance was transferred to RMA for the 2017 and subsequent reinsurance years in accordance with 7 CFR part 400 subpart V. Ongoing maintenance by RMA is authorized under section 523 of the Federal Crop Insurance Act.

C. Title VI of the Civil Rights Act of 1964

The USDA prohibits discrimination against its customers. Title VI of the Civil Rights Act of 1964 provides that “No person in the United States shall, on the ground of race, color, or national origin, be excluded from participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving Federal financial assistance.” Therefore, programs and activities that receive Federal financial assistance must operate in a non-discriminatory manner. Also, a recipient of RMA funding may not retaliate against any person because he or she opposed an unlawful practice or policy, or made charges, testified or participated in a complaint under Title VI.

It is the AIPs’ responsibility to ensure that standards, procedures, methods, and instructions, as authorized by FCIC in the sale and service of crop insurance contracts, are implemented in a manner compliant with Title VI. Information regarding Title VI of the Civil Rights Act of 1964 and the program discrimination complaint process is available on the RMA public website at www.ascr.usda.gov. For more information on the RMA Non-Discrimination Statement see the DSSH.

D. Related Handbooks

Handbook	Relation/Purpose
Camelina LASH	This handbook provides the official FCIC-approved loss adjustment standards specific to the Camelina program.
DSSH	This handbook provides the official FCIC approved form standards and procedures for use in the sale and service of any eligible Federal crop insurance policy; required statements and disclosures; and the standards for submission and review of non-reinsured supplemental policies in accordance with the SRA.

1 General Information (Continued)

D. Related Handbooks (Continued)

Handbook	Relation/Purpose
CIH	This handbook provides the official FCIC approved underwriting standards for policies administered by AIPs for the General Administrative Regulations, Actual Production History Regulation Subpart G; Common Crop Insurance Policy Basic Provisions, and Area Risk Protection Regulations.
GSH	This handbook provides the official FCIC approved standards for policies administered by AIPs under the General Administrative Regulations, Common Crop Insurance Policy Regulations Basic Provisions, including the Catastrophic Risk Protection Endorsement, Actual Production History Regulation Subpart G; the Area Risk Protection Insurance Regulations Basic Provisions; the Stacked Income Protection Plan of Insurance; the Rainfall and Vegetation Index Plans; and the Whole-Farm Revenue Protection Pilot Policy.
EHS	This handbook provides procedures for developing and maintaining RMA external handbooks.
LAM	This handbook provides the official FCIC approved general loss adjustment standards for all levels of insurance provided under FCIC unless a publication specifies that none or only specified parts of this handbook apply.

E. Program Duration

The Camelina Crop Insurance (Pilot) Program initially became available beginning with the 2012 crop year and is authorized until terminated or converted to a permanent program by the FCIC Board of Directors.

F. Pilot Area

See Actuarial Documents for the pilot area.

2 Responsibilities

A. AIP Responsibilities

AIPs will utilize this handbook and other standards, procedures, and instructions as authorized by RMA for the purpose of selling and servicing the Camelina Crop Insurance Program. AIPs should report program issues or concerns to RMA.

B. Insured's Responsibilities

To be eligible for the Camelina Crop Insurance Program, insureds must comply with all terms and conditions of the Basic Provisions and the Camelina Pilot Crop Provisions.

3-10 (Reserved)

PART 2: INSURABILITY

11 Insurability

- (1) Camelina may be insured only if it is grown under, and in accordance with the requirements of a processor contract executed on or before the acreage reporting date.
- (2) Insurable acreage will be the number of planted acres associated with a processor contract, including acres in excess of the processor contracted acreage and subject to the over-planting factor.
- (3) Insurable practices for each county are shown in the actuarial documents.

12 Contract Requirements

At a minimum the contract must contain the producer's commitment to plant and grow camelina and to deliver the production to the processor; the processor's commitment to purchase all the production stated in the processor contract; and a base contract price.

13 Coverage Levels

Insureds may select coverage from the catastrophic (CAT) levels through 65 percent of the approved yield.

14-20 (Reserved)

PART 3: APPLICABILITY OF HANDBOOKS

21 General Changes and Additions

In general, the GSH, CIH, LAM, and LASH apply to the Camelina Crop Insurance Program. Exceptions, changes, and additions necessary for and unique to camelina are referenced in this part. All procedures, rules, and requirements for Category B APH crops apply except as noted herein and are supplemented with additional instructions in this handbook.

22 Specific Information Regarding the Crop Insurance Handbook and General Standards Handbook

The following table provides general information, changes, additions, deletions and/or modifications, and supplemental instructions regarding the applicability of the CIH and GSH to the Camelina APH program.

CIH and GSH References	Supplemental Instructions
Part 8, Section 2, Paragraph 837, GSH	<p>Price Percentage: The price election is the price per pound stipulated in the processor contract (without regard to discounts or incentives) multiplied by the price percentage elected by the insured. However, in no case will the price election exceed the maximum contract price specified in the actuarial documents. If more than one processor contract is in effect, the price election will be the weighted average price of the base contract prices [see Exhibit 4 below].</p> <p>Determining contracted pounds for acreage-based processor contracts: For acreage-only based processor contracts, and acreage and production-based processor contracts which specify a maximum number of acres, the number of pounds considered to be under a processor contract is the maximum number of acres specified in the processor contract multiplied by the approved yield.</p>
Part 10, CIH	Section 1-2: Only basic and optional units are applicable.
Part 12, Section 2, Paragraph 1215, CIH	The late planting period begins the day after the final planting date and ends 15 days after the final planting date. The production guarantee is reduced 1 percent per day for each day acreage is planted after the final planting date. Acreage planted after the late planting period, regardless of the reason acreage was not previously planted, is not insurable and will be shown as uninsurable acreage on the acreage report.
Part 14, Section 3, Paragraph 1431, CIH	Camelina is added to the list of crops in Paragraph 1431.

CIH and GSH References	Supplemental Instructions
Part 19, CIH	<p>Additional Provisions for Camelina:</p> <p>A. Processor Contract Requirements:</p> <p>The insured must provide a copy of all production contracts to the AIP on or before the ARD.</p> <p>B. Additional Responsibilities of Agents/Representatives of AIPs:</p> <p>Determine any over-planting factor that may be applicable.</p> <ol style="list-style-type: none"> (1) The over-planting factor is used to reduce the production guarantee (per acre) and production to count when you plant more than your maximum allowable acres of camelina. (2) If applicable, the over-planting factor is determined by dividing the maximum allowable acres by the number of acres planted. For example, if the insured has 200.0 acres under contract and therefore 210 maximum allowable acres and then plants 220.0 insurable acres, the production guarantee will be reduced by a factor of 0.95. Example: $(200 \text{ contracted acres} \times 1.05) = 210 \text{ maximum allowable acres}$ and $(210.0 \text{ maximum allowable acres} \div 220 \text{ planted acres}) = 0.95 \text{ over-planting factor}$. (3) Enter any over-planting factor in the remarks section of the acreage report.

23 Written Agreement Handbook

Written Agreements are not available for camelina. The Written Agreement Handbook is not applicable.

24-30 (Reserved)

EXHIBITS

Exhibit 1 Acronyms and Abbreviations

The following table provides the acronyms and abbreviations used in this handbook.

Approved Acronym/Abbreviation	Term
AIP	Approved Insurance Provider
APH	Actual Production History
ARD	Acreage Reporting Date
CAT	Catastrophic Risk Protection
CIH	Crop Insurance Handbook, FCIC-18010
CP	Crop Provisions
DSSH	Document and Supplemental Standards Handbook, FCIC-24040
EHS	External Handbook Standards, FCIC-14050
EU	Enterprise Unit
FCIC	Federal Crop Insurance Corporation
GSH	General Standards Handbook, FCIC-18190
LAM	Loss Adjustment Manual, FCIC-25010
LASH	Loss Adjustment Standards Handbook, FCIC-29340
PPSH	Prevented Planting Standards Handbook, FCIC-25370
RMA	Risk Management Agency

Terms in this handbook that are not defined can be found in Exhibit 1B of the GSH.

Base contract price: The price per pound stipulated in the processor contract (without regard to discounts or incentives) and that is used to determine your price election. When the contract states an amount that will be paid in dollars per acre it must be converted to dollars per pound by dividing the dollars per acre by the approved yield. If the processor contract provides a formula for determining the price (e.g., a premium amount over a Chicago Mercantile Exchange, futures market price), the resulting fixed price must be determined on or before the acreage reporting date to be considered a valid base contract price.

Camelina: *Camelina sativa*, a plant in the mustard family (Brassicaceae).

Good farming practices: In addition to the definition of "good farming practices" contained in Exhibit 1B of the GSH, good farming practices include any cultural practices required by the production contract.

Late planting period: In lieu of the definition contained in the Basic Provisions, the period that begins the day after the final planting date for the insured crop and ends 15 days after the final planting date, unless otherwise specified in the Special Provisions.

Maximum allowable acres: The processor contracted acreage multiplied by 1.05. For example, if you have a processor contract for 200 acres, your maximum allowable acres are 210 ($200 * 1.05$).

Minimum processor contract payment: A minimum amount (often stated in dollars per acre) specified in your processor contract that will be paid or credited to you by the processor regardless of the quantity of camelina produced. This amount must be deducted from an indemnity payment if the processor makes the payment.

Over-planting factor: A factor, less than or equal to 1.00, that is used to adjust your production guarantee (per acre) and production to count when you plant more than your maximum allowable acres of camelina. This factor is determined by dividing the maximum allowable acres by the acres planted. For example, if you have 210 maximum allowable acres and you plant 220 insurable acres, your over-planting factor is 0.95 ($210 \div 220$).

Planted acreage: In addition to the definition contained in the Basic Provisions, land on which seed is initially spread onto the soil surface and subsequently is pressed with rollers to improve seed contact with the soil in a timely manner will be considered planted. Acreage planted in any manner other than specified in the Basic Provisions or in these Crop Provisions will not be insurable, unless allowed by the Special Provisions.

Price election: In lieu of the definition in the Basic Provisions, the price election will be the weighted average of each base contract price as stated in your processor contracts, multiplied by the percentage of price you elect. Each contract price is subject to the maximum contract price specified in the actuarial documents.

Processor: Any business enterprise regularly engaged in buying and processing camelina, that possesses all licenses and permits for processing camelina required by the State in which it operates, and that possesses facilities, or has contractual access to such facilities, with enough equipment to accept and process contracted camelina within a reasonable amount of time after harvest.

Processor contract: An agreement, in writing, between the producer and a processor, containing at a minimum: (a) The producer's commitment to plant and grow camelina and to deliver the production to the processor; (b) The processor's commitment to purchase all the production stated in the processor contract; and (c) A base contract price.

Processor contracted acreage: (a) For acreage-only based processor contracts, and acreage and production-based processor contracts which specify a maximum number of acres, the lesser of: (1) The maximum number of acres specified in the processor contract; or (2) The number of planted acres; or (b) For production-only based processor contracts, the lesser of: (1) The number of acres determined by dividing the amount of production stated in the processor contract by your approved yield; or (2) The number of planted acres.

Production guarantee (per acre): In lieu of the definition in the Basic Provisions, the result of multiplying your approved yield per acre by the coverage level percentage you elect and by any applicable over-planting factor.

Exhibit 4 Price Election Percentage Example With More than One Base Contract Price

If the producer has two or more processor contracts in effect with different base contract prices, the amount used to determine the price election will be the weighted average of the base contract prices. For example: One contract is an acreage-based contract on 30 acres with a base contract price of \$0.16 per pound. The second contract is a production-based contract on 8,000 pounds of production with a base contract price of \$0.10 per pound. Your weighted average base contract price will be \$0.1463 per pound.

Contract	Contract Production Amount	Price
One	27,000 lbs (30 acres X 900 lbs Approved Yield)	\$0.16
Two	8,000 lbs	\$0.10

The weighted average base contract price will be \$0.1463 per pound calculated as follows:

Contract	Production amount		Price	Contracted Value
One	27,000 lbs	x	\$0.16	\$4,320
Two	8,000 lbs	x	\$0.10	\$800
Totals	35,000 lbs			\$5,120

Contracted Amount	Contracted Value		Contract Weighted Average Price
\$5,120	/ 35,000 lbs	=	\$0.1463 per lb